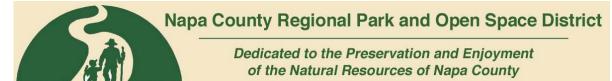
Camp Berryessa Operations, Design and Preliminary Engineering Study





Prepared for:

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Prepared by:

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January 2010



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January 2010

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I. INTRODUCTION



Use and management of Lake Berryessa is evolving. Lake Berryessa is a large, multipurpose irrigation, flood control, municipal and recreation reservoir located and constructed behind Monticello Dam. operated by the Bureau of Reclamation (Reclamation). Monticello Dam constructed in the late 1950s and Lake Berryessa established then, with its miles of shoreline and a number of boat-oriented recreational resort facilities operated largely private concessionaires. Berryessa, a former Boy Scout facility, is one component of the array of facilities that have in the past served the recreational needs of specific segments of the multi-county area. With an eye to the future, the Napa County

Regional Park and Open Space District (District) has entered into an agreement with Reclamation to study the site and its potential to more broadly serve public outdoor education and recreation needs. The purpose of this present Feasibility Study and Master Plan is to explore the physical and economic viability of a public use facility with a primary goal of facilitating and supporting outdoor recreation, environmental education, research and restoration, serving students, youth groups and non-profit organizations at Camp Berryessa.

With the termination of the Reclamation's long-term concessionaire resort leases in 2008, which had virtually privatized shoreline access and use, there is a gap in public recreation and access at the Lake, as well as new opportunities to construct sustainably designed facilities. Future development of Camp Berryessa needs to be integrated into the new use mix. There are three primary project goals:

- 1. The Camp Berryessa project will develop facilities that will serve a broad range of constituents with a mix of outdoor education and recreation opportunities, with a primary focus on students, youth organizations and other groups.
- 2. Site development will focus on sustainable, energy-efficient design, use of natural and/or recycled materials and resource conservation.
- 3. Programs and infrastructure should be self-supporting to avoid fiscal impacts to the District and Reclamation.

This study provides the baseline data, planning and design recommendations in several areas to facilitate these goals: to identify the extent of infrastructure needed to support such a facility, provide an estimate of facility capital improvement costs, as well as provide an economic analysis to determine market demand, the likelihood of competing with existing and planned facilities and the fiscal viability of long-term operations and management of such a facility. Since the pre-existing site infrastructure has largely been demolished, the proposed project represents a unique opportunity to design and develop a range of facilities that reflect environmentally-sound design as well as provide visitor-serving facilities to a range of user groups that can generate revenues sufficient for ongoing operations and maintenance.

The Camp Berryessa Project presents an exciting opportunity to develop an environmentally sustainable outdoor education facility on a spectacular site on the north shore of Lake Berryessa. This project has the potential to become an important demonstration project that offers outdoor environmental education opportunities in the Coastal Range,

and the ability to demonstrate environmentally sustainable design practices to minimize resource impacts, such as use of sustainable/recycled materials, effective siting for wind and solar access, composting toilets, waste stream greywater and runoff management, water conservation, and green building practices. Within reach of multiple urban centers of the North and East Bay and Sacramento Valley, the Camp can provide opportunities for environmental education and access to view and enjoy unique environmental habitat for school and youth groups, environmental and outdoor recreational organizations, as well as family-oriented visitors.



Camp Berryessa also provides a unique setting for water-related recreational activities in a sheltered water area, such as swimming, kayaking and canoeing. In addition, the site's setting and topography present a unique opportunity to design the site to maximize access to users of all abilities, with the potential to increase usage for groups with unique needs and disabilities. The Camp Berryessa site presents significant interpretive and outdoor

education opportunities, as well as the potential to bring increased use and revenue to the Lake Berryessa area. The site provides an opportunity to educate the public, especially youth groups about the area's resources, history, and environmental management, provided that the site uses match the projected income for operation and management of the facilities. Collaboration with potential nonprofit partners with the organizational capabilities to manage the programs and infrastructure at the site are a necessary component of a successful project.



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II. STUDY OBJECTIVES AND DESIGN GUIDELINES

Development of Camp Berryessa will provide opportunities for a range of recreational and educational activities, protect and enhance sensitive habitat areas, provide safe access for users with a wide range of abilities and needs, and provide a linkage to other facilities. This Feasibility Study and Master Plan provides a blueprint for appropriate uses, development, and management of the site. The Feasibility Study includes a review of baseline conditions, constraints, and opportunities, provides projections of visitor education and youth group use and demand, financial viability analysis, regional and historic context, relationship to existing and future park facilities, and management options. The study also includes an evaluation of environmental review and permitting requirements, capital construction and annual Operations and Maintenance costs, and potential project phasing to implement the Master Plan. The preliminary Camp design and site development has focused on minimizing impacts to existing wildlife, plant and water resources, and thereby minimizing environmental impacts. Study objectives and work tasks included:

- 1. Identifying the site's "carrying capacity". The study evaluated the site's historic use, water supply viability, wastewater disposal options, energy needs and potential users in order to define a mix of development/infrastructure options to determine the optimal site configuration.
- 2. Reviewing existing well records and records of the now-demolished on-site wastewater disposal system, which have been evaluated in addition to the completion of field studies. These were used to determine utility infrastructure needs.

Site Planning and Design Guidelines:

- 1. Environmentally sensitive architectural design choices should reflect the site's scenic character and respect the rural setting. There are many potential design scenarios that fulfill the need for environmentally sensitive and sustainable design.
- 2. Trails, roads, parking areas, recreation facilities, and other built elements should be sited in appropriate locations to protect native trees, minimize wildlife conflicts, and facilitate use and management of the site, consistent with the Bureau of Reclamation's--Lake Berryessa management goals.
- 3. Structures should be sited to maximize solar access, and on-site solar (and wind energy) power should be installed as part of infrastructure improvements.
- 4. Opportunities for user education and outdoor recreation programs should focus on the area's unique wildlife habitat and physical setting.
- 5. Built elements should have visual integrity consistent with site character utilizing earth tones, natural materials, matte finishes and structure height and placement to blend with the rustic setting.
- 6. Site improvements should provide barrier-free circulation elements and recreational opportunities, consistent with quidelines for outdoor developed recreation areas, to the extent feasible.
- 7. Site improvements should provide sufficient parking (in appropriate locations) and infrastructure for camp users, as well as safe ingress/egress to the site.
- 8. The final site design should accommodate safety and security issues, and integrate design components to minimize risk.
- 9. The Site Plan should recognize limitations and resources available for on-going operations, maintenance and management, and incorporate design strategies that minimize maintenance needs and costs, but provide efficient use.
- 10. The Feasibility Study and Master Plan should identify potential project partners to help manage the site and provide educational and recreational opportunities for visitors.
- 11. Consistent with Bureau of Reclamation requirements, all permanent structures should be above 455 foot elevation mean sea level.



III. EXISTING CONDITIONS

A. Regional Setting

Camp Berryessa is a former Boy Scout Camp located on Lake Berryessa along the east shore of Putah Creek (Figure 1). Lake Berryessa and most of its shoreline areas and hillslopes immediately above this (including Camp Berryessa,) are owned by the federal government, and operated under the jurisdiction of Reclamation, which maintains a Branch office at the Lake. The Lake, located approximately 30 miles northeast of Napa, is a reservoir that was formed when Reclamation built Monticello Dam on Putah Creek in 1957. The Lake is used for agricultural irrigation as well as drinking water, and is one of the largest bodies of fresh water in California. It is also a major recreation destination, serving the San Francisco Bay Area as well as Sacramento Valley, and offers opportunities for boating and water sports, camping, fishing, hiking and other outdoor recreation activities.

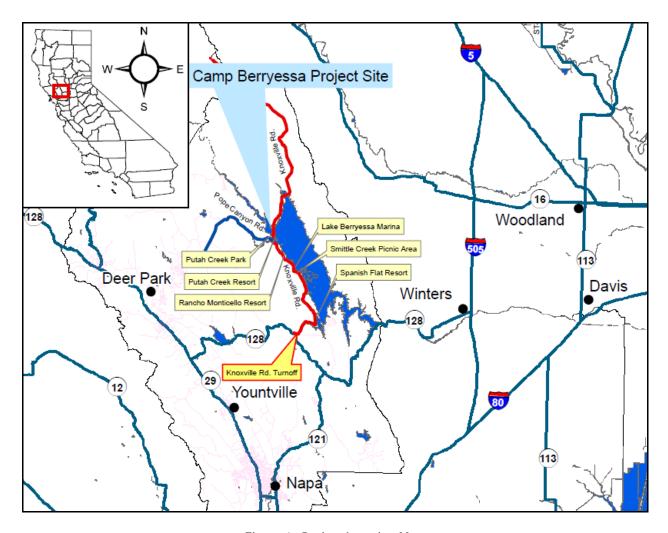


Figure 1. Project Location Map

B. Local Setting

The Camp Berryessa site includes approximately 10 acres of land suitable for development, on a peninsula that extends into the Putah Creek arm of Lake Berryessa. Approximately half the site contains oak woodland, with the remainder chaparral containing scrub vegetation. The improvements and infrastructure which served the prior Boy Scout camp have been removed. The site is surrounded by water on three sides, with sandy gravel beaches. Camp Berryessa has direct access to and can utilize adjacent Reclamation lands, as well as nearby lands managed by the



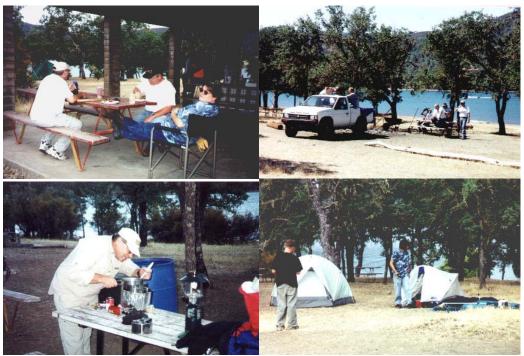
California Department of Fish and Game (CDFG) and US Bureau of Land Management. The site's location offers the potential for both extensive water-based and trail-based outdoor recreation activities. However, the primary recreational feature of the location is its potential for water-based activities, including swimming and non-motorized boating, especially during the hot spring and summer months.

C. Site History

Prior to the completion of Monticello Dam, the area was inhabited by indigenous people, a hunter-gatherer society known as the Southern Patwin people. The valley was named after Jose and Sisto Berryessa, owners of a large Mexican land grant. The town of Monticello was a small farming community located in the Berryessa Valley prior to the building of the dam, and remnants of the town site include scattered foundations beneath the lake's surface.

D. Camp Berryessa Boy Scout Facility

Camp Berryessa was established as a Boy Scout Camp by the Mount Diablo Silverado Council (which includes the Napa area), and offered a range of activities for Boy Scout use, under a federal permit. The property was used for campers and training courses, and included facilities such as camp waterfront and aquatic access, three activity shelters, a bathroom/shower facility, BB gun and archery ranges, a chapel, and an amphitheater. When the facility was closed in 2004, all structures were removed, and the water well was decommissioned in 2008. The only infrastructure remaining at the site are gravel roads, disconnected electrical service and several utility poles equipped with lights (Historic Scout Camp photos courtesy of Bill Goshorn, Silverado District Boy Scouts of America).



Camp Berryessa July 2000, from http://www.silvergatebsa.com/berryessa_work.htm



http://www.silvergatebsa.com/the_stage_is_set.htm







http://www.silvergatebsa.com/camporee_2003.htm

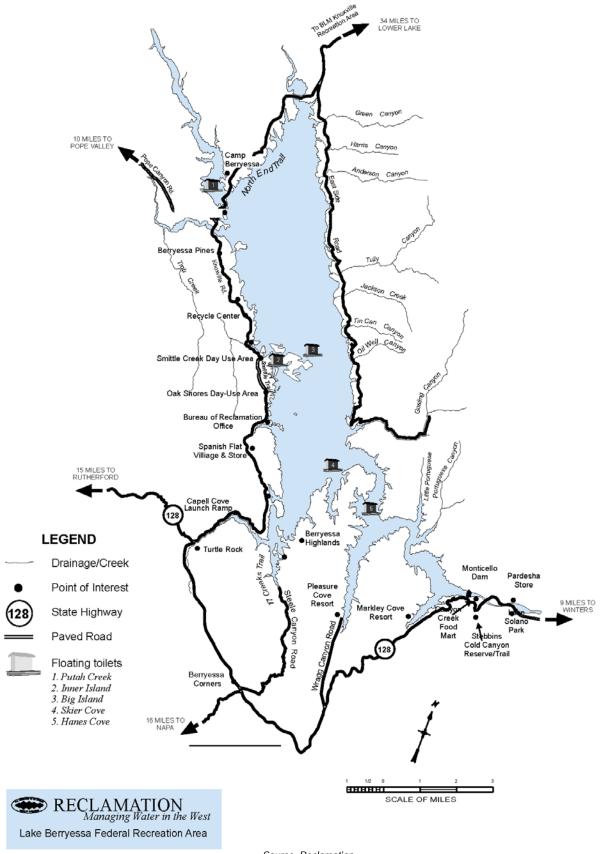
E. Reclamation's Lake Berryessa Visitor Services Plan (VSP)

Planning for recreational land use and operations on federal lands at Lake Berryessa is subject to the VSP, adopted by a federal Record of Decision (ROD) in 2006. The goal of the VSP is "to support traditional, short-term, and diverse outdoor recreation opportunities for the public". The VSP prescribes basic management principles to guide and support lake-wide integration of Government and commercial operations (concessionaires) in the best interests of the visiting public. Dating from the 1960's the VSP ROD limits future development of the concession areas to facilities that support short-term, traditional, non-exclusive, and diverse recreation opportunities at the lake, and includes the demolition and removal of the existing private facilities from federal property at Lake Berryessa. It also commits Reclamation to partner with other Government agencies, private landowners, and private organizations to design/construct a regional trail system for non-motorized recreation, and to include a multipurpose shoreline trail.

Since adoption of the VSP, five of the seven privately-run concessionaires operating lodging, camping and boating facilities on the Lake have been closed, and many of the privately-owned trailers and infrastructure have been removed. The closest of these facilities is the former Putah Creek Resort, located approximately one mile south of the Camp. Facilities at this resort included picnicking, camping, restaurant, store and a boat launch, and a similar array of new facilities is conceivable when a new concessionaire is selected. Reclamation maintains day use facilities at Smittle Creek and Oak Shores, and a boat launch ramp at Capell Cove.

The closest paid public boat launch is located at the Pope Creek arm of the Lake, south of Camp Berryessa, and the closest free boat ramp is at Cappell Cove. There is a free hand launch for canoes and kayaks near where Elucuara Creek flows into the Lake at the northern end of Lake Berryessa. According to the VSP ROD, Camp Berryessa will be developed and operated as a group-camp and activity area on a reservation basis. Facilities will be developed for use by a wide range of groups and will include covered dining, meeting, and educational spaces, as well as showers and laundry facilities. The VSP also stipulated that Camp Berryessa have a non-motorized boat launch ramp to facilitate kayak and canoe use and a buoy line to separate boaters from swimmers.

The VSP ROD further stipulates that development of Camp Berryessa be accomplished through partnership agreements with organizations and local agencies. Development will involve minimum use of Federal appropriations. The boat launch at Camp Berryessa will be restricted to non-motorized craft, and a no-impact boat-in camping program will be initiated.

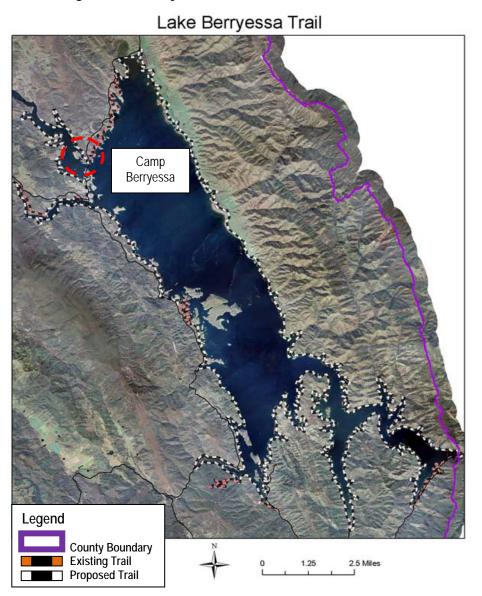


Source: Reclamation

F. Napa County Regional Park and Open Space District's Role

The Napa County Regional Park and Open Space District (District) has entered into an agreement with Reclamation to study the feasibility of an overnight camp and educational facility at the site. The primary goal for the facility is to facilitate and support outdoor recreation, environmental education, research and restoration serving students, youth groups and non-profit organizations. Secondary purposes include other forms of outdoor recreation and nature-based activities, to the extent they are compatible with and support the primary goal. The District wishes to establish a facility which employs sustainable development techniques, maximizes energy efficiency, maintains a rustic character, is financially self-sufficient, and serve a diverse and flexible array of users.

G. Regional Trail Systems



Camp Berryessa is very well located to provide connections to a planned and partially implemented regional trail network. In addition to local trails that connect camp use areas, the camp will provide connections to other existing and potential trail systems. includes the Lake This Berryessa Trail, part of the VSP/ROD goal to implement a multiuse, visitor serving, nonmotorized recreational trail circumnavigating the shoreline of Lake Berryessa. The nonprofit organization Berryessa Conservation Trails and (www.berryessatrails.org) providing technical assistance to the Bureau of Reclamation with the planning and building this trail. The Lake Berryessa Trail is envisioned greatly broaden available kinds and quality of recreational experiences at, and thereby the economic base of Lake Berryessa. Trails at Camp Berryessa will improve connections between Camp Berryessa and the main shoreline of Lake Berryessa, as well as the shore of the Putah Creek arm of the lake.

Alignment planning and preliminary design for the Lake Berryessa trail began in 2007. Completion of the entire trail is a long-range endeavor. The cost to construct and operate the trail will be estimated during the planning phase currently underway by BT&C.

H. Environmental Setting

1. Geology/Topography

Lake Berryessa is located in the northeastern portion of Napa County, among the hilly to steep mountains of the California Coast Range. The eastern shores and both ends of the Lake are underlain predominantly by Cretaceous Knoxville sandstone and shale, over which the Bressa, Dibble, Los Gatos, Maymen, Sobrante, and Tehama soils series formed. The western side of the lake is bounded by Jurassic Franciscan sedimentary and associated intrusive rocks, such as serpentine and dolerite. The Montara, Hambright, and Henneke soils developed over those materials. The flat portions of Camp Berryessa are underlain by weathered and fractured sandstone, while the hilltop area consists of serpentine rock.

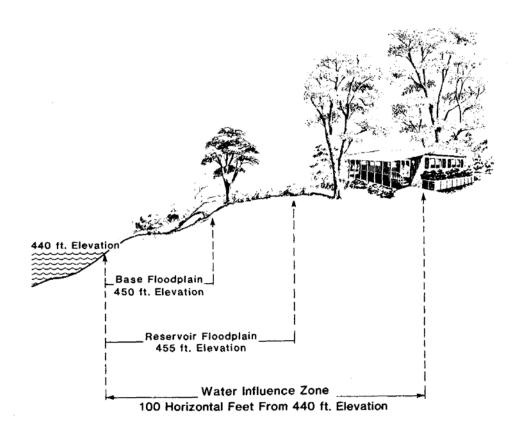
The coast range between Monticello Dam and the Pacific Ocean is cut by numerous faults. The Wragg Canyon fault is located 3 miles from Monticello Dam; the Concord-Green Valley and the West Napa Faults are approximately 25 to 30 miles southwest the dam, and are viewed by the State of California as having a low probability of seismic activity in the foreseeable future.

2. Soils

The 1992 Reservoir Area Management Plan (RAMP) Environmental Impact Statement included a soils map that indicates the Camp Berryessa site consists of Henneke Gravelly Loam. However, site specific review and analysis of the site soils indicate that Montara underlies the flat areas, with the hillsides largely consisting of Henneke. These are shallow gravelly loam soils with fractured bedrock at depths ranging from about 18 to 24 inches. Site soil conditions are discussed more fully in the Onsite Wastewater Feasibility Study (Appendix A).

3. Development Elevation

According to Reclamation's 1992 Lake Berryessa Reservoir Area Management Plan (RAMP), all permanent structures at Lake Berryessa should be located above elevation 450 mean sea level (MSL). The reservoir water level may fluctuate from 455 feet MSL to a minimum elevation of 253 feet MSL. A water level of 309 feet MSL is considered dead storage elevation. During the severe drought of 1977, the level was lowered to 388 feet MSL. According to the RAMP, generally all existing structures and facilities, including those for long-term uses, located in the Base Floodplain (440 feet to 450 feet MSL) will need to be flood-proofed per Reclamation instructions, or removed. The RAMP also calls to prohibit storage of solid wastes, materials, equipment, and other inappropriate items in shoreline areas to protect water supplies, eliminate clutter and aesthetic incompatibility, improve public access, and minimize safety hazards. The reservoir water level may fluctuate from 455 feet MSL to a minimum elevation of 253 feet MSL. During preparation of this Feasibility Study/Master Plan, Reclamation senior staff interpreted the VSP to mean that all permanent structures and facilities at Camp Berryessa will need to be located above 455 feet MSL (1929 datum). This includes the wastewater disposal field facility. This is a more stringent requirement for locating permanent facilities than was contained in the 1992 RAMP.



Base Floodplain, Reservoir Floodplain and Water Influence Zone

Source: Reclamation

4. Cultural Resources



The earliest dwellers of the historic Berryessa Valley through which Putah Creek flowed were the Miwok and Patwin Native American tribes. They lived on the valley floor along the rich riparian forest of the creek and its tributaries.

(Source: Bureau of Reclamation; http://www.usbr.gov/mp/ccao/berryessa/facts.html)

These people lived as a hunter gather society along the valley until the early 1800's when early European settlers forced them to leave the valley floor and

settle in the surrounding hills. The now-drowned valley where the ancient villages occurred, and where early California farmers and ranchers subsequently lived lies beneath Lake Berryessa by more than 50 feet in the Camp Berryessa area. As a result of this, and the prior occupation of the site by Boy Scout Camp, the chances of finding and disturbing cultural resources artifacts during site development are very remote. None the less a detailed cultural resources field investigation was completed by Reclamation archaeologists as part of the approval process prior to the wastewater feasibility study backhoe trench fieldwork. No cultural resources were identified at that time as occurring at the Camp Berryessa site.

5. Biological Resources

a. Plant Communities

Six major habitat types that occur in the immediate Lake Berryessa area are Blue Oak Woodland, Valley Oak Woodland, California Mixed Chaparral, Chamise Chaparral, Cismontane Introduced Grassland, and Mixed Northern Riparian Woodland. At Camp Berryessa, there are three types:

- Blue Oak Woodland is the dominant habitat type surrounding the lake. It occurs both as thin stands along the west and south shores and as open forests along the east shore, throughout the valleys and on lower slopes of the surrounding hillsides. At Lake Berryessa, Blue Oak Woodland occurs with Cismontane Valley Grassland and inter-grades with Valley Oak Woodland and the chaparral habitat types.
- California Mixed Chaparral covers many of the south-facing slopes and the higher ridges. It is often found
 adjacent to oak woodland and grassland habitats. At Lake Berryessa it is commonly associated with steep
 rock outcrops.
- Chamise chaparral is found on the shallowest and dry soils, exclusively on south-facing slopes. It is a homogeneous habitat consisting almost entirely of chamise, with some manzanita and buckbrush.



The Camp Berryessa site is vegetated with oak, chaparral, and gray pine. The gently sloping area along the Lake north-facing slopes include black oak, scrub oak and chaparral. The hilltop area is underlain by serpentine rock and is primarily covered by chamise and manzanita. South-facing slopes include Blue oak canopy with a grassy understory, and with scattered specimens of shrubs such as ceanothus, toyon, chamise, coyote brush, manzanita and poison oak. The steep areas immediately adjacent to the camp area include mixed chaparral and chamise.

b. Wildlife

Mammals. Mammals present in and near the Lake Berryessa area include black-tailed deer, mountain lion (*Felis concolor*), which is a specially protected mammal under the State Fish and Game code, Section 4800; coyote, black bear, bobcat, gray fox, raccoon, striped skunk, jackrabbit, California ground squirrel and various other small animals. A complete list of wildlife species is provided in the RAMP.

Birds. (Common and Protected Species) More than 80 species of birds are found in the Lake Berryessa area. These include the turkey vulture, great horned owl, belted kingfisher, bald eagle, Cooper's hawk, golden eagle, Aleutian Canada goose, mallard, California quail, osprey and wild turkey. Pursuant to the federal Migratory Bird Treaty Act of 1918 (MBTA), it is illegal to "take" any migratory bird without a federal permit, excluding only three non-native species; English (house) sparrow, starling, and rock dove (pigeon). The MBTA prohibits killing, possessing or trading

in migratory birds except in accordance with regulations prescribed by the Secretary of the Interior. Raptors, or birds of prey (e.g. eagles, hawks, and owls), and their nests are protected under both federal and state law. Bald and golden eagles receive protection under the federal Bald and Golden Eagle Protection Act of 1948.

At Lake Berryessa, the peregrine falcon, no longer federally listed as a threatened species, is resident in the area. Golden eagles and Aleutian Canada geese winter on and near the lake. Waterfowl and fish attract eagles and open water and sprouting grasses provide habitat for the geese. The northern spotted owl and western snowy plover are listed as threatened, but neither species has been observed at the lake. The bald eagle, also listed, has been observed in the immediate vicinity of the reservoir, and two active nests have been observed on the western side of the lake. The greater sand hill crane, a migrant species, and the white-tailed kite, a year-round resident, are both on the state's fully protected list.

Special large birds which inhabit the lake area include osprey, bald eagle, and Western and Clark's grebes. Ospreys nest regularly at Lake Berryessa. Their nests are readily recognizable as large bulky structures made of wood sticks in the tops of tall, often dead trees, and on platforms on utility poles. Bald eagles do not nest in the Lake Berryessa area, but often over-winter there.



(Source: http://www.weforanimals.com/)

Amphibians and Reptiles. The western pond turtle, the western rattlesnake and the western fence lizard are found in the Lake Berryessa area. The giant garter snake and the California red-legged frog both are listed as threatened species, but none have been reported in the study area. The shoreline and streams at Camp Berryessa do not contain habitat considered essential to the survival of the red-legged frog.

Fish. Recreational sport fishing is a major activity at the Lake. Sport fish present include largemouth and smallmouth bass, rainbow and brown trout, crappie or panfish, and catfish. There is open-season, all-year fishing at the Lake.

c. Wetlands

The VSP/FEIS did not identify any wetlands at the Camp Berryessa site, and there are no obvious creeks or wetlands present, such as springs, seeps, etc. However, the shoreline area will likely be considered as Waters of the United States and boat launches, decks, and other shoreline facilities will require approval and permits from both Reclamation and the US Army Corps of Engineers.

d. Threatened, Endangered and Rare Species

Special-status species are those that are:

- Listed or proposed for listing as endangered or threatened by United States Fish and Wildlife Service (USFWS) and/or the California Department of Fish and Game (CDFG);
- Candidates for listing by USFWS;
- Considered endangered, threatened, or rare (Lists 1-4) by California Native Plant Society (CNPS) (plants only);
- Species of special concern or special interest to CDFG.

Federal and state endangered species legislation gives special status to several species that *may* occur in one or more of the areas encompassing Lake Berryessa and its tributaries. In the Camp Berryessa area (USGS Quad Walter Springs, CA), raptors such as the bald eagle and peregrine falcon inhabit the area, as well as elderberry, which provides habitat for the federally threatened valley elderberry longhorn beetle (*Desmocerus californicus dimorphus*). Special Status species that are potentially present are listed in **Tables 1** and **2**.

The CEQA/NEPA environmental document that will need to be completed prior to any facility construction will provide a complete review and assessment of potential impacts on biological resources, including wetlands, riparian, and all sensitive species habitat, and a thorough discussion of potential impacts on special status plant and animal species. Where appropriate, avoidance, mitigation, protection and enhancement restoration mitigation measures will be identified. These will be included in the project's construction plans. It is possible that some regulatory permits may be required along with coordination with state and federal resource and regulatory agencies.

Table 1: Special Status Plant Species Potentially Occurring in the Project Area

Scientific Name	Common Name	Fed/State/ CNPS Status	Preferred Habitat
Federal, State and	CNPS propose	d, candidate o	r species of concern
Astragalus rattanii var. jepsonianus	Jepson's milk- vetch	// 1B.2	Cismontane woodland, valley and foothill grassland, chaparral. Commonly on serpentine in grassland or openings in chaparral. 320-700m.
Erigeron greenei	Greene's narrow-leaved daisy	//1B.2	Chaparral. Serpentine and volcanic substrates, generally in shrubby vegetation. 75-1060M.
Fritillaria pluriflora	adobe-lily	//1B.2	Chaparral, cismontane woodland, foothill grassland. Usually on clay soils; sometimes serpentine. 55-820m.
Hesperolinon bicarpellatum	two-carpellate western flax	//1B.2	Serpentine chaparral. Serpentine barrens at edge of chaparral. 150-820m.
Hesperolinon sp. nov. "serpentinum"	Napa western flax	//1B.1	Mostly found in serpentine chaparral. 225-850m.
Layia septentrionalis	Colusa layia	//1B.2	Chaparral, cismontane woodland, valley and foothill grassland. Scattered colonies in fields and grassy slopes in sandy or serpentine soil. 145-1095m.
Leptosiphon jepsonii	Jepson's leptosiphon	//1B.2	Chaparral, cismontane woodland. Open to partially shaded grassy slopes. On volcanics or the periphery of serpentine substrates. 100-500m.
Navarretia rosulata	Marin County navarretia	//1B.2	Closed-cone coniferous forest, chaparral. Dry, open rocky places; can occur on serpentine. 200-635m.
Streptanthus breweri var. hesperidis	green jewel- flower	//1B.2	Chaparral, cismontane woodland. Openings in chaparral or woodland; serpentine, rocky sites. 130-760m.

Table 2: Special Status Bird, Mammal, Reptile, Amphibian, Invertebrate and Fish Species Potentially Occurring in the Project Area

Scientific Name	Common Name	Fed/State/ CNPS Status	Preferred Habitat
	tate threatened	, endangered,	and special concern species
Birds			
Agelaius tricolor	tricolored blackbird		Highly colonial species, most numberous in central valley & vicinity. Largely endemic to california. Requires open water, protected nesting substrate, & foraging area with insect prey within a few km of the colony.
Aquila chrysaetos	golden eagle		Rolling foothills, mountain areas, sage-juniper flats, & desert. Cliff-walled canyons provide nesting habitat in most parts of range; also, large trees in open areas.
Athene cunicularia	burrowing owl		Open, dry annual or perenial grasslands, deserts & scrublands characterized by low-growing vegetation. Subterranean nester, dependent upon burrowing mammals, most notably, the california ground squirrel.
Falco mexicanus	prairie falcon	//	Inhabits dry, open terrain, either level or hilly. Breeding sites located on cliffs. Forages far afield, even to marshlands and ocean shores.
Haliaeetus leucocephalus wsteri	bald eagle	D/E/	Ocean shore, lake margins, & rivers for both nesting & wintering. Most nests within 1 mi of water. Nests in large, old-growth, or dominant live tree w/open branches, especially ponderosa pine. Roosts communally in winte
Riparia riparia	bank swallow	/T/	Colonial nester; nests primarily in riparian and other lowland habitats west of the desert. Requires vertical banks/cliffs with fine-textured/sandy soils near streams, rivers, lakes, ocean to dig nesting hole.
Antrozous pallidus	pallid bat		Deserts, grasslands, shrublands, woodlands & forests. Most common in open, dry habitats with rocky areas for roosting. Roosts must protect bats from high temperatures. Very sensitive to disturbance of roosting sites.
Myotis evotis	long-eared myotis		Found in all brush, woodland & forest habitats from sea level to about 9000 ft. Prefers coniferous woodlands & forests. Nursery colonies in buildings, crevices, spaces under bark, & snags. Caves used primarily as night roosts.
Myotis yumanensis	Yuma myotis		Optimal habitats are open forests and woodlands with sources of water over which to feed. Distribution is closely tied to bodies of water. Maternity colonies in caves, mines, buildings or crevices.
Rana boylii	foothill yellow- legged frog		Partly-shaded, shallow streams & riffles with a rocky substrate in a variety of habitats. Need at least some cobble-sized substrate for egg-laying. Need at least 15 weeks to attain metamorphosis.
Actinemys marmorata marmorata	northwestern pond turtle		Associated with permanent or nearly permanent water in a wide variety of habitats. Requires basking sites. Nests sites may be found up to 0.5 km from water.

Sources: 1) CNDDB search of project quadrangle (Walter Springs) and three neighboring quadrangles (Brooks, Chiles Valley, Lake Berryessa

SC – California species of special concern

1A - Presumed extinct in CA

1B.1 – RTE in CA & elsewhere; Seriously threatened in CA 1B.2 - RTE in CA & elsewhere; Fairly threatened in CA 1B.3 - RTE in CA & elsewhere; Not very threatened in CA

2.3 - RTE in CA only; Not very threatened in CA

3.1 - More info is needed; Seriously threatened in CA

E – Endangered under the Federal or State Endangered Species Act

T – Threatened under the Federal or State Endangered Species Act

C- Candidate

D - Delisted

IV. SITE CARRYING CAPACITY AND INFRASTRUCTURE PLANNING

A. Water Supply

1. Existing Well and Water Supply

Based on discussions with Don Huckfeldt of Huckfeldt Well Drilling (Napa), who drilled and completed a well for Camp Berryessa when it was a Boy Scout facility in 1993, it appears that there is an available source of groundwater under the property for water supply. However, the quality is questionable for purposes of cooking and as a source of potable drinking water and will require a treatment system. Mr. Huckfeldt has well completion records (drillers report) indicating that the completed well is about 223 feet deep, and was capable of producing over 100 gallons per minute (gpm) at the time of drilling. However, this information conflicts with information provided by Bureau of Reclamation



personnel familiar with the property who indicated that the historical well had capacity problems and further observed that a "Coyote" well regulator was placed on the pump. Such a device is typically used to shut down and protect a pump during periods when a well is dry, as a dry well can cause serious damage to an operating pump.

In addition to the well and pressure tank, the site had a booster pump that discharged water to two storage tanks located on the hilltop. The pump, controls and pressure tank, and any surface sanitary seal present were removed from the site following the de-commissioning of the Boy Scout Camp following its closure in 2004. The well was not officially "abandoned", as we observed and inspected the open casing well during our May, 2009 field work for on-site wastewater disposal.

Based on our review of the well completion report and inspection of the well casing in May 2009, we found the following:

- 1. The well is about 225 feet deep, but was caved at about 100 feet, with 6-inch PVC casing intact, installed in what appears to be highly weather volcanic tuff and weathered/fractured serpentine bedrock.
- 2. A 12-foot concrete seal was originally constructed on the wells, but removed during demolition. The original 10- to 12-inch gravel pack was observed starting at about 18 inches from ground surface.
- 3. Static groundwater was observed at an elevation of 56 feet below ground surface, May 2009, following 2 to 3 years of drought. Wellhead elevation per topographic map is approximately 484 feet, 1988 NAD, with the lake level at an elevation estimated to be about 426 to 428 feet (based on comparison of air photo and topography). This puts the groundwater water level in the well within a few feet of the lake elevation. This indicates that the lake and well may possibly be hydraulically connected through rock fracture continuity or porosity of the bedrock, although this would need to be further evaluated by more accurate field elevation surveys of both water bodies.

The Environmental Protection Agency's (EPA) Safe Drinking Water Information System (SDWIS) indicates that the site violated drinking water standards for coliform each year from 1999 until 2002, when the site was no longer used. This history of water quality violations is due to high coliform counts, and could be related to the lack of proper annular surface seal, possible well connectivity to the lake (as mentioned above), or proximity to the now-abandoned on-site wastewater disposal system. Further information is available at the SDWIS website: http://oaspub.epa.gov/enviro/sdw report v2.first table?pws id=CA2800638&state=CA&source=Surface water&pop ulation=25&sys_num=1

Based on this information and field observations, the existing well is not suitable for potable use and should be reconstructed according to State Well Standards or re-drilled. Specifically, the reconstructed well should have a 50-foot annular seal for protection against surface contamination, which is the most likely cause of the historical water quality violations. Re-drilling and re-construction of the well near the existing location/borehole would probably be the most effective approach as finding water in areas of fractured rock can be problematic and even locally "hit or miss".

Estimation of the long-term, sustainable yield of a well is difficult to make in a water well drawing from semi-porous, fractured bedrock such as the rock material exposed at the surface of the well head. It appears that volcanic rock is underlain by hard serpentine rock at depth, as the well is very near the contact between the two rock types. The sustainable well yield is related to the extent of rock fracturing, how continuous the fractures are, and if they are connected to the surface in such a way that they allow rainfall groundwater recharge, or if fractures and porous rock are in fact connected in some fashion to the lake for recharge. If un-connected to the lake, and the rainfall recharge is minimal, the simple well productivity test (which found 100gpm productivity) conducted during well drilling and well development in 1993 could simply be an artifact of water that had been stored in localized rock fractures that serve as only a short term/temporary reservoir for the well. Over time this stored rock fracture related water could be drawn down and if not re-supplied by new rainfall recharge water, would create the sort of periodic dry well problems reported by Bureau of Reclamation at Camp Berryessa.

When the existing well is reconstructed or re-drilled nearby, a pump test is recommended to further evaluate the production capacity of the well. A minimum 72-hour constant rate pumping test is recommended. The results of pumping drawdown and recovery during this test will provide a basis for estimating the sustainable yield. As a general guideline, for fractured rock wells, the sustainable yield is typically assumed to be no more than about 25 percent of the production rate during a short-term pumping test due to the uncertainties of fractured rock water storage and flow. This provides a conservative factor of safety. If the new well provides insufficient water to meet anticipated camp demands, then a second new well should be considered. A second well could potentially be drilled in the same geologic formation and fracture pattern trend on the north side of the serpentine hilltop, adjacent to the loop road, about 500 feet to the north of the existing decommissioned well.

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2. Water Demand

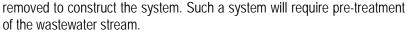
The water supply needs of a campground facility are similar to its wastewater disposal requirements, and vary from about 20 to as much as 40 gallons per day per person, with 30 gallons the typical expectation for periods of higher water usage (hot summer months). Assuming a camp population between 80 to as much as 200 persons per day, this equates to a water supply demand of between 1,600 gallons per day to as much as 8,000 gallons per day. Water storage should be equal to several days and water demand should be provided for emergency purposes and to even-out the water demand during high and low usage periods. Should a second rock fracture well be needed, both wells could pump into the same hill-top storage tank.

Typically a poor producing well in fractured rock (that produced just enough to warrant well development) produces water in the range of 1 to 5 gallons a minute with a good producing well in an area of heavily fractured rock, and rock with some primary porosity producing 10 to 20 gallons per minute. Although it is not a good idea to operate a well 24 hours a day, 365 days a year, without anticipated high maintenance and periodic failure, if a 3 gpm well was equipped with a suitable (3,000-5,000 gallon) storage tank, the well/storage tank system would be capable of producing up to 2,100 gallons per day during a 12-hour pumping period. A well would only need to produce a modest 11 or 12 gallons per minute during the 12 hour pumping period (with adequate storage) to meet the needs of 200 users with a relatively high water demand of 40 gallons per day. Based on what we presently know about the old well, this seems to be achievable, although further evaluation, including pump testing is required to verify this in view of the reports of dry well conditions.

B. Wastewater Suitability

The Camp Berryessa site has some definite limitations on wastewater disposal due to shallow soils and somewhat slow percolation rates. A 200-foot required setback from the observed high water line of Lake Berryessa, the Reclamation stipulation that the wastewater disposal area be located above elevation 455 feet, and the presence of very shallow serpentine soils in the hilltop area further limit the available soil disposal area. Based on the field work conducted for the Feasibility Study a shallow mound subsurface drip dispersal system is recommended as the preferred disposal option. The subsurface drip system would need to weave around the existing trees (and tree roots), although it is likely that some trees would need to be







Wastewater loading rates will vary considerably throughout the year, depending on the kinds of facility users and their water needs. In addition, construction of a full kitchen/cafeteria and shower facilities (Alternative D) would substantially increase wastewater loading. Based on our fieldwork and review of facility information, and provided timely actions are taken to manage wastewater carefully, we believe that the facility can routinely handle a user population of 80 to 100 people, with a peak special event user population for rare events of up to 200 people (see **Appendix A** Onsite Wastewater Feasibility Study Report).

C. Electrical System Improvements

According to PG&E, the electrical power previously supplied to Camp Berryessa was a single phase system with a small residential panel and meter and a separate meter to the water supply well. Although the overhead electrical lines to the previous facility remain intact, the meter, breaker box/electrical panel and other electrical system components were demolished when the camp was dismantled.



A new three phase electrical power system will need to be brought to the camp facilities to support the proposed facility improvements. The



new electrical system will need to include new commercial electrical panels or breaker boxes for the central facilities, restroom/showers, the storage/maintenance building, host site and each group and tent cabins and shade shelters. Since well pump electrical service has a lower service fee than other residential/commercial uses, then a separate panel and meter will need to be run to the well.

D. Sustainable and Renewable Energy Facilities

1. Solar (Photovoltaic) Energy System

Small commercial solar power (photovoltaic) systems are proposed to be included in the project improvement plans for Camp Berryessa. Alternative A would have a 10-kW system, while Alternatives B, C and D would have 20- to 26-kW systems. For comparison purposes, a typical residential household solar system provides about 2 to 3 kW of output and a typical family in the North Bay area uses about 400 to 450 kW hours (kWhs) of electricity per month, or about 4,700 to 5,000 kWhs annually. This is about 4.5 to 5 kWh per person per day. As an environmental education facility with a focus on energy and water conservation, and with mostly outdoor activities, it is anticipated that typical spring/early summer electricity usage would be about 2 to 2.5 kWh per person per day. This will vary somewhat with each Alternative, as Alternative A provides more rustic facilities than B, while C and D provide more visitor-serving accommodations, requiring more energy. Assuming a 60% total annual occupancy with a total facility capacity of 29,000 persons (to conservatively estimate electrical power needs), that equates to 17,500 persons annually, or a total annual electrical usage of about 35,000 kWhs (at 2 kWh per visitor day) up to about 44,000 kWhs (at 2.5 kWs per visitor per day).

An approximately 20- to 26-kW solar facility would be needed to more fully meet the electrical energy needs of the facility (depending on Alternative) using the occupancy assumptions and electricity use rates identified above. The proposed solar facilities (in addition to the 1- to 2-kW wind turbine system) would provide from 70% (Alternative A) to 100% of the facility's electrical energy needs at this utilization rate. With a typical panel array in this area producing about 1 kW per 100 sq. ft., 1,000 to as much as 2,600 sq. ft. of ground or roof space would be needed.

The solar energy system as presently envisioned would consist of an array of solar panels, an inverter and connection to the grid. The current thought is to place the solar panels on the roof of the storage/maintenance

building common to all options so that it can be seen from the adjacent hilltop for classroom discussion purposes. Additional solar panels would also be included in the design of the Central Facilities (kitchen/dining/classroom, etc) of Alternatives C and D. In addition, several of the shade shelters that are equipped with small electric cooking surfaces would also have solar panels on their roof systems in Alternatives B, C, and D. Alternative B, which does not include Central Facilities, could have solar panels on the restroom/shower building, if needed.

Some of the units with solar panels on the shade shelters could be connected to storage batteries and also supply power to the immediately adjacent tent cabins and therefore be "off the grid" to demonstrate this concept and technology to students and visitors.

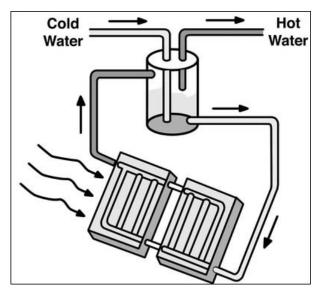
At an approximate cost of about \$5.50 per watt installed (reflecting rebates to non-profits), a 10-kW system would cost about \$55,000, and the 26-kW system would cost about \$143,000. The "off-grid units" on the shade structures with storage batteries would add an additional \$48,000 to the total costs. The final design should confirm the size of the photovoltaic system that is needed, as well as the details for the "off-grid" units on some of the shade shelters and adjacent tent cabins. In addition, some commercially available, pre-designed shade shelters (such as Classic Recreation Systems) now offer integrated solar panels.

2. Wind Turbine Energy System

A small (1- 2 kW) wind turbine generator would also be installed on the Central Facility hilltop area and would be tied into the same inverter and grid connection as the solar panels. A low torque/low speed turbine would sit on a 45 foot high tower. Since Camp Berryessa is located in a marginal wind power area, the main purpose of the turbine is educational, and it may not be entirely cost effective in terms of generating power. However, there is some advantage to its use, since it can be tied into and take advantage of the solar power inverter and grid connection. A relatively small 1kW system is included in Alternatives A&B, and a larger 2kW system would be included in Alternatives C&D.

3. Passive Solar Hot Water Heaters

Passive solar hot water heaters are proposed to serve several of the rinse-off stations/utility sinks located within or near select tent cabin shade shelters, and for the swimmer rinse-off stations. The envisioned system would be an



"evacuated tube system", which consists of a series of transparent outer glass tubes that allow light to pass through to an internal water pipe coated with a layer that absorbs the sun's rays, heating the water in the tubes. A vacuum is maintained between the tube and the outer glass which serves as insulation to minimize heat loss.

In a passive or "thermosiphon" system, a hot water storage tank receives flow from the heated tubes with the tank placed above the solar collectors so that cold water sinks into the collectors, where it is warmed by the sun, and rises into the tank. A continuous flow of water through the collectors is created without the need for pumps. The tank and heating tube system would be located on the roofs of the shade shelter buildings, possibly paired with the shade shelter/tent cabin complexes that are "off the grid".

E. Graywater and Rainwater Harvesting

Graywater is untreated household waste water which has not come into contact with toilet waste. It includes used water from bathtubs, showers, bathroom wash basins, and water from clothes washing machines and laundry tubs. It does not include waste water from kitchen sinks, dishwashers, or laundry water from soiled diapers (*California Graywater Standards 1995*). Use of graywater systems is regulated under the California Department of Health Services. Updates to the California Plumbing Code to reflect new technology and ease the regulatory hurdles associated with graywater were completed 2009, but have not yet been fully implemented in Napa County.

Opportunities for use and management of graywater are appropriate and should be incorporated into the design plans, and could potentially provide a source of non-potable water for some limited camp needs, such as irrigation. In addition it provides an opportunity to dispose and reuse water, such as wash-down and dust control areas at camp sites, given the limited wastewater disposal capacity at the site. However, use of graywater comes at the expense of "blackwater" (wastewater) treatment, as it reduces the dilution effect making the blackwater higher in biological oxygen demand and more difficult to treat. In addition current (although in flux) state regulations may require some low level of treatment of graywater necessitating two treatment units instead of one. However, separation and reuse of graywater may have some educational/demonstration benefit in keeping with the themes and objectives of the camp facility.

For simplicity and cost effectiveness, a graywater storage and subsurface disposal system could be considered for the separate shower facility building located on the serpentine hilltop and common to all site alternatives. The subsurface drip disposal site could be located on the slope above the upper parking area, or could utilize an isolated portion of the designated wastewater disposal site.

Rainwater harvesting is the collection, conveyance, storage and use of rainwater. A raindrop as it falls from the sky is soft, and is among the cleanest of water sources. Captured rainwater is sodium free, but can contain contaminants from the catchment surface, storage area or other points of contact. If needed as a potable water source, it would need to be treated, filtered and monitored.

Rainwater harvesting is also recognized as an important water conserving measure, and is best implemented in conjunction with other water efficiency measures. Rainwater harvesting can be used for a number of different purposes including landscape irrigation, domestic use, aquifer recharge, and stormwater abatement. Rainwater harvesting can be as simple as channeling rain running off an unguttered roof to a planted landscape area via contoured landscape. More complex systems include gutters, pipes, storage tanks or cisterns, filtering, pump(s), and water treatment. Basic components include:

- Catchment surface: the collection surface from which rainfall runs off (roof)
- Gutters and downspouts: channel water from the roof to the tank
- Leaf screens, first-flush diverters, and roof washers: components which remove debris and dust from the captured rainwater before it goes to the tank
- One or more storage tanks, also called cisterns
- Delivery system: gravity-fed or pumped to the end use
- Treatment/purification: for potable systems, filters and other methods to make the water safe to drink

For the Camp Berryessa site, rainwater harvesting could be considered for any large buildings that have sizable roof mass. Simple systems could be considered for shade structures, cabin roofs etc. to capture and channel runoff into any landscape and garden areas, but is likely most feasible only at the Central Facility (Alternatives C and D). It could also be used on the Storage/Office Building roofs in all alternatives. Where possible, use of graywater and rainwater harvesting should be utilized conjunctively to provide irrigation water for fire suppression and shade landscape areas. Again, it may be more valuable as a demonstration project rather than substantial water supply source, especially

since extensive landscaping is not anticipated at the site. Pre-engineered rainwater catchment systems are also commercially available.

The Master Plan shows a relatively simple system for the Storage/Office Building area for Alternatives A and B, and a more complex and expensive system for the Central Facilities under Alternatives C and D.

F. Compost Facility

Small, self-contained compost facilities for use by campers and for kitchen wet garbage would be provided at the central activity center (Alternatives A and B) and central facilities/kitchen area (Alternatives C and D). Again, the value in this is in its educational merit for site visitors and tone as a "green facility".

G. Composting Toilets

Composting toilets (2) are proposed for the tent cabin housing and day use areas. Conventional (low) flush toilets will be provided at the restroom/shower facility near the central services area with the kitchen and dining area. The composting toilets proposed are available commercially from several vendors and include the building housing the system. The cost estimate is based on pricing supplied by Clivus Multrum (http://www.clivusmultrum.com).



(Source: http://www.clivusmultrum.com)

V. MARKET ANALYSIS AND ECONOMIC FEASIBILITY

This section of the report reviews the site development alternatives and provides a summary of the market demand study and economic and financial analysis prepared for the project. The full report is included in **Appendix C**.

A. Site Development Alternatives

Four development scenarios were evaluated in this Feasibility Study:

- A. Rustic. The Rustic Alternative would have approximately 12 group sites, with each site including a space for tents and also including a shade structure with picnic tables, water spigot, utility sink and a cooking grill. Each cluster of four group sites would be served by a composting toilet structure. Each group site would accommodate 8 to 12 campers. Campers would provide their own sleeping pads, bedding and towels, and would be responsible for all food preparation equipment, cooking and cleaning. Rinse-off stations would be provided at each toilet. A day use area, activity center, amphitheatre, and shower facilities would also be provided, as well as a non-motorized boat launch, kayak launch, swimming platforms, and other recreational facilities. The facility would be managed by a volunteer camp host, with any needed maintenance by private contractors.
- B. Enhanced Rustic. The Enhanced Rustic Alternative would have approximately 25 to 30 tent cabins for sleeping (up to 4 beds per cabin), arranged in pairs, with each pair of tent cabins sharing a covered cooking and eating pavilion, and utility sink with fresh water faucet. Composting toilets would be provided for clusters of tent cabins. Campers would provide their own sleeping bags and towels, but tent cabins would include mattresses; campers would be responsible for all food preparation equipment, cooking and cleaning. Rinse-off stations would be provided at each toilet. The facility would be managed by a volunteer camp host, with any needed maintenance by a part-time maintenance employee, with additional repairs by private contractors.
- C. <u>Enhanced Rustic with Central Facilities</u>. This would have approximately 25-30 tent cabins for sleeping, as well as a central, (potentially air conditioned) cooking, dining and meeting facility. The central facility would also have showers and a restroom with flush toilets. Recreational facilities would be similar to Alternatives A and B. Food preparation and cleaning would be the responsibility of those using the facility. The facility would be managed by a volunteer camp host, with a small maintenance staff.
- D. Enhanced Rustic with Central Facilities and Services. This Alternative is similar to the Enhanced Rustic with Central Facilities, but includes paid staff that prepares and serves food, provides cleaning and laundry services, and provides more complete management of the site. This Alternative would include permanent sleeping quarters, including dormitories and wood cabins that could be used by staff and/or guests using the facility.

Figures 2 through 5 depict the four potential development scenarios and the plan sheet legends contain a summary of the facilities provided.



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B. Summary of Market Analysis Findings

The favorable characteristics of the site, in combination with market demand factors, indicate that Camp Berryessa is an ideal location for a science education camp as well as a group use destination facility for Napa and adjacent county student and group markets, with additional potential visitation from nearby Sacramento Valley and San Francisco Bay Area markets. Each of four proposed Camp Berryessa design alternatives, to varying degrees, offers an opportunity for sustainable science and environmental education and targeted group use activities.

1. Recreation and Population Findings

- Activities that may be made available at Camp Berryessa constitute an excellent representation of highdemand adult and youth recreation opportunities, including but not limited to beach activities, day hiking, boating, wildlife viewing and bird watching, camping in developed areas, swimming, fishing, and paddle sports.
- Activities with significant latent demand (unfulfilled demand) for both adult and youth populations are also well
 represented at Camp Berryessa, indicating a strong position within regional markets. These activities include
 swimming, canoeing, kayaking, hiking, bicycling, nature photography, and wildlife viewing.
- Projections thru 2018 show a steadily increasing elementary and high school student population for Napa and adjacent counties.
- General population projections within the wider region show similar increases in total growth.

2. Factors Impacting Demand

- Primary competition in the local market area comes from Walker Creek Ranch, Clem Miller Education Center at Pt. Reyes, and Slide Ranch, all in Marin County. Regional competitors include Sly Park and Camp Arroyo in the Sacramento area. The 4-H Camp at Las Posadas in Napa County, which serves the six-county Bay Area, also partially competes for some potential camp users.
- There are currently no similar facilities in Napa County or immediately adjacent Solano or Sonoma Counties.
- Each of these competing facilities has long established use patterns with regional schools and community groups.
- In addition to user fees, these facilities also enjoy significant revenue (up to 40%) from external sources such
 as donations from local businesses, and supporting non-profit foundations, as well as generating a portion of
 their operating funds from grant sources.
- Additionally, the majority of these facilities are fully developed group destinations in line with Alternative C and particularly Alternative D scenarios.
- These and other comparable facilities draw 75% of their attendees from targeted markets which are either the home county in some combination with an adjacent county, or a specifically targeted effort to attract San Francisco Bay Area populations.
- In addition to Napa County, the nearby counties with the most robust school age population trends include Solano and Yolo and to a lesser extent, Sonoma County. Other regional growth is most apparent in central valley counties.

3. Projection Assumptions

- There are significant un-served or underserved markets within school age populations in this area.
- Education camp agreements with Napa County Office of Education and directly with local schools could be obtained. However, like most school districts and county educational offices, resources are currently very limited for making any commitments that require expenditure of funds.
- The fully developed facility (Alternatives C and D) will be operated by a professional manager (typically a not for profit organization) with knowledge in the educational camp market including building relationships with school and community groups and associated marketing activities.
- Fees for use will be within the range of existing competitive facilities.
- In addition to dedicated education activities, Camp Berryessa will host special use group activities including but not limited to recreational (triathlon, Bass fishing, kayaking tours, etc.) and other events (weddings, family reunions, training sessions, Native American groups, astronomy groups, etc.). Revenues from these special use group activities are critical to filling in the gaps between primary target user groups in generating sufficient revenues for the facility to be financially self-sufficient.
- As the level of site development increases, so will market penetration and potential days of use per year.
- Increased use increases potential revenues proportionally, while many operation and maintenance costs are fixed.
- Grants and donations may contribute somewhat to capital and replacement costs, but are more likely to contribute to development of educational materials and scholarships.

4. Observations

- The Rustic (Alternative A) scenario represents the least amount of monetary risk, though likely also represents the lowest rate of site utilization, especially for the target environmental education market. Other special interest groups (kayak outings, triathlon and bicycle races, etc.) will still be attracted to the more rustic facilities of Alternatives A and B.
- Given existing information, convenience camping alternatives (tent cabin and rustic cabin Alternatives B, C and D) represent a unique development type for the Lake Berryessa region. Until other facility concession agreements are finalized by the Bureau of Reclamation, we assume that Camp Berryessa will not significantly compete with current or anticipated private or public sector facilities; this assumption could change depending on what new private concession facilities are approved by the Bureau of Reclamation.
- Hosting general events such as bass tournaments, weddings, and other public group uses may compete in the
 future with other Lake Berryessa facilities, although there are currently no similar facilities at the Lake area.
- Camp Berryessa is ideally positioned to work with Napa area schools, which had during this research no formal connection with a science or outdoor education facility.
- There may exist opportunities to work with several University of California Davis science departments (for example Lake Berryessa is home to a robust raptor population and UCD has a raptor research center).
- Sponsorship and or donation opportunities may be developed with Napa county businesses including the wine
 industry and its association with the enology institute and the UC Davis.

- The highest percentage of students that might use the facility is assumed to come from within the home county of Napa. Though a small overall population, we would expect a fairly dramatic increase in the number of Napa County 5th graders attending a Camp Berryessa science camp as the site features more amenities and as the site manager develops closer relationships over time, with Napa County schools.
- The next most important market is in the sub-regional market or adjacent county schools. We assume a somewhat lower percentage of attendance from them due to distance and the availability of other competitive camp locations.
- The large regional Sacramento Valley and San Francisco Bay markets need limited market penetration activity in order to provide good numbers of attendees. However, even as the site is developed with greater amenities, distance and competing alternatives will mean that market growth in these regions will be slow initially but steady and moderate over time.
- Finally, a percentage of use may be targeted toward other special use groups. A successful science and environmental education camp project will need to have flexibility in its programming, especially in initial facility development years, when it may need to offer facilities to the general camping public. However, in the long term we do not anticipate that the site will need to offer facilities to the general camping public; rather targeted group use many within the overall science and environmental mission should be adequate.
- Some of these groups may include but are not limited to:
 - o Other education groups including high school, community college, and university.
 - o Kayak and canoe camps and eco tours up the adjacent the creek watershed.
 - Other associated boating groups
 - Trails and hiking groups.
 - Birding and associated wildlife viewing groups.
 - Scouting and other youth groups.
 - Stargazing and astronomy groups.
 - Other science or heritage oriented groups
 - Retreats for corporate, eco, or teacher education purposes.
 - o Training, especially water rescue and emergency response.

C. Summary of Economic Analysis

1. Cost/Revenue Analysis

One of the primary objectives of this Feasibility Study is to determine if anticipated revenues from camper user fees meet or exceed estimated annual Operating and Maintenance (O&M) costs, including possibly providing for an allowance for replacement of depreciating fixed assets in a sinking fund. Revenues derived at the Camp Berryessa facility will be a function of number of visitors or visitor days, and the daily charge or user fee, and possibly funds raised by an affiliated non-profit foundation. Only user fees are considered in this analysis, since there is no affiliated non-profit foundation at this time, and establishment of such a foundation has its own challenges and costs.

Tables 3 and 4 below provides a comparative summary of the previously discussed Annual O&M Costs and the corresponding total annual revenues needed to meet these costs in terms of number of visitor days times daily user fees. The columns on the left side of the tables do not include an allowance for replacement of assets, or sinking fund costs, while the columns on the right side of the tables include such an allowance. Table 3 uses a lower daily user fee that represents the lower range of the market, comparable to a more primitive State Park Campground with minimal services for the Rustic and Enhanced Rustic Alternatives (A and B), or a State Park or National Park with a fuller range of facilities and services for the Rustic with Central Facilities, and/or Services (Alternatives C and D). Table 4 uses higher end user fees such as might be provided at a well-managed private campground or at one of the better environmental education camps we surveyed with a wide array of facilities and services.

Both tables indicate the occupancy percentage that would be needed to fully meet annual O&M expenses, with and without inclusion of sinking fund costs. This required occupancy or usage level needed to meet annual operating costs (expressed as a percentage of available days) is provided for both an annual basis and for five months or 20 weeks of the year (September, October, and March through June) when weather conditions are favorable and when school groups and other groups are mostly likely to use the facility. This is based on a site capacity of 80 persons, and 365 available days (29,200 available visitor days) for the annual calculation, and 100 days (8,000 visitor days) for the five-month calculation. Note that the target usage rate is to be used only as a decision-making "tool", and shows the occupancy level which is needed to break even on operational costs. Some scenarios would require greater than 100 percent occupancy and are clearly not achievable. Others should be achievable depending on a combination of market conditions and management expertise (marketing and cost management).

Table 3: Operating Costs, Revenues, and Occupancy - Low End User Fees

		Without Sinking Fund	d	With Sinking Fund		
Alter- native	Annual O&M Cost	Usage Needed to Meet Cost	Percent Occupancy Required	Annual O&M Cost	Usage Needed to Meet Cost	Percent Occupancy Required
Α	\$100,800	10,080 visitor days @\$10.00/day	35% annually 126% 5-month	\$124,700	12,470 visitor days @\$10.00/day	43% annually 156% 5-month
В	\$167,800	13,983 visitor days @\$12.00/day	47% annually 174% 5-month	\$207,900	17,325 visitor days @\$12.00/day	59% annually 216% 5-month
С	\$421,890	24,817 visitor days @\$17.0/day	85% annually 310% 5-month	\$482,500	28,382 visitor days @\$17.00/day	97% annually 355% 5-month
D	\$545,590	15,588 visitor days @\$35.00/day	53% annually 195% 5-month	\$622,700	17,791 visitor days @\$35.00/day	61% annually 222% 5-month

Table 4: Operating Costs, Revenues, and Occupancy - High End User Fees

		Without Sinking Fund			With Sinking Fund			
Alter- native	Annual O&M Cost	Usage Needed to Meet Cost	Percent Occupancy Required	Annual O&M Cost	Usage Needed to Meet Cost	Percent Occupancy Required		
А	\$100,800	4,800 visitor days @\$21.00/day	16% annually 60% 5-month	\$124,700	5,938 visitor days @\$21.00/day	20% annually 74% 5-month		
В	\$167,800	6,214 visitor days @\$27.00/day	21% annually 78% 5-month	\$207,900	7,700 visitor days @\$27.00/day	26% annually 96% 5-month		
С	\$421,890	12,054 visitor days @\$35.00/day	41% annually 151% 5-month	\$482,500	13,786 visitor days @\$35.00/day	47% annually 172% 5-month		
D	\$545,590	8,393 visitor days @\$65.00/day	29% annually 105% 5-month	\$622,700	9,580 visitor days @\$65.00/day	33% annually 120% 5-month		

2. Summary of Economic Analysis Findings

The data presented in the above tables indicate several things about the economic feasibility of developing the Camp Berryessa site:

- Relatively high occupancy rates (35% to 53%) expressed on an annual basis would be needed to meet operating costs if the facility were to charge out at the low end of the user fee- in the analysis where sinking fund costs are not considered. For comparison purposes, a typical county or state park campground (other than facilities for instance in major attraction areas like Yosemite Valley) have occupancy rates in the 22 to 25% range, while the average hotel typically needs occupancy rates in the 60% to 70% range to turn a profit. Hotels in Napa and Sonoma County had occupancy rates July 2008 to July 2009 of 63.7% to 72.9% respectively.
- Only Alternatives A and B of the High End User Fee scenario that <u>does not</u> consider sinking fund costs would have occupancy rates of less than 100% (over 100% not possible) if the facility were to be used only during the five-month typical school use period, and none would be less than 100% in the Low End User Fee scenario for the five-month occupancy period.
- Very high occupancy rates (up to 97%) expressed on an <u>annual basis</u> would be needed to meet operating
 costs if the facility were to charge out at the low end of the user fee in the analysis where sinking fund costs
 are considered.
- No occupancy rates of less than 100% were determined for the <u>five-month user period</u> for the Low End User fee, and only Alternatives A and B had use rates of less than 100%, for the High End User rate for the fivemonth period, but these rates of occupancy likely cannot be achieved.
- Modest occupancy rates (20% to 47%) were determined for the scenario with High End User fees, and where sinking fund costs <u>are</u> included in the calculation for the annual use basis.
- Only Alternatives A and B had occupancy rates of less than 100% (74% and 96%) for the High End User fee, for the five-month occupancy period.
- The occupancy rates required for the Low End User fees, even where sinking fund costs are not considered, are likely not achievable for the annual period basis, but likely can be achieved after several years for the High End User fees. The fee for Alternative C would need to be higher to make this Alternative more feasible.

3. Conclusions and Recommendations

Based on the above analysis, the following conclusions can be drawn and recommendations made:

- To be economically viable and successful, the facility will need to attract a number of special use groups
 and host special events, (astronomy clubs, bike racing or triathlon meets) in addition to its core
 environmental education facility focus, including special events during the summer months, especially if
 sinking fund costs are factored into the annual costs of operations and maintenance.
- It appears that opening the facility to the general public, or a wider range of groups by special reservation during at least portions of the summer months, for instance July 4 and Labor Day weekends, will need to be seriously considered, again especially if sinking fund costs are factored into the analysis. Uses during this period could be run through a separate support Foundation or Concessionaire.
- The facility will need to be priced smartly and appropriately, perhaps with special event prices and summer
 use events partially subsidizing the core focus of the facility.

- A daily use capacity of 80 persons (not including any staff) was used in the analysis, based in part on water supply/wastewater constraints and the housing facilities that will be provided. This is a conservative analysis as for instance water/wastewater peak storage or temporary facilities can be provided to accommodate larger special event crowds, and space has been provided for seasonal tent camping.
- In terms of monetary risk and in consideration of the large differences in O&M costs between Alternatives A and B vs. Alternatives C and D, (\$100,00 to \$208,000 annual for A and B vs. \$422,000 to \$623,000 for C and D) a phased development approach should be considered. This phasing will also allow for development of a user group constituency and market for the facility.
- The market and economic analysis indicates that the Camp Berryessa project is feasible. However, this feasibility is dependent on a range of assumptions including market penetration and visitation growth, adequate fee structure, professional management, an active marketing program, and the capacity to build relationships with educators and other stakeholders in the immediate region.
- Given the necessary use levels, fees, and associated operations and maintenance costs, we recommend a phased approach beginning with Alternative A, but targeting Alternative D type development as the final objective. Accordingly each development alternative could serve, in some form, as a phase in long term facility planning. This approach allows Camp Berryessa management the opportunity to generate grants and other capital development funding, build stakeholder partnerships, establish programming, identify potential education audiences, attract early user groups, and begin to assess the extent to which special users other than education specific use may be attracted to the facility. In summary, developing Camp Berryessa into a successful Napa County education institution and special use destination facility is feasible but will take time and a sustained long-term effort.

D. Preferred Site Development Alternative

Based on the market and economic analysis summarized above and contained in the Appendix, the recommended site development concept is similar to **Alternative D**, although the analysis recommends a phased approach for financial risk management and because the extent of site development will ultimately be dependent on availability of grant funding. Site development and facility construction would move in stages from A to B and C, before all of components for provision of full services and facilities are provided in Alternative D. However, it is not fully clear at this point if Alternative A (tent camping only in prepared locations) should be the initial development, or if some tent cabins similar to Alternative B should also be initially provided. Alternative D would provide more permanent fixed structures (small wood cabins and dorms) than Alternative C, in addition to more staffing, and therefore some thought will need to be given as to how to transition from Alternative C, with some tent cabins where permanent wood structures are shown on the site plans.

VI. MASTER PLAN



The Master Plan provides the framework for development of the site, and identifies planned site elements, based on the preferred alternative(s) developed as part of the Market and Economic Analysis. The Master Plan reflects a desire to provide environmental education opportunities at the site that allow for flexibility in accommodating a variety of user interests, facilities that serve groups of varying sizes, and a design that incorporates maintenance and management efficiency. An important part of the Master Plan is also flexibility in the managing of temperature conditions in the sleeping units; they must have good ventilation with openings to accommodate the very hot conditions during the summer months, and also provide warmth during the chilly winter and early spring months. Several building styles are provided (tent cabins, wood cabins, dormitories) that meet visitor needs while providing flexibility considering the potential range of users. The focus of all built elements will be to use local and renewable materials to the maximum extent feasible to promote sustainability. In general, site furnishings should be simple and reflect the rural natural setting, with materials and furnishings that blend in with the site. Local suppliers of recycled materials should be considered.

A. Master Plan Objectives

Objectives of the Camp Berryessa Master Plan include:

- Identifying a mix of activities, facilities, users and practices that can result in an operation which is fiscally self-sustaining.
- Developing a common theme for site improvements that reflects the site's heritage and natural surroundings.
- Providing prescriptions for the orderly development and management of the site for multiple users and groups.
- Providing recommendations for site circulation and access that provides an enjoyable experience by limiting vehicles to the perimeter.
- Encouraging flexibility in building design, with a range of types and sizes to reflect a variety of user needs.
- Including amenities such as amphitheater, interpretive trail, archery area, fish cleaning station, bocce courts, horseshoes, ropes course and rock climbing wall, or other features to provide a variety of recreational opportunities.
- Emphasizing outdoor gathering areas, while providing shelter from summer heat and winter and shoulder season cool or wet weather.
- Identifying sites and needed improvements for water access and non-motorized water craft recreation.
- Providing an estimate of project costs for plan implementation as well as annual operations and maintenance costs.

 Providing estimates of revenue streams for various alternatives for comparison with operations and maintenance costs to test economic feasibility

B. General Design Guidelines

The following design guidelines provide a description of the types and character of improvements that can form a unified design vision:

- Camp amenities should be simple, compatible with the natural environmental setting, and reflecting the site's scenic value. Consider views of the surrounding areas when siting buildings, utilities and storage areas to preserve the viewshed. Buildings should be in scale with the existing tree canopy, which is relatively low.
- 2. Painted surfaces should be limited, with a focus on a neutral color palette that reflects the wooded landscape setting and minimizes the built elements of the site. Generally, unfinished wood siding, earth-tone concrete surfacing or non-reflective galvanized sheeting is preferred.
- 3. Shade structures and outdoor gathering areas should be a basic component of the design. Group dining facilities and meeting area should be designed to maximize ventilation and access to outdoor spaces.
- 4. Structures should be consolidated within similar rooflines and structural forms
- 5. Parking, maintenance, and storage areas should be located away from the main camp area.
- 6. Multiple access points should be provided for water-oriented recreation.
- 7. Impervious surfaces should be avoided.
- 8. Rainwater harvesting should be implemented for the Central Facilities area.
- 9. Graywater use for non-potable water needs should be maximized.
- 10. Camp operations should be energy self-sufficient through a combination of energy conservation measures and installing solar energy units.
- 11. Rustic or recycled elements for site furnishings, such as galvanized feeders for planters, galvanized silos for utility and storage elements, and other simple structures consistent with the rustic setting, should be utilized.
- 12. Native plant species should be utilized for landscape planting, for shade, ecological restoration, and to provide buffers and screening where appropriate.
- 13. Planting and design should consider clear zones for fire suppression and management.
- 14. Earthwork and grading should be minimized, with structures fit into the natural topography rather than placed on graded pads.
- 15. Water consumption should be minimized.
- 16. Convenient recycling and composting features should be incorporated into the design and operation of the camp.
- 17. Camp facility design should be able to flexibly accommodate a wide range of user groups.
- 18. The facility should have the ability to be constructed in phases as needed to keep initial costs in line with initial revenues, while allowing for expansion over time to match financial resources and demand for facilities.

C. Site Layout

All of the Design Alternatives (**Figures 2 through 5**) utilize a similar site layout and facilities arrangement that takes advantage of the existing loop road and parking area, with a focus on the prominent serpentine hill near the center of the peninsula as the activities center. The constraints of positioning the wastewater disposal site above elevation 455 feet MSL, and below the very shallow soils of the serpentine hill, and the desire to scatter the facilities in small groups throughout the available area also dictated the facilities layout and design scheme. The 455-foot elevation limitation on location of permanent structures further dictated to some extent the locations of the tent cabins and shade structures. The site layout and location of roads, structures, and facilities should be considered to be preliminary, and some changes to these are possible during final engineering design.

D. Roads, Paths and Circulation System

1. Entry



Visitor access to the site will be directed from the existing access road to a drop off site with a message board kiosk providing site information. Widened pullout areas have been graded by Reclamation staff and should be rocked, with erosion protection of the road shoulder to reduce erosion and sediment potential along the road. Pullouts should be maintained every 200-400 feet to allow visibility and minimize potential access conflicts. The existing compacted gravel road and parking area surfaces should be improved as needed to serve emergency vehicles, buses and other vehicles, and for drainage and all weather use.

2. Site Circulation

Circulation components include the access road, parking and drop-off areas, as well as interior paths to connect the cabins and sleeping areas, showers and restrooms, group facilities and other areas. Vehicular access should be limited in these areas, so that site visitors can travel with limited vehicular conflict. Interior areas can be served by electrically operated ATVs or golf cart service vehicles for maintenance and transport of larger items. Roads and paths within the central portion of the site will be suitable for



emergency access. Campers should be provided hand-pulled carts to transport personal items from the parking area to their camping sites.



The internal circulation system would be designed to provide a firm and stable surface with slopes and cross slopes in compliance with regulations for ADA accessibility. The Construction Cost Estimate assumes surfacing using a local "blue shale" gravel surface.

3. Connections to Local Trails



Trails and roads at Camp Berryessa will include sections of the Lake Berryessa Trail and connections to trail segments at Knoxville Road. Regional trail connections are shown on **Figure 6**.

4. Interpretive Trail Loop

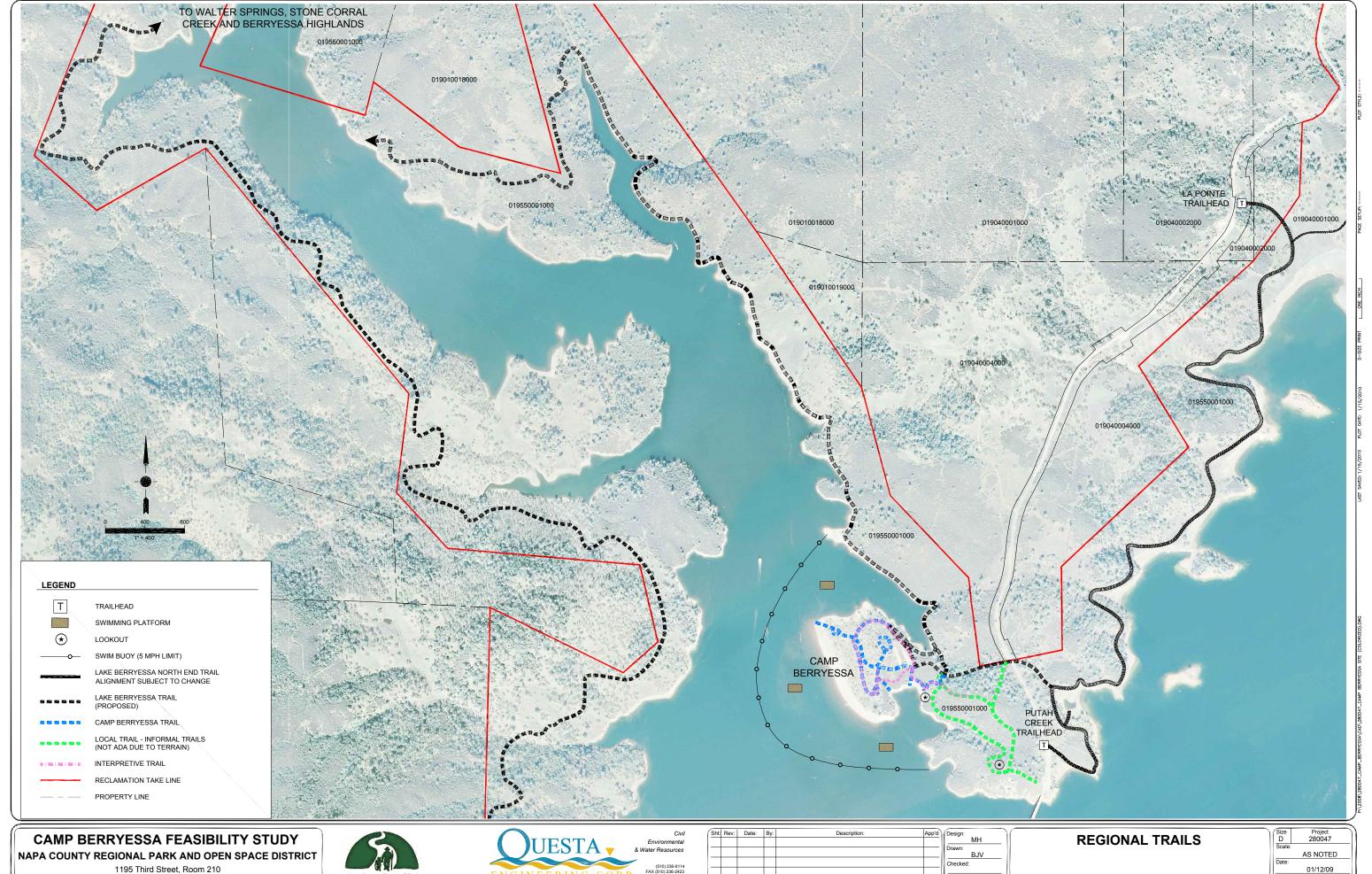
Within the site, there are opportunities to create an interpretive loop with stations for educational activities focusing on the flora, fauna and history of the area, as well as sustainability concepts. Potential stations to be explored include:

- Site history and culture
- Wildlife and plants
- Geology and soils
- Lake Berryessa aquatic environment
- Watershed concepts
- Flood control, drinking water, and irrigation functions of the Lake
- Site sustainability elements; use of recycled materials, composting toilets and composting of food waste, solar and wind energy, water and energy conservation, roof run-off harvesting, graywater, etc.



5. Components

- All-weather road design suitable for school buses, trucks and emergency vehicles
- Utilize existing access roads to minimize need for new earthwork.
- Locate parking on east side of site, away from main camp area, to provide sense of entry and maintain a
 quiet camping environment.
- Make primary roads and paths ADA accessible.
- Include trail signage and interpretive elements.





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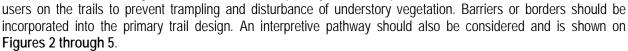
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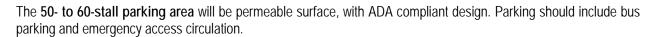
Roads and parking areas should be constructed of compacted gravel, quarry fines, or other stabilized, semi-permeable surfacing materials from local sources (to match surrounding natural surface areas).

Primary trail surfaces (which will be wider to accommodate service vehicles, bicycles and pedestrians) should be constructed of stabilized quarry fines, local blue shale gravel, or other permeable surface, combined with soil cement or other stabilizer in areas where fully compliant ADA is needed. The primary trail system will provide access to the group facilities and sleeping areas. Primary trails should be 8-10 feet wide.

Secondary pedestrian paths will be informal compacted earth paths, with access to some camping areas stabilized to fully meet ADA requirements. Heavily used paths can be stabilized earth with sealer for winter access and longevity if needed. Secondary paths should be 4 to 6 feet wide.

Downed logs, boulders, stone and other borders or barriers should be incorporated into the design of the roads, trails and path system to keep





E. Structures

With a primary goal of sustainability, materials re-use and energy efficient design, several choices were reviewed for the dwelling areas, group facilities and other structures at the site. These included:

- Prefabricated/modular units
- Straw Bale construction
- Earth/adobe construction
- Rasta block/concrete
- Tents and tent cabins

1. Materials

<u>Straw Bale</u> Construction is the creation of wood and steel frame filled with straw bales and then plastered. The straw bales are thick, pest and fire resistant and have high insulation values.

<u>Sandbag</u> Construction is the stacking of sandbags filled with adobe dirt to create house walls. When walls are laid up, a concrete bond beam is constructed and the roof is installed. Exterior insulation is then installed and covered with plaster.

<u>Rasta blocks</u> are large hollow core blocks made of recycled foam and cement. After the blocks are laid up they are filled with cement and the roof is installed. The blocks provide insulation and a base for plaster both inside and out.



<u>Autoclaved Aerated Concrete (AAC)</u> is ultra lightweight concrete with a unique cellular structure that provides superior energy efficiency, fire resistance and acoustical properties. AAC was developed by architect Dr. Johan Eriksson in 1923 at the Royal Technical Institute in Stockholm, Sweden. In 1945, Josef Hebel invented a method to produce reinforced AAC, by incorporating steel into the production process.

<u>Pumicecrete</u> is a form and pour system for lightweight aggregate cement. Often a "form contractor" is used to assemble the needed forms and pour the Pumicecrete. Pumicecrete provides thick walls, good insulation values and the ability to plaster inside and out with little or no lath.

<u>Tent Cabins</u>. Tents are portable and typically consist of a canvas structure stretched on a wooden frame. Tent cabins typically are hybrid structures that have solid wood lower walls, roll-up mesh upper walls, and canvas, fiberglass or wood/recycled plastic lumber pitched roofs. At Camp Berryessa, these structures would need to be placed on a firm and stable surface to ensure accessibility. This could consist of a level pad area flush with the land surface, or a deck structure with a ramp that connects to an accessible route. Canvas tent cabins with side panels that can be rolled up during periods of hot weather are recommended for most of the provided sleeping facilities because of their flexibility and low costs. However, the mix of units should also consider several of the more open-framed styles, such as "Unit One" as well as some solid wall cabins such as "Spirit Cabins" or "KOA" style wood cabins for use by smaller groups during the winter months. The smaller cabins would typically house two to four campers, although to provide maximum flexibility, some units should be included that accommodate six to eight campers, as well as larger dormitory cabins housing 16 to 20 (Alternative D on the Site Plan).

2. Group Facilities

Group facilities should be centrally located to take advantage of solar exposure, utility connections, water/wastewater distribution and view opportunities. This includes:

- Shower/Restroom Facility. The restrooms and separate shower facility would include accommodations for a minimum of 6 to 8 users, for Alternatives A and B and up to 12 to 16 users for Alternatives C and D. Several vendors provide pre-engineered, preconstructed buildings for toilets and showers. Typically the showers are small, single-room/single-usage areas.
- **Kitchen Facility.** This space could be attached to or separate from the shower/restroom facility, and would be sized to facilitate group dining. The kitchen should be sized to handle 40 or 50 people, serving 80 to 100 camp users in 2 shifts as necessary. (Alternatives C and D only).
- Dining/Group Activity Area. The group activity area would function as a dining facility as well as activity area, and is envisioned as a flexible space that could be partially enclosed or opened to a large deck or trellised patio to accommodate up to 40 to 50 users at a time. Up to 150 users could be accommodated in two or more shifts. Alternatives A and B envision use of a more informal open-sided roofed or trellised

structure, while Alternatives C and D envision an architecturally designed building appropriate to the site.

Storage/Amphitheater/Classroom/Laboratory. The group activity and meeting area can also function initially as a classroom for instruction on natural history and sustainability. A small area for storage of teaching materials should also be provided, although initially it is thought that either



portable/mobile teaching exhibits would be used, or that visiting instructors would provide their own teaching materials. A separate 30 student classroom/laboratory could be considered for a later phase.

- Office. A small office for permanent staff would be located within the main structure.
- Depending on the final design decision, the kitchen, dining area, and meeting area or classroom could be small individual buildings, or part of one large building that expands over time as the facility is built out.
 Alternative D assumes over 4,000 square feet of facilities.

The group facilities would be designed in accordance with the General Design Guidelines for the site, which include:

- Structure to be constructed to blend with site in form and height, with rustic appearance
- Structure to be oriented to maximize site views
- Solar orientation
- Graywater system/rainwater catchment to be considered as a demonstration project
- Sustainable building design, including ventilation, materials, methodology and use

3. Sleeping Areas

It is envisioned that sleeping accommodations would be of a variety of types and sizes to allow flexibility for a variety of users, to reflect seasonality of use and to allow phasing of implementation. Permanent facilities could include modular tent cabin units that could be utilized year-round, as well as sleeping decks or platforms to accommodate seasonal tent cabins. Event/temporary usage with individual user provided tents could be accommodated within the meadow area, with the provision of supplemental portable/temporary sanitary facilities.

Alternative D includes several small wood cabins of varying sizes, sleeping four to eight, as well as small individual rooms (for teachers) and dormitories for larger groups and classes of 12 to 16 campers. Cabins and even small dormitories are available as pre-engineered/pre-constructed units that can be delivered ready to assemble the site, or can be custom designed and built specifically for the Camp Berryessa setting.

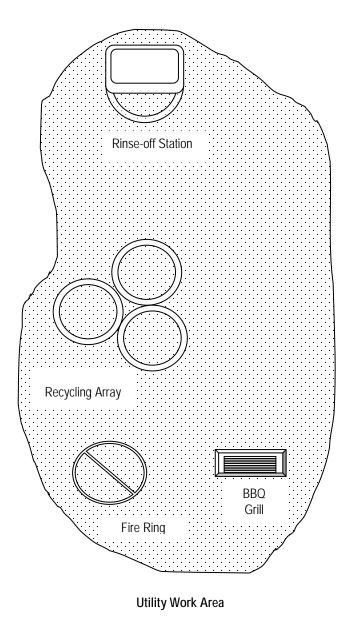


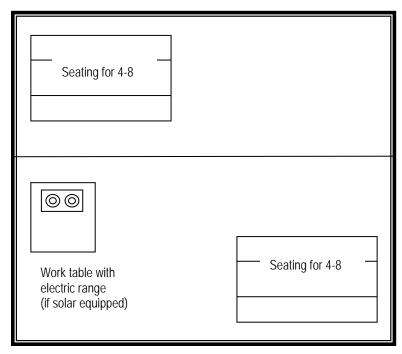
Table 5: Sleeping Quarters Prototypes

Description	Name Contact Pricing	Details
ELEVATIONS 10'4*	Cabin Fever* 85 NW 71 Street #106 Miami Florida 33150 www.cabinfever.us.com akelly@cabinfever.us.com 305-582-5293 Office 305 200 3191 Fax Price: \$100/SF * Similar design/price offered by MetroShed, based in Orlando, FL	Floor system: Foundation pads and risers, perimeter beams, joists, plywood sub-floor. Walls: Insulated wall sections, rough sawn siding, spruce trim, windows and entry door Windows and Doors: 100% virgin Vinyl windows and doors, all with insulated glass. Roof: Curved steel roof beams, 1-1/2" thick solid wood roof deck, warranted Duro-Last roof membrane. Hardware: All hardware. Instruction / build manual
16	www.Metroshed.com	
	Modern Cabana 602 Minnesota Street San Francisco, CA 415-206-0330 sales@moderncabana.com Price: \$140/SF+	Clear inland cedar siding Hardware: All hardware. Instruction / build manual
	Spirit Cabins 6672 Gunpark Drive, #200 Boulder, Colorado 80301 800.716.8512	 6'x11' Enclosed Porch Storage Loft/Open Attic Above Porch 2" x 4" Framing on 16" Centers Architectural shingles Lodgepole Pine Log Siding Insulated Double-Pane Windows 4" x 4" Treated Runners 36" Solid Pine Exterior Door

	No	
Docariation	Name Contact	Details
Description		Details
	Pricing Unit One Shelter-Kit 22 Mill Street Tilton, NH 03276 E: shelter-kit.com T: (603) 286-7611 F: (603) 286-2839 12-ft. wide modules, can be connected, customized Price: \$70/sf+	Shelter-Kit supplies the material and engineering, you supply the labor. Sold in kit form, our 12' x 12' modular shell is completely weather tight, and is available with an optional Deck or Porch. It's also expandable - you can add any number of modules at any time to build a larger house. The kit contains everything needed to complete the shell: pre-cut, pre-drilled lumber for the post & beam frame; flooring; siding; roofing; trim, and nails and screws. Galvanized steel bolts and custom-machined aluminum hardware fasten key structural members together. The standard kit also includes a screened 12' wide sliding glass door, a 5' x 3' sliding window, and all
		the tools required for assembly
	Modern-Shed 5136 NE 54th St. Seattle, A 98105 Tel. (206) 524-1188 Fax (206) 524-1189 info@modern-shed.com Price: \$130/SF+	Unit includes 36" glass door and a 30"x30" operable window. The floor, walls and roof are insulated. The walls have a pre drilled wire chase and are covered with finished maple plywood. There is a choice of floor colors to pick from. The transom window around the top is filled with glass. There are optional decks that can be added to the shed to extend the room to the outside. All exterior parts come pre painted.
	Sweetwater Bungalows \$30/sf + platform www.sweetwaterbungalows.com/	Wood frame tent cabin with canvas shell, engineered to last approximately 15 years. Assemble on wood platform. Available options include Rain Fly/awning. Doors, windows, and extra interior height at sides. DIMENSIONS 10' x 12' , 12' x 14' , 14' x 20'
	Straw Bale http://www.ci.berkeley.ca.us/Marina/marinaexp/straw%20features.html	City of Berkeley Shorebird Nature Center is a straw bale structure with green building features, including: Straw Bale Exterior Walls Passive Solar Design Building Integrated Photovoltaics Hot Water Solar Panels for Radiant Heating System Natural Linoleum Floors Interior Walls from compressed straw panels Recycled and Sustainably Harvested Wood Framing Cabinetry from Wheat Straw particleboard Countertops made from Recycled Glass (Counter/ Production)

4. Schematic Shade Shelter Configuration





Shade Shelter

Table 6: Cost Assumptions for Shade Shelter

Item Description	Model # used for Estimate	Unit Cost	Installed Cost
16'x 20' Shade Shelter , with 4" thick concrete pad	Natural Structures Wrangell Mountain Shelter 98-W16020- 8T 16' x20'	\$13,000 \$4,000 solar panels included w/ solar panel system costs	\$17,800
ADA Picnic Table	Sonoma County Probation #1	\$415	\$700
Storage Locker	Sonoma County Probation #12	\$330	\$650
Electric Cooktop	Kenyon Polar Series 120v Or Kenyon KISS stainless series	\$750	\$1,600
Utility Table	Pilot Rock ULT B3	\$420	\$800
Barbecue Grill	Sonoma County Probation Camp Barbecue #19	\$225	\$400

Item Description	Model # used for Estimate	Unit Cost	Installed Cost
Rinse-off Station, including hose bib, galvanized utility sink, and gravel infiltration ring	Custom	Allow \$2,500	\$2,500
Trash/Recycle Array	Pilot Rock RA3/G-PW	\$860	\$1,200
Fire Ring	Sonoma County Probation 30" Fire Ring #21	\$250	\$350
Solar water unit for rinse-off station and utility sink	Heliodyne	\$2,000	\$2,000
Total Cost of Shade Shelter			\$28,000

Notes:

- 1. At least 5% of the shelter configurations must be ADA accessible, with an increased cost of approximately 40% per shelter (two of 12 shade structures)
- 2. Alternative A would not have solar water or electricity
- 3. Rinse-off Station includes galvanized utility sink with hose bib and gravel-filled drainage area
- 4. Assume two four-person tables per shelter, could use one eight-person table for cost efficiency
- 5. Solar water units would be utilized for shower units only due to tank and component requirements.

5. Recreational Facilities

The Camp Berryessa site is ideally suited to non-motorized water sports. As indicated in the VSP, motorized watercraft will not be allowed near the Camp Berryessa shoreline within the Putah Creek arm of the lake, and the near-shore area will be buoyed off to separate swimmers and kayakers from the motorized boating public.

The camp Berryessa site affords exceptional opportunities for camp users to enjoy swimming, kayak/canoe boating, paddlecraft and other water oriented activities. The site offers sandy beach access which is suitable to provide universal lake access.

Recreational components that may be included in the mix of activities shown on the site plans include:

- archery
- swimming
- canoe/kayaking
- ropes and rock climbing
- beach volleyball
- bocce court
- hiking
- fishing

Planned improvements to facilitate these activities include:

- dock and kayak launch
- non-motorized boat launch
- swimming platforms

Table 7: Recreational Facilities

	NI	
Description	Name Contact Pricing	Details
	EZDock 3500 Raider Drive, Hurst, TX. 76053 webinfo@ezdocktexas.com Tel: (800) 654-8168 http://www.ezdock.com	 Accessible kayak dock and launch Accessible kayak dock for easy access. Kayaker's can launch into the water with less trouble as they load the kayak on the docking system and push off into the water. EZ Dock is made from plastic polyethylene and rubber which is much more durable than wood. Both of these products are environmentally friendly. EZ Dock complies with the US Access Board's accessibility guidelines.

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Classic Recreation Systems www.classicrecreation.com

Natural Structures Inc. www.naturalstructures.com

Romtec www.Romtec.com

Shade Structures

- Shade structures should be of materials and form to complement other structural types.
- Shade structures should include water spigot, trash receptacle, solar/mister system (if applicable), picnic table and other amenities.
- Reclamation Shade Shelter with pad, picnic table and barbecue



Challenges Unlimited Inc.

1304 Beatrice Town Line, RR#6 Bracebridge, Ontario, P1L 1X4 info@challengesunlimited.com (800) 480-3867 (705) 385-4209 http://www.challengesunlimited.com

Ropes Course

- Ropes course designed for universal access.
- A special ropes course designed for people with disabilities.
- Ropes courses can be designed as a "high elevation" or "low elevation" ropes course depending on the need.
- Both courses can be designed with universal access in mind.
- Various components including: slides, ramps, swings, ropes, bridges, etc. depending on the need.
- Price: \$8,500-\$10,000



Source: Don Fox	 If 2 or less are provided, both must be accessible If 2 or more, 50% must be accessible 40% on an outdoor recreation must have an access route.
Source: Don Fox	At least one bench must be accessible If 2 or more benches, 50% must be accessible (50% with backs, 25% with arms Seat height-17 inches-19 inches
Source: Don Fox Available from Sonoma County Probation Department	Table clearance – 36 inches surrounding the useable portion Where 2 or fewer tables, both must be accessible If 2 or more tables, 50% must be accessible 40% must be connected to access route
Koolfog, Inc. 36425 Bankside Dr. Suite B Cathedral City, CA 92234 info@koolfog.com Tel: (760) 321-9203 Fax:(760) 321-2613 http://www.koolfog.com	Water Mister Water mister has been added to shade canopy to provide extra cooling. There is a significant drop in temperature where mister/shade canopy has been added compared to covered areas without water misters.

6. Restroom/Shower Facilities

All of the Alternatives evaluated included both composting toilets, utility sinks and water spigots, and cold water rinse off stations deployed within the groups of tent sites, and tent cabins and shade structures, as well as flush toilets and hot water showers connected to the wastewater facility and located in the activity area or central facilities area on the hilltop.

The restroom/shower facility shown on the site plans can either be pre-engineered systems using "off-the shelf plans", or custom designed by an architect and engineer for the camp Berryessa facility. Several vendors provide plans for pre-engineered facilities that have been used at California Parks and National Parks, National Forests, ad BLM and Reclamation managed lands. Vendors are also available to make changes to their standard plans in terms of layout, exterior siding and roofing choices and other components. These potential restroom/shower/ storage/concession building vendors include (but are not limited to) ROMTEC, (www.romtec.com) CXT (www.cxtinc.com) and Murdock-Supersecur (www.Murdock-supersecur.com), among others. ROMTEC Evergreen offers sustainable LEED pre-engineered structures featuring upgraded insulation, solar and energy efficient fixtures.

A variety of styles are available for the restroom/shower facilities, including separate gender-specific facilities, with several stalls, and multiple individual unisex restrooms. Typically the shower facilities are individual rooms with inside door locks, and equipped with a bench, sink, toilet and shower stall. For ease of estimating costs, we used preengineered restroom-shower facilities. For Alternatives A and B we included costs for four stalls and six to eight shower rooms, while for Alternatives C and D we allowed for slightly larger restrooms and showers.







a. Composting Toilets

Composting toilets utilize aerobic decomposition, commonly called composting. Accumulated waste, toilet paper, tissues, and other organic materials are collected in a digester tank that has a sloping floor. Air is circulated by a fan through baffle walls and air channels to provide an oxygen-rich environment for microorganisms to digest and decompose organic materials. The aerobic decomposition generates heat that is transported out the vent stack. No methane gas is produced. Digesting waste slowly moves down the sloping floor, aided by decomposition and evaporation. The end product is aerated humus, similar to garden soil, which must be periodically removed through an access door. The toilet can be waterless, low water use (foam), or utilize a graywater irrigation system.

Self contained systems are available that include a waterless fixture and electric ventilation system to keep the bathroom area odorless. The vent fan can run on AC or solar power. Units can be supplied with a waterless handwashing product. (source: www.clivusmultrum.com).

Composting toilets are shown on all four of the alternatives, strategically located amongst the areas of cabins and shade shelters.

b. Vault Toilets



Reclamation uses CXT vault toilets throughout their facilities. These are pre-built self contained units that are trucked and installed on site with no foundation. They utilize "Sweet Smelling Technology", developed by the US Forest Service to incorporate venting, aeration and circulation to avoid use of chemicals. The units contain vaults for periodic pumping; a standard single unit contains a 1,000 gallon vault with a capacity of approximately 15,000 uses.

7. Service Areas

a. Equipment and Maintenance Storage Building

A storage and maintenance area is proposed north of the group facilities, at the edge of the parking area. The same structure is proposed for all four Alternatives, although it could be downsized for Alternatives A and B. This area will accommodate deliveries, service vehicles, storage of materials and supplies and maintenance activities. This area will be screened from other areas of the site by the topography, and screen plantings if needed. This area can be separately fenced for use by personnel. It would include separately lockable compartments for user groups to store their equipment, such as facilities for storage of canoes and kayaks.

The approximately 2,000 sq. ft. storage/maintenance building could also contain a small office for staff, as well as a small Camp Store, possibly run by the Camp Host or a concessionaire.

As with the Restroom/Shower Facility, the storage/maintenance building could either be a pre-engineered facility, or custom designed and constructed for the Camp Berryessa site. For ease of estimating costs, we assumed a pre-engineered building as available from SC Barns, (scbarns.com) but there are a number of other manufacturers of larger pre-engineered structures that have an exterior look other than that of a steel sided building.

b. Camp Host Site

The Camp host site (a self contained trailer) will be located near the maintenance and storage area, adjacent to the parking area. This will allow visual access to the camp entry road and parking facilities. The camp host site will be located to fit visually within site, be separated from the main camp areas to avoid intrusion, yet provide a secure presence for safety and emergency needs. The camp host site will include a pad with utility hook-ups, a shade structure over the trailer, and an outdoor private area. The shade structure can have solar panels on top of it.

c. Wastewater Treatment, Storage and Disposal

A wastewater treatment, storage and disposal area is shown on the site plans. Depending on the alternative selected, the treatment unit will need to be sized and designed for the site. In addition to treatment, a 5,000 gallon wastewater underground vault for flow equalization is recommended. If graywater reuse is to be considered, then

separate graywater/blackwater treatment systems may be needed, with separate low level graywater pre-treatment storage and post-treatment storage prior to onsite use. The anticipated wastewater treatment system is discussed further in **Appendix A**.

F. Planting and Vegetation Management

Planting and landscape management at Camp Berryessa includes three components:



- Landscape planting composed of native and endemic plant species that demonstrate educational and cultural value;
- Landscaping for fire suppression in a high-fire watershed; and
- Vegetation management of non-native invasive species.

1. Landscape Planting

Significant planting is not anticipated for the camp, but some planting and vegetation management may be appropriate for four conditions:

- Shade
- Visual screening and buffering of utility areas
- Edible gardening
- Plantings for environmental education

Tree and planting areas will help define use areas. The structural diversity of the site may be enhanced by placing downed logs and other structural habitat elements to support wildlife use and increase the species diversity to include native flowering species. The planting palette should minimize introduction of non-native invasive species to the site. The following palette provides some of the basics for restoration planting; further information and restoration guidelines for the area can be found at http://nrs.ucdavis.edu/mcl/natural/index.html, the website for the McLaughlin Natural Reserve, which is operated by UC Davis approximately twenty miles north of Camp Berryessa.

Table 8: Plant Palette

Meadow Grasses

Blue Wildrye Elymus glaucus
Creeping wildrye Leymus triticoides
California brome Bromus carinatus
California barley Hordeum californicum
Pine bluegrass Poa secunda ssp. Secunda

Purple needlegrass Nassella pulchra Idaho Fescue Festuca idahoensis

Tree Canopy

California buckeye Aesculus californica
Fremont cottonwood Populus fremontii
Blue oak Quercus douglasiana
Gray pine Pinus sabiniana
Red willow Salix laevigata

Flowering Plants & Screening Shrubs

Baccharis pilularis Coyote brush Blue blossom Ceanothus thrysiflorus Redbud Cercis occidentalis Sticky monkeyflower Diplacus auranticus Coffeeberry Rhamnus californica Rosa californica California rose Elderberry Sambucus mexicana Lupine Lupinus bicolor





2. Native Plant Restoration



Where planting is needed, native plant species should be considered for screening shrubs and groundcover, as well as accent or special-use plantings with native species:

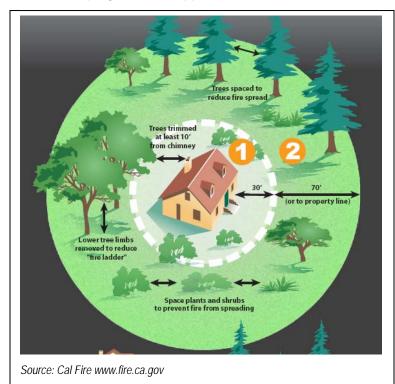
- Native Meadow Grasses
- Riparian Woodland
- Tree Canopy
- Flowering Plants & Screening Shrubs

Plants should be clustered to utilize available graywater and to provide a green buffer for fire suppression, to facilitate weed management and to separate use areas. In general, a minimum of two or more species of native shrubs or trees should be planted together in a mosaic design, with shrub groupings interspersed with trees where needed for screening of the site's maintenance and work areas.

Habitat for Pollinators. The plant palette includes a variety of flowering and fruiting plants to be used throughout the site to increase understory as well as edge vegetation to provide increased biodiversity. Flowering plants should be included throughout the site, and in each habitat type in appropriate locations.



3. Landscaping for Fire Suppression



The occurrence of wildland fires in the Camp Berryessa area can have significant and devastating effects on the watershed by greatly increasing sediment loads that fill in the lake and aquatic habitat areas. Using fire resistant materials, vegetation management, such as clearing understory vegetation, managing fuel buildup, establishing fire breaks and use of low-flammability landscape plantings may help reduce the risk of damage to infrastructure and watershed resources.

The zone where vegetation is managed for fire hazard is called "defensible space." At the camp, all residential areas should be sited to avoid existing trees, but where needed they should be limbed or thinned, as well as removal of hazardous brush, shrubs, and flammable vegetation.

In general, defensible space guidelines call for:

- Clear flammable vegetation on each side of road for a distance of 10 feet horizontally and 13 feet, 6 inches vertically.
- Remove dead wood, trim the lower branches, and limb all live trees to a minimum of 6 feet above the ground to limit ground to canopy contact (fire ladders).
- Trim tree limbs back a minimum distance of 10 feet from any barbecue or firepit area.
- Place dead logs in open areas only.
- Utilize fire-resistant building materials and roofing.
- Maintain the roof of all structures free of leaves, needles, or other vegetative debris.
- Maintain a compost site to recycle debris left from tree trimming and brush removal, or chip to provide mulch for weed management.

4. Vegetation Management

An integrated pest management program focused on invasive weeds, including seasonal grazing, biological control, hand-pulling, and revegetation should be considered to control weeds and enhance native plant diversity.



G. Art, Signs and Interpretive Elements

The site affords a rich opportunity to incorporate environmental art, educational components and interpretive displays into the camp setting. This could include displays to honor volunteers and donors who support the project vision, as well as cultural themes, natural history and environmental education, energy and water conservation, and recycling. An interpretive trail should be provided either using simple numbered posts with a trail guide, or interpretive panels. Other opportunities for incorporating art or design elements into the site in a non-obtrusive manner include pavement inserts, boulder groupings, benches and other amenities. Art and signage elements can include:

- Built elements (signs, benches) using materials from local sources
- Free-form walls, steps, logs, etc. can be incorporated into gathering area for seating
- Picnic tables and benches among existing trees
- Utilize downed logs, boulders to create seating and habitat elements.

H. Site Furnishings

Site furnishings should reflect the natural wooded setting of the Camp Berryessa site. Groups of picnic tables and benches are provided at each of the shade shelters, strategically located around the perimeter trail. The outdoor activity center and amphitheatre also have a large number of tables and benches.

In addition to utilizing salvage, recycled or reused timber, galvanized implements, benches and other amenities should consider use of adobe, boulders, recycled logs, and/or straw bale construction for simple shapes and forms, to delineate use areas and to form seating in group areas. Picnic tables and permanent benches should utilize a neutral color scheme and recycled materials if available.

VII. PRELIMINARY COST ESTIMATE

This section includes a preliminary estimate of project costs for implementation of the Master Plan and site elements, including water supply, wastewater and solar/electrical system. The Cost Estimate includes prioritized capital costs for site development, as well as operations, maintenance, and replacement costs.

Master Plan improvements include access road, internal trails and parking area improvements, entry signage, buildings, camp host site, storage areas, shade structures, restrooms, water supply and wastewater disposal facility improvements, solar/electrical improvements, planting and site furnishings.

It is anticipated that implementation will be supplemented by project partnerships, donor and volunteer efforts. Numerous environmental education opportunities can be implemented by volunteers or non-profit groups over time. This includes habitat enhancement projects such as:

- Installing bird boxes
- Weed eradication
- Installing seating areas and trail borders
- Planting and tending native plant areas
- Docent and educational guidance

Initial Capital Costs for constructing the Camp Berryessa facilities are estimated to range from about \$1.7 million (Alternative A) to \$3.3 million (Alternative D), depending on the Alternative selected. These cost estimates include a 20% contingency. Engineering Design, Environmental Review and Permitting, and Construction Management, which together total about 25% of construction costs, raise total initial or capital costs to about \$2 million for Alternative A, to about \$4 million for Alternative D. Costs for the construction of Alternatives B and C fall somewhere between these costs. Total Capital Construction Costs are summarized in Table 9 below.

Table 9: Capital Construction Costs

Alternative	Construction Costs	Construction Contingency 20%	Design & Inspection 20%	Env. Review & Permitting 5%	Total Cost Estimate
Α	\$1,378,700	\$275,700	\$275,700	\$68,900	\$1,999,000
В	\$1,861,700	\$372,300	\$372,300	\$93,100	\$2,699,400
С	\$2,691,700	\$538,300	\$538,300	\$134,600	\$3,902,900
D	\$2,765,000	\$553,000	\$553,000	\$138,300	\$4,009,300

The basis for the cost estimates is included in the itemized spreadsheets in **Appendix B**. These are preliminary, planning level cost estimates, based on extensive research and discussions with several construction contractors and vendors familiar with the types of facilities being considered. It should be emphasized that the cost estimates are +/- 20 %, as the final engineering and architectural plans and designs for buildings, structures, and visitor serving improvements may differ from the currently anticipated size and conceptual design of the Alternatives presented in this Feasibility Study, and in selection of materials, vendor selections and other factors. In some cases, the names and product or model numbers of certain pre-engineered, pre-constructed and ready to install buildings and structures are provided. This should not be considered as the final selection and endorsement or specification of these, but it meant to provide the reader with the overall scale and intent of the Master Plan. In addition, there is an

opportunity to expand upon or reduce elements of the conceptual Master Plan, as well as combine or merge elements of two or more of the Alternatives during final facility architecture and engineering design.

Annual Operations and Maintenance Costs are estimated to range from as low as \$88,200 for Alternative A, to as high as \$430,000 for Alternative D as shown in Table 10 below. As with the construction cost estimates, annual Operations and Maintenance (O&M) costs for Alternatives B and C fall somewhere in between these two. The basis for the O&M estimates are also provided in spreadsheet format in Appendix B, along with a list of Assumptions used in preparing the estimates. Note on the spreadsheets that some of the operating costs such as utilities, employee staff and management salary costs, certain wear and tear maintenance items, and food and beverage costs will vary, depending on the level of camp occupancy or number of visitors to the facility. To account for these differences, costs for "low occupancy" and "high occupancy" assumptions are presented in separate columns in the summary table and spreadsheets. These are based on the occupancy estimates developed in the Market Analysis section of the report (see next section).

Table 10: Annual Operations, Maintenance, and Replacement Costs

Alternative	Annual O&M Low Occupancy	Annual O&M High Occupancy	Sinking Fund Replacement	Total Low Occupancy Sinking Fund	Total High Occupancy Sinking Fund
Α	\$88,160	\$100,800	\$23,820	\$112,100	\$124,700
В	\$150,160	\$167,800	\$40,020	\$190,300	\$207,900
С	\$309,250	\$421,890	\$60,570	\$369,900	\$482,500
D	\$427,490	\$545,590	\$77,020	\$504,600	\$622,700

In addition to the Annual O&M cost, an annual cost for replacing some depreciable fixed assets are also shown, where appropriate, based on the estimated life of the item before needed replacement. This "sinking fund" for major repair and replacement is shown in a separate column in both the summary table and in the Appendix B spreadsheet for each Alternative. Annual sinking fund replacement costs range from about \$24,300 for Alternative A to \$75,000 for Alternative D. When sinking fund costs are included with annual O&M costs, total annual costs range from about \$112,500 to as much as \$620,700 for Alternative D. Since obtaining grants for routine, annual O&M are much more difficult to achieve than for capital construction, these dollars represent the income that must be met by user fees or other sources of revenue in order for the developed facility to be sustainable and not be a burden on the District.

VIII. PROJECT FUNDING AND PHASING OPTIONS

Project implementation will likely be completed in separate phases, depending upon funding commitment, permitting and opportunities to combine site development with other planned projects.

Phase 1:

- Infrastructure
- Well development and water system
- Wastewater improvements
- Roads, parking, trails, and circulation system
- Electrical
- Camp Host Site/Storage Building
- Trail connection to Knoxville Road trailhead
- Construct Alternative A Sleeping Decks

Phase 2:

- Group facilities
- Tent Cabins (Alternatives B,C,D)
- Kayak/beach access
- Trail segment along Putah Creek/Berryessa shore

Phase 3:

- Permanent Sleeping Quarters
- Central Facilities
- Recreational amenities

Phase 4:

- Outer Camp (boat in)
- Trail segments to Outer Camp

Kayak access might be improved earlier, if site to be opened on interim basis for picnicking and other activities, with on-site camp host.

IX. NEXT STEPS

A. CEQA/NEPA Confirmation

Reclamation's EIS Future Recreation Use and Operations of Lake Berryessa Final Environmental Impact Statement Solano Project, Napa, California Mid-Pacific Region (11-04-05) and Record of Decision (6-02-06), included evaluation of the Camp Berryessa site and potential environmental effects. Uses identified in the Record of Decision and accompanying EIS included the following:

"Camp Berryessa will be developed and operated as described in Alternative D and managed as a group-camp and activity area on a reservation basis. Facilities will be developed for use by a wide range of groups and will include covered dining, meeting, and educational spaces, as well as showers and laundry facilities. Camp Berryessa will have a non-motorized boat launch ramp to facilitate kayak and canoe use and a buoy line to separate boaters from swimmers. Development of Camp Berryessa will be accomplished through partnership agreements with organizations and local agencies. Development will involve minimum use of Federal appropriations."

Any new uses beyond those identified above would be subject to further environmental review by Reclamation, likely as a supplement to the FEIS with Reclamation as the Lead Agency. In addition, in order for the Board of Directors of the Napa County Regional Park and Open Space District to take further action of implementing the Master Plan, including directing the preparation of grant applications or directing the preparation of Engineering Plans for Construction, some CEQA compliance document will need to be completed. This would likely be in the form of an Initial Study/Mitigated Negative Declaration (IS/MND). However, a focused or full EIR could be required if any significant environmental issues turn up unexpectedly during the Initial Study.

B. Negotiation and Adoption of Lease or Similar Agreement between Reclamation and NCRPOSD

Agreement for use, operation and management of Camp Berryessa must be formalized by some form of agreement between the County and Reclamation. This will most likely be in the form of a Memorandum of Agreement or MOA.

C. Final Engineering and Design

Site development includes:

- Infrastructure including water and well improvements, wastewater system, rainwater catchment/storm drainage, electrical system, roads, paths, trails, retaining walls, parking areas
- Common area improvements including kitchen, dining area, bathroom/shower facility, camp host site, etc.
- Individual guest facilities, including decks, tent cabins, permanent residence units and associated common spaces
- Recreational facilities such as kayak launch, boat in camp facilities, play facilities (ropes course, horseshoes, interpretive elements, etc.
- Site landscaping/vegetation management

D. Project Permitting and Implementation

Infrastructure, earthwork, water supply improvements and wastewater system design components would be subject to review and approval of Reclamation and/or Napa County, depending on terms of any lease agreement between the property owner (Reclamation), leaseholder (District) and facility operator. Grading, building, water well, and wastewater disposal system permits would be needed from several County Departments. Regulatory permits may be needed from the US Army Corps of Engineers, the Regional Water Quality Control Board, and the California Department of Fish and Game for structures on the shore or within the water of Lake Berryessa, such as boat ramps, kayak launches, and swimming platforms.

X. REFERENCES

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USDA NRCS. Napa County Soil Survey

Personal Communications

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Appendix A

Onsite Wastewater Feasibility Study

Onsite Wastewater Feasibility Study

for

Camp Berryessa

Prepared for:

Napa County Regional Park and Open Space District 1195 Third Street Napa, California 94558

Prepared by:

Questa Engineering Corporation 1220 Brickyard Cove Road, Suite 206 P. O. Box 70356 Point Richmond, California 94807

July 2009

Onsite Wastewater Feasibility Study

for

Camp Berryessa Lake Berryessa, California

Prepared for:

Napa County Regional Park and Open Space District 1195 Third Street, Room 210 Napa, California

Project #280047

Prepared by:

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July 2009

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INTRODUCTION

This report has been prepared for the Napa County Regional Park and Open Space District (District). The purpose of the report is to inform the District of the feasibility of developing an onsite wastewater treatment system (OWTS) to assist in the planning of a proposed new outdoor recreational and educational facility at Camp Berryessa. The report presents the results of preliminary field investigations and parameters relating to the capacity, sizing, and recommendations for the design of a potential OWTS.

The Camp Berryessa site is the location of a former Boy Scout Camp located at Lake Berryessa along the east shore of Putah Creek. Since the decommissioning of the camp, the structures, including bathroom and shower facilities, have been removed and the former leachfield abandoned.

Questa Engineering Corporation (Questa) was retained by the District to investigate the site soil conditions pertaining to the dispersal of wastewater generated by the proposed new recreational facilities, and in general, determine the carrying capacity of this land considering any limitations that may be imposed by unfavorable or constrained soils, drainage and groundwater conditions, and in consideration of required setbacks from streams, lakes, wells, etc.

The work entailed the following:

- Site investigation to evaluate soil, groundwater and percolation characteristics in different areas of the property for onsite wastewater disposal suitability;
- Preliminary analysis of wastewater disposal capacity and OWTS design options based on site conditions and potential uses of the property;
- Preparation of a conceptual design and preliminary report including our findings and recommendations, as well as a cost estimate.

FIELD STUDIES

A site investigation was performed by Questa on May 13, 2009. It included soil profile observations of seven backhoe test pits and the completion of nine preliminary percolation tests. Napa County soil logging procedures were followed. Mr. Ray Franklin, representing the Napa County Environmental Management Department, was present to observe a portion of the field work. Although the property is on Bureau of Reclamation lands, the Bureau indicated that they would defer to Napa County standards for wastewater system design. The test locations are shown in **Figure 1**. The field observations are discussed as below.

Soil Conditions

The Camp Berryessa site is constrained for wastewater dispersal by very shallow soils underlain by low permeability weathered rock. During the field investigation, soil profile trenches T-1 through T-7 were excavated in a gently sloping area (5% to 8% slopes) maintaining a minimum 200-foot setback from the high water mark of the lake. Soils in this area generally consist of clay loam topsoil approximately 6 to 10-inches deep, underlain by heavy clay loam to clay subsoils to depths ranging between 12 and 25 inches. The underlying fractured, weathered rock includes mainly volcanic tuff, with serpentine in some locations (T-3 and T-7). Suitable soils were shallower in trenches T-2 and T-6 where lower-permeability zones were encountered at a depth of about 18 inches. No groundwater or evidence of seasonal groundwater (mottled or gleyed colors) was observed in any of the test pits.

Soil descriptions are presented in **Table 1**. More detailed soil profile logs for each of the test pits are provided in **Attachment A.**

Table 1 Soil Profiles Camp Berryessa May 13, 2009

T-1	0" - 4"/8"	Brown Clay Loam/Lt. Density Clay topsoil
	4"/8" - 25"	Brown Mixture of Clay loam w/ pieces of Fractured Rock
	25" - 33"	Gray Fractured Fine-Grained Volcanic Tuff
	33" - 69"	Moderately Weathered Bedrock (Tuff), fractured
T-2	0" - 6"/10"	Reddish Brown Heavy Clay Loam to Clay
	6"/10" - 18"	Gray Brown Mixed pieces of Tuff and Clay Loams
	18" - 36"	Pale Gray Tuff (texture similar to Siltstone)
T-3	0"-6"	Reddish Brown Lt. Clay Loam topsoil
	6" – 15"/20"	Reddish Brown Heavy Clay Loam to Clay (pockets of Lt. Clay Loam)
	15"/20" – 24"/34"	Reddish Brown and Gray/Green Mixed Serpentine Gravels and Clay Loam to Clay
	24"/34" – 48"	Highly Fractured and Sheared Serpentine, many sharp pieces of rock
T-4	0"-9"	Reddish Brown Clay Loam to Clay
	9" – 24"/30"	Brown to Grayish Brown, Highly Fractured and Welded Tuff (broken into small cubes)
	24"/30" – 39"	Gray Brown Welded Tuff Block (hard angular, not weathered)
T-5	0" - 9"	Reddish Brown Loam topsoil
	9" -20"	Dark Brown Clay
	20" – 53"	Pale Yellow Fine Sandstone, some pockets of gravels
T-6	0" - 12"	Dark Gray Brown Teary Clay Loam topsoil
	12" -20"/96"	Brown to Green, Highly Fractured meta set/volc mixed with Clay Loam
T-7	0" – 6 to 10"	Dark Reddish Brown Heavy Clay Loam
	6"/10" – 48"	Very Weathered Serpentine, many soft, friable areas
	48" – 72"	Differentially Weathered Serpentine, some soft

Setbacks

Based on discussions with Napa County personnel, a 200-foot wastewater dispersal field setback from the high water line of the lake was considered appropriate. A 100-foot setback from the existing on-site well was also used. Reclamation staff requested all permanent facilities, including the wastewater disposal field, be located above elevation 455 MSL (1929 Datum). There are no surface streams, springs or wetlands on the property. Setbacks are shown on **Figure 1**.

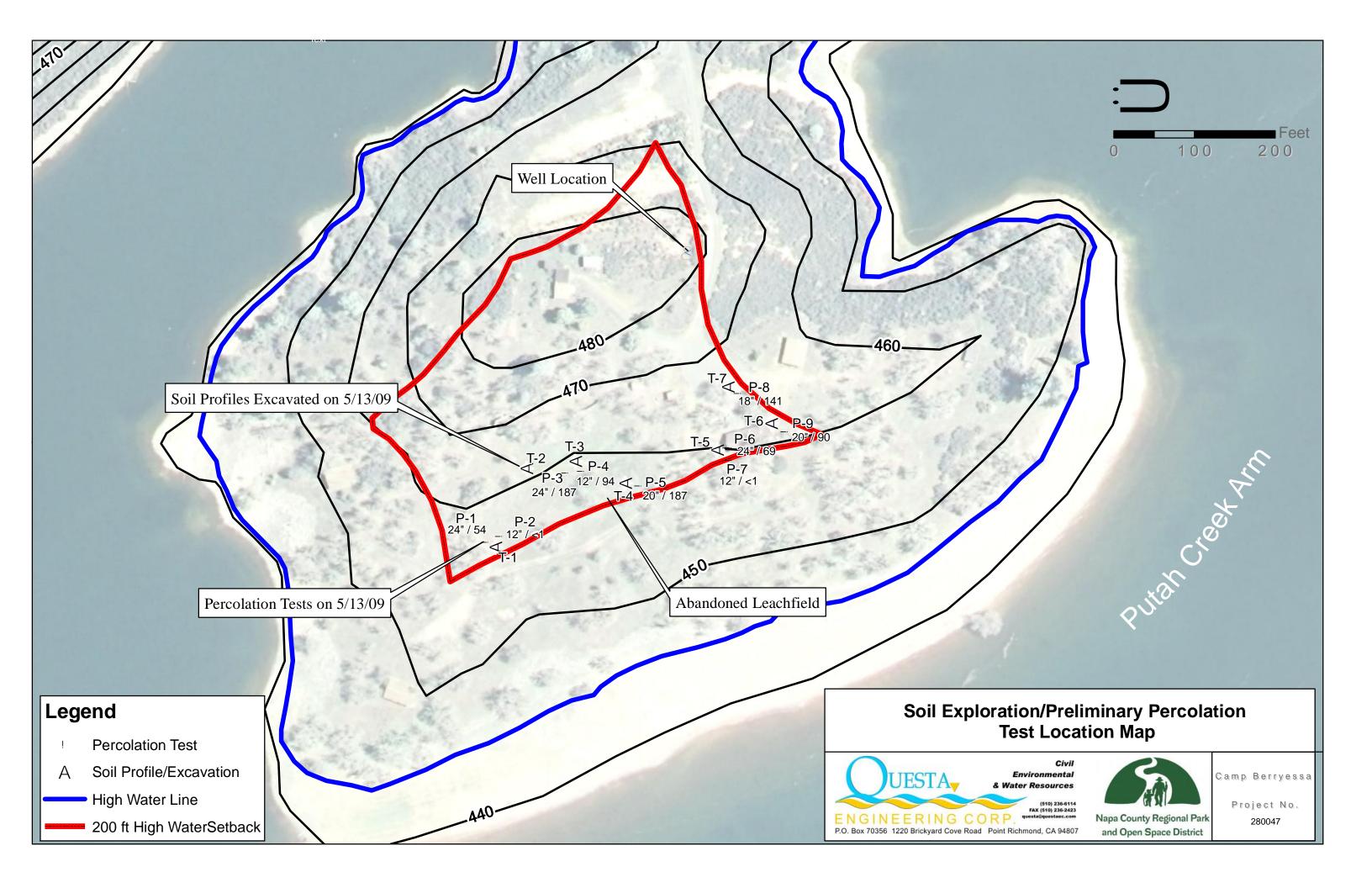
Percolation Testing

Nine percolation tests were conducted at depths ranging from 12 to 24 inches in order to determine the absorptive qualities of the shallow soils in the potential wastewater dispersal area. The locations of the percolation test holes are shown on **Figure 1**; data sheets are appended at the end of this report (**Attachment A**). Percolation rates varied widely. Percolation was very rapid in the upper 12 inches of soil (<1 minute-per-inch or MPI); four of the tests at 18-24 inches deep were in the range of 60 to 120 MPI; and three of the tests were >120 MPI ("failing").

As these tests were preliminary, a 24-hour pre-soak of the test holes was not conducted per the standard Napa County test procedures. Most of the holes were tested for four hours, providing enough time for the clays to absorb the moisture uniformly in the area of the test hole and for the clays to swell. Typically, the percolation rates stabilized during the test and, therefore, provide a reasonable estimate of percolation characteristics for the purposes of this feasibility analysis. Additional percolation testing should be performed for the final system design.

Table 2
Percolation Test Results

Test Hole Number	Depth (inches)	Stabilized Percolation Rate (MPI)
P-1	24	57.3
P-2	12	<1
P-3	24	266
P-4	12	100
P-5	20	200
P-6	24	73
P-7	12	<1
P-8	18	151
P-9	20	94



SOIL SUITABILITY FINDINGS AND RECOMMENDATIONS

Constraints

The site is constrained for wastewater dispersal as follows:

- Shallow soil conditions. Soil depth varies from 12" to 25". The minimum soil depth required by the Napa County Regulations is 24" for a mound system and 32" for a subsurface drip dispersal system.
- Slow percolation rates. The slow percolation rates in the 18 to 24-inch depth zone are not suitable for conventional leachfield systems. However, the majority of the test results meet the minimum Napa County requirement of 120 MPI for alternative treatment and dispersal systems. Such systems can consist of "imported soil mounds" or sub-surface drip dispersal systems.
- Perched groundwater. Shallow perched groundwater (perched on bedrock) is likely to occur during the wetter times in the winter, although there was no field evidence of seasonal perching observed.

These limiting soil conditions do not meet minimum Napa County requirements for conventional onsite wastewater disposal systems. The limited soil depth (less than 24 inches) is the most significant factor.

Soil Fill

The typical method to resolve the lack of soil depth is to import and buildup the soil profile with fill material of a suitable texture, and to conduct additional soils/percolation testing after the placement and settlement of the soil fill. A sub-surface drip dispersal system could then be installed in the fill. Such a system would require pre-treatment of the wastewater. We have previously implemented this type of soil fill solution on another property in Napa County, and we have recently confirmed with County staff that this remains an acceptable option. For the project site, we estimate that approximately 12 inches of soil fill (sandy loam or better) would be required to develop a suitable area for a subsurface drip dispersal system, and that the fill should cover the actual wastewater dispersal field area (5,000 to 10,000 square feet). Typically, fill soil is also placed over the lateral (downslope) run-out area extending a distance of approximately 25 feet, tapering from 12 inches at the edge of the dispersal field down to grade at 25 feet downslope.

WASTEWATER DISPERSAL CAPACITY ESTIMATE

The area determined to be available and suitable for a fill-modified shallow drip dispersal field is approximately 400-feet long by 25-feet wide. This would provide a dispersal area of approximately 10,000 square feet. The capacity for wastewater dispersal in shallow soil conditions such as this site is affected by two factors: (1) wastewater application rate in the dispersal field, based on the soil characteristics and wastewater quality; and (2) the linear loading rate, based on the soil hydraulic properties, depth and slope. A third factor that may come into play for seasonal use facilities is the evapotranspiration rate.

Wastewater Application Rate. Based on soil characteristics (clay loam to clay) and estimated percolation rates in the range of 60 to 120 MPI, the recommended loading rate for subsurface drip dispersal fields is 0.1 to 0.2 gallons per day per square foot (gpd/ft²). Under these criteria a 10,000 ft² drip field area would have a capacity for approximately 1,000 to 2,000 gpd, depending on final percolation test results, and season of use.

Linear Loading Rate. Linear loading rate, sometimes referred to as "contour loading rate", is defined as the wastewater flow rate along a downslope projection of the dispersal field parallel to the slope, expressed in gallons per day per lineal foot (gpd/lf). This is a critical factor in areas of shallow soil conditions, where the flow of wastewater is primarily in a lateral direction, and is limited by the depth and properties of the soil above the restrictive layer. Acceptable linear loading rates can be determined from the application of Darcy's Law (Q=kia) describing water movement in soil, or using guidance tables developed based on Darcy's Law. **Attachment B** provides a copy of linear loading rate guidelines for different soil properties, depth and ground slope, developed by Jerry Tyler (University of Wisconsin). Using these guidelines, an appropriate linear loading rate for the Camp Berryessa site is determined to be in the range of 2.2 to 2.7 gpd/lf. Using an average value of 2.5 gpd/ft² times 400 lineal feet of lateral disposal field length gives an estimated capacity of approximately 1,000 gpd.

Evapotranspiration Rate. One of the advantages of a shallow drip dispersal field as compared to a conventional leaching trench is the ability to deliver treated wastewater to the root zone for plant uptake (evapotranspiration). In a seasonally warm climate such as Lake Berryessa, this additional evapotranspiration component can increase the effective wastewater dispersal capacity during certain times of the year. During warm weather periods, the ET can be added to the linear loading to estimate the total effective dispersal capacity. Monthly calculations are provided in **Attachment C** showing the resultant increase in disposal capacity, based on a water balance analysis that takes into account average monthly rainfall, runoff, and potential evapotranspiration. The calculations show a measurable net ET in the 10,000 ft² dispersal area from April through October, ranging from a low of about 500 gpd in October to a high of about 2,500 gpd in July. During the wet weather season (November-March) there is no net ET that would contribute to an increased wastewater dispersal capacity.

Monthly Disposal Capacity Summary. The ET estimates are combined with the wastewater drip field application rates and linear loading rate estimates to produce the monthly composite estimates of wastewater dispersal capacity for the Camp Berryessa site, as shown in **Table 3.**

Table 3
Wastewater Capacity Summary

Month	Drip Field Capacity (gpd)	Linear Loading Rate Capacity (gpd)	ET Contribution to Capacity (gpd)	Net Linear Loading plus ET Capacity (gpd)	Estimated System Capacity (gpd)
January	2,000	1,000	0	1,000	1,000
February	2,000	1,000	0	1,000	1,000
March	2,000	1,000	0	1,000	1,000
April	2,000	1,000	780	1,780	1,780
May	2,000	1,000	1,090	2,090	2,000
June	2,000	1,000	1,140	2,140	2,000
July	2,000	1,000	1,490	2,490	2,000
August	2,000	1,000	1,300	2,300	2,000
September	2,000	1,000	620	1,620	1,620
October	2,000	1,000	500	1,500	1,500
November	2,000	1,000	0	1,000	1,000
December	2,000	1,000	0	1,000	1,000

Carrying Capacity of Facility Based on Wastewater Disposal

For planning purposes, and based on wastewater flow information developed by the EPA, a campground equipped with showers and a small kitchen with an average flow of 30 gpd has an average daily wastewater generation of between 20 and 40 gallons per visitor per day. Actual wastewater generation varies by the season and by the kind of user group. For instance, a younger group of students utilizing the site for environmental education purposes may generate wastewater in the range of 10 to 15 gallons per day, while an older user group would likely generate wastewater closer to the higher daily totals, especially if used during the hot summer months. Typical daily use would be less than 10 gpd per person if no central kitchen/cafeteria and shower facilities were provided. Based on our experience, a wastewater flow rate for a facility with a kitchen/cafeteria, showers, and restroom is about 20 gpd per person, with peak uses of up to 30 gpd per person.

Assuming a 20 gallon per day typical wastewater generation during the winter months, and a here-in determined on-site system capacity of 1,000 gallons per day during this time period, would yield a campground capacity of about 50 persons during the winter months. Campground capacity as determined solely by on-site wastewater disposal capacity would increase to about 70 to 80 visitors per day during the early fall and spring periods when disposal capacity increases due to higher evapotranspiration rates, again using a 20 gpd assumption, with less capacity if a 25 gpd use were assumed. If no kitchen/cafeteria and shower facilities were provided, the campground could support a winter user population of about 100, and up to 200 during the hot summer months.

Management Actions to Extend Facility Carrying Capacity

There are number of planning and management actions that can be taken to cut down on the average wastewater generation that must be disposed of at an on-site treatment facility and therefore will increase the site carrying capacity and allowable usage of the facilities.

• Drinking Water and Clean Gray Water Disposal at Each Campsite

A rinse-off station, and a utility sink with a water faucet and hose bib for drinking and washing hands can be provided (with County approval) at each shade shelter. Many facility users will avail themselves of the convenience of this, thereby reducing the generation of wastewater. Typically, the water would be allowed to percolate into a 2-foot-deep gravel bed contained within an open-bottomed concrete cylinder (a 36-inch-diameter concrete culvert).

• Vault and Composting Toilets

Several vault and composting toilets have been spread at strategic locations around the facilities. These are self-contained units that will not be tied into the wastewater disposal facilities. The vault toilets will need to be pumped by a septic tank pump truck from time to time, especially prior to or following large events. Use of these convenient facilities will also reduce the wastewater load going to the drip dispersal field.

• Large Event Portable Facilities

When a large, special event is planned that would otherwise exceed the capacity of the wastewater dispersal field, one additional option would be to bring in portable toilets for the event.

• Wastewater Storage for Flow Equalization

Wastewater flow volumes will vary by the day, week, and month, depending on the kind and size of the event, time of year, and user group. For instance, school groups would typically come in on an early afternoon on a Monday and leave Friday mornings, with the heaviest use by these groups during the early fall and spring. Wastewater generation could be light on Mondays and Fridays, heaviest in mid-week and extremely low on weekends during this portion of the calendar year. In some instances, use might be light during the weekday and heavy during the week end.

One way to equalize the wastewater flow going to the disposal filed would be to provide additional storage of the wastewater load, prior to going to the treatment and disposal system. A 5,000 gallon underground wastewater storage tank can be utilized to provide for this ability to equalize flow. The tank can also be pumped out, prior to, and following a large event, and possibly even during an event, to further extend the wastewater capacity of the facility.

FACILITY REQUIREMENTS

Subsurface Drip Dispersal System

Based on the shallow soil depths, excellent permeability in the upper soils, and potential seasonal perched water conditions, the property is best suited for the use of subsurface drip dispersal. Drip dispersal systems afford the best opportunity for uptake of water by evapotranspiration, and also contribute to greater assimilation of nitrogen in the root zone. The seasonally high groundwater and shallow soils preclude the use of standard or pressurized leachfield trenches. A mound system may be possible in some of the area, but it would be much more intrusive on the landscape, more expensive, and not as effective in soil and plant assimilation of the treated wastewater, and would likely support a smaller user group.

Onsite wastewater disposal using subsurface drip has progressed significantly in recent years. Its acceptance as a viable method for disposal of secondary-treated effluent has grown, especially for situations constrained by shallow soils. There is now an increasing base of scientific information documenting the treatment effectiveness of subsurface drip methods and providing evidence that the wide dispersion of treated effluent through drip systems achieves better pathogen and nutrient removal than traditional gravity, pressure-dosed leaching trenches or mound systems. Briefly, the dripline consists of 1-inch diameter polyethylene tubing with pressure-compensating emitters spaced 24 inches apart. The drip lines will be installed at a depth of 8 to12 inches, following the landscape contours, and the lines will be spaced roughly 24 inches apart. The dripline is impregnated with bactericide and root intrusion inhibitors.

Based on standard design guidelines proposed for adoption by Napa County, a wastewater loading rate of 0.1 to 0.2 gallons per day per square foot of dispersal area would be appropriate for the site. This would require a dispersal area of 5,000 to 10,000 square feet of area for a 1,000 gpd design flow.

Treatment Options

As previously mentioned, a secondary treatment system is required ahead of the drip dispersal system for two primary reasons: (1) to compensate for the limited depth of soil in the dispersal area; and (2) to minimize the solids entering the drip tubing. The incorporation of secondary treatment will also provide the ability to reduce the wastewater nitrogen loading rates to meet Napa County and Regional Water Quality Control Board criteria.

The desired treatment level preceding drip dispersal systems is 20 mg/L for both biochemical oxygen demand (BOD) and total suspended solids (TSS). There are several different systems or technologies that can be used to meet these treatment requirements. A brief overview of potential options is provided below, along with a preliminary, qualitative ranking.

(1) **Recirculating Sand Filter**. The technology is well established and reliable. The costs are somewhat higher than the proprietary treatment designs (Alternatives 2, 3 and 5); however, the system components are less complex and not dependent upon a commercial manufacturer for future repair or replacement needs. The land area requirements for a 1,000 gpd system would be on the order of 1,000 to 1,500 square feet. **Ranking: High**

- (2) Aerobic Treatment Unit. This system is well suited where space is a significant limitation; it would require about half the area of a recirculating sand filter. The major drawback for aerobic treatment units is the intensive use of energy. Ranking: Moderate
- (3) AdvanTex[®] System. This system is most comparable to the recirculating sand filter, the main differences being a somewhat smaller space requirement and somewhat more complex treatment components and control equipment. Ranking: Moderate to High
- (4) Subsurface Flow Wetland. This alternative is the most passive and least complex system, in terms of mechanical and electrical systems. The intangible benefit of this alternative would be its passive and natural treatment elements. Its main drawbacks are the lack of local experience, the greater dependence on natural biological systems for treatment, larger amount of land area required, plus a larger leachfield capacity to accommodate winter rainfall additions to the open wetland bed. Since the project site is primarily constrained by lack of soil/dispersal capacity, having to provide surplus capacity for rainfall would be a critical negative factor. Ranking: Low to Moderate
- (5) **Peat Filter.** This alternative is a relatively simple system that would meet the treatment needs for the project. However, there is limited experience locally with peat system. The primary drawback of this alternative is the need to replace the peat media every seven years (from a peat supplier in Canada), and the limited local experience with management of effluent quality. **Ranking: Moderate**

MONITORING AND LARGE EVENT SCHEDULING

Considering the diversity of facility user variables involved, providing an accurate estimation of wastewater generation is a difficult task for the Camp Berryessa site. The task of determining a maximum facility capacity is further complicated by the fact that the facility manager can take certain actions to manage wastewater flow, such as dispersal of vault and composting toilets throughout the site, brining in special event portable toilets, and managing the large wastewater storage tank with more frequent pumping associated with special events. Because determining wastewater capacity is based on limited soil observations and field percolation testing, the wastewater absorption capacity of the dispersal filed itself can only be approximated, and therefore conservative assumptions are typically used in facility design. However, based on what we know of soil conditions and the ability to manage wastewater generation and disposal, including storage and pumping, we believe the facility can be routinely operated with a average user population of 80 to 100 people. This can be extended to 100 to as many as 120 people with good management, with a maximum of perhaps 200 people during unusual special events in the fall and spring peak use periods, provided the capacity of the facilities (wastewater levels in vaults and storage reservoirs) is closely monitored and timely pumping provided as needed.

Given the degree of experience-based management required, we recommend a program of accurate tracking of water and wastewater use, including pumping, so that this information can be used in facility management and event scheduling. With an accurate database of information, the camp host or reservation specialist will need to consider the history of use of previous kinds of events, and associated water and wastewater generation, as well as the performance of the dispersal field when scheduling. It may very well be that actual experience will indicate that the facility cannot handle back-to-back bookings of large events (150 to 200 people) without some one- to two-week recovery/rest period in-between large events.

SUMMARY OF FINDINGS AND RECOMMENDATIONS

The Camp Berryessa site has some definite limitations on wastewater disposal due to shallow soils and somewhat slow percolation rates. A 200-foot setback from the observed high water line of Lake Berryessa and the presence of very shallow serpentine soils in the hilltop area further limit the available soil disposal area. Based on the field work conducted to date a shallow mound sub-surface drip dispersal system is recommended as the preferred disposal option. The subsurface drip system would need to weave around the existing trees, (and tree roots) although it is likely that some trees would need to be removed to construct the system. Such a system will require pre-treatment of the wastewater stream.

Wastewater loading rates will vary considerably throughout the year, depending on the kinds of facility users and their water needs. In addition, construction of a full kitchen/cafeteria and shower facilities would substantially increase wastewater loading. Based on our fieldwork and review of facility information, and provided timely actions are taken to manage wastewater carefully, we believe that the facility can routinely handle a user population of 80 to 100 people, with a peak special event user population for rare events of up to 200 people.

Appendix B

Capital Construction and Operations & Maintenance Cost Estimates

APPENDIX B CAPITAL CONSTRUCTION COSTS, AND OPERATIONS AND MAINTENANCE COSTS

This Appendix contains the information on Capital Construction Costs, as well as the Annual Operations and Maintenance Costs that were used for cost estimation and for completing the Economic Feasibility Analysis. Separate spreadsheets are provided for each Alternative, including the initial construction costs, annual operations costs, and a sinking fund cost for fixed asset replacement. The following assumptions were used in developing the cost estimates:

CAPITAL CONSTRUCTION COST ESTIMATE ASSUMPTIONS

- 1. **Mobilization and Site Protection.** Costs estimated to be 4 to 5% of total construction. Includes ordering supplies and materials, getting all building supplies, materials and equipment to job site, and environmental protection and permit requirement compliance, such as tree protection and lake protection.
- 2. Survey, Stake out, Layout. This includes layout and field stake out of all improvements to avoid trees, and comply with plan requirements.
- 3. Site Work. This includes clear and grub, limited tree removal and trimming, minor earthwork and grading for roads, trails, parking and building pads, miscellaneous landscaping and fencing, and preparation and implementation of a SWPPP and erosion control plan.
- 4. Roads, Trails, and Parking Areas. This includes minor improvements, such as pullouts, to the main access road from Knoxville Road to the existing parking area and Camp Host site (already improved and graveled), relocation and improvements to the main access road from the parking area west to the proposed kiosk, and installation of the primary trail, secondary and interpretive paths, and parking area. Road surfacing will use 3 inches of 3/8-inch-minus blue shale gravel. Costs are estimated for road surface improvements consisting of grading, out-sloping and drainage, scarification and re-compaction of the subsoil, and gravel surfacing, at \$2.50 per sq. ft.
- 5. Water Supply. Based on review of drillers log, field sounding of well, and discussions with several Napa County well drillers and well and pump companies who have information on project site. The working assumption is that a new 250' deep well will need to be drilled and completed near the existing well, with a pump, pressure tank, water treatment system, and large storage tank(s) of 5,000 to 7,000 gallon capacity. Depending on the results of the well drilling, (low yield) potentially a new, second well could be installed on the north side of the site, north of the perimeter access road, that would draw from a different local fractured rock aquifer system.

The water supply system also includes installation of 4,000 l.f. of 1" water lines, and the installation of roof rainwater runoff capture system. A simple rain barrel system is assumed for the Storage and Office building area (all Alternatives), and a more elaborate commercial vendor system (Orinco or equivalent), for the central facilities in Alternatives C and D.

6. Wastewater Treatment and Disposal System. Costs for the Wastewater Treatment System were developed based on the Preliminary Engineering Report for the facility (Appendix A). The facility includes a large septic tank and overflow reservoir for special event storage, a small sand filter treatment system, and a subsurface drip disposal system contained within a low landscape mound. The wastewater system will also require controllers and a pump system for delivery of the wastewater to the subsurface disposal

system. Shallow monitoring wells will also be required to be installed to verify that the system is working correctly.

The assumption is that when the on-site wastewater disposal system is completed, it would be more cost effective to build a larger capacity system that meets the needs of all Alternatives, including Alternatives C and D, allowing growth of the facility. However, it would be possible to reduce initial capital costs about 25% to as much as 35% if the initial wastewater system was initially sized and constructed for just Alternatives A and B, and expanded in the future to cover build-out under Alternatives C and D.

7. Electrical and Energy System. The existing electrical system consists of a single phase service to a residential service meter, and a separate well pump meter. This will need to be updated and improved to accommodate the service demands of an institutional or commercial facility, with new over-head lines and panel, and a greater upgrade warranted for Alternatives C and D. The assumptions used in sizing and costing the system are described in the main body of the Study Report. Solar power and solar hot water heaters are included with the shade shelters for tent cabins in Alternatives B, C, and D.

An on-site solar power system is also included in the cost estimate, including solar panels on the host site and storage building for all Alternatives, as well as on the central facilities for Alternatives C and D.

8. Minor Buildings and Structures Minor buildings and structures are primarily the small tent cabins and wood-sided cabins in Alternatives B, C, and D, composting toilets and shade shelters (all Alternatives) and restroom/shower facilities, with larger facilities planned for Alternatives C and D. Most of the minor structures are pre-engineered and can be erected on site. The tent cabins and wood sided cabins are located on hill slopes and will therefore have an elevated wood deck and small porch. The basis for the costs of shade shelters and associated amenities are included in the main body of the Study Report.

Costs for minor buildings were based on discussions with manufacturer's representatives and review of online information.

- 9. Recreational and Outdoor Educational Amenities. Recreational areas proposed in the Master Plan and shown in the Cost Estimate include: a beach volleyball area, horseshoe pits, bocce ball courts, a remote archery range, and a rock climbing area, in addition to hiking trails and interpretive trails. Water sports include a swimming area with buoy line to separate the area from boaters on the lake, swimming platforms, and a kayak and canoe launch, with a suggested 12 kayaks and 8 canoes for rental.
- 10. Major Buildings and Structures. The major buildings and structures in this line item for Alternatives C and D include a central facility with kitchen, indoor dining area that can be used as a meeting room and classroom or museum, an outdoor trellised patio eating area. Also included in the major buildings category are small wood (KOA style) cabins, larger dorm cabins, and a large restroom and shower.

The central facility is assumed to be custom designed by an architect, although some pre-engineered structures are available that might meet the needs of the facility. Costs of the 4,000-sq.-ft. facility were estimated at \$120.00/sq. ft.

The dorm cabins and small individual or family-style cabins can also be either pre-engineered, or custom designed and built on site. The cost estimate is based on pre-engineered structures built on elevated wood decking on sloping ground. Electricity is provided to the buildings, but not plumbing.

The pre-engineered large restroom facility would be fully plumbed and connected to the wastewater facility. Costs are based on two four-stall restrooms, with six separated individual shower rooms at the back of the building per price quote from several pre-engineering manufacturers.

- 11. Interior Furnishings and Miscellaneous Equipment. This line covers furnishing the kitchen with commercial grade appliances, and the dining hall, outdoor dining area, and dorm rooms and cabins with tables and chairs, bunk beds and beds, etc. for Alternatives C and D Also included is a line item for cookware and dinner ware, towels, linens, etc., as appropriate for Alternatives C and D.
- 12. Miscellaneous One-Time Startup Costs. This part of the cost estimate covers one-time start up costs for such items as a) website design, stationary and camp brochures, b) initial costs of recreational sports equipment, c) furnishing a small office, d) purchasing tools, and cleaning and maintenance supplies, e) a small electric golf cart style utility vehicle with platform bed for all Alternatives (Cunningham or equivalent). A small hybrid pickup truck is included for Alternatives C and D only.

The cost assumption also includes purchase of off the shelf materials, or consultant costs for development of some initial interpretive natural history/sustainability information.

Item No.	Item Description	Est. Qty.	Unit	Unit Cost	Total (rounded to \$100)
1	Mobilization & Site Protection (Approx. 5% of Total)	1	LS	\$ 65,700.00	\$65,700
2	Survey, Stakeout, & Layout (Allow)	1	LS	\$ 10,000.00	\$10,000
3	Site Work Clear and Crub. Tree Democrat. Demolition	1	1.0	¢ 0,000,00	фо ОО
3a 3b	Clear and Grub; Tree Removal; Demolition Earthwork and Grading (roads, paths, building sites)	1	LS LS	\$ 8,000.00 \$ 22,000.00	\$8,000 \$22,000
3c	Miscellaneous Landscaping/Fencing	1	LS	\$ 5,000.00	\$5,00
3d	SWPPP and Erosion Control (Allow)	1	LS	\$ 12,000.00 Item 3 Subtotal	\$12,000
4	Roads, Trails, and Parking Areas			lleili 3 Subiolai	\$47,000
4a	Entry Road Improvements (to Parking Area) (Allow)	1	LS	\$ 10,000.00	\$10,000
4b	Access Road (West of Parking to Kiosk) Primary Trail, 3" of 3/8" Blue Shale	13,200	SF SF	\$ 1.75 \$ 1.75	\$23,100
4c 4d	Secondary Path, Compacted Earth	25,600 12,200	SF SF	\$ 0.75	\$44,800 \$9,200
4e	Parking Area, 3" of 3/8" Blue Shale	15,000	SF	\$ 1.75	\$26,300
4f	Interpretive Trail, 3" of 3/8" Blue Shale,	3,200	LF	\$ 1.75 Item 4 Subtotal	\$5,600
5	Water Supply			Item 4 Subtotal	\$119,000
5a	Re-drill 250' Well; Casing; Pump; Storage Tank & Pressure System/Water Filter	1	LS	\$ 40,000.00	\$40,000
5b	Water Lines Deef Duneff Centure System (Storage Office)	4,000	LF LS	\$ 4.00 \$ 500.00	\$16,000
5c	Roof Runoff Capture System (Storage Office)		LS	Item 5 Subtotal	\$500 \$56,50 0
6	Wastewater Treatment & Disposal System				, , , , ,
6a	Delivery Piping and Septic Tanks	1	LS	\$ 30,000.00	\$30,000
6b 6c	Storage Tanks Treatment System	1	LS LS	\$ 25,000.00 \$ 40,000.00	\$25,000 \$40,000
6d	Pump & Dosing System/Controls	1	LS	\$ 20,000.00	\$20,000
6e	Fill Import & Placement	1	LS	\$ 25,000.00	\$25,000
6f	Drip System, including Tubing & Installation	1	LS	\$ 30,000.00 Item 6 Subtotal	\$30,000 \$170,00
7	Electrical and Energy System			nom o Jubiolal	φι/υ,υυ
7a	Upgrade Main Service to Site, Including New Panel	1	LS	\$ 20,000.00	\$20,000
7b 7c	Solar Panels (5kW, Host Site, Storage Bldg.)	1	LS LS	\$ 5,000.00 \$ 7,000.00	\$5,000
7d	Exterior Lighting Wind Turbine Generator, 1 kW, 60' Tower	1	LS	\$ 7,000.00	\$7,000 \$5,000
				Item 7 Subtotal	\$37,000
8	Minor Buildings and Structures	40	ΕΛ	4 1 000 00	# 40,00
8a 8b	Improved Tent Camp Sites (graded platform) Tent Cabin (12'x14', includes deck/platform)	N/A	EA N/A	\$ 1,000.00 N/A	\$48,000 N/A
8c	Shade Shelters (16'x20', concrete pad, utility sink, 2 tables & BBQ)	14	EA	\$ 24,000.00	\$336,000
8d	Host Site (12'x40', shade shelter, pad, hook-up)	1	EA	\$ 25,000.00	\$25,00
8e 8f	Toilet (Vault) - Summer/Movable Toilet (Compost)	2	EA EA	\$ 2,500.00 \$ 35,000.00	\$5,000
8g	Restrooms (Conventional Toilets/Showers)	1	EA	\$ 35,000.00	\$70,000 \$157,000
8h	Rinse-off Station (Allow)	2	EA	\$ 2,000.00	\$4,00
8i	Entry Sign at Knoxville Rd.; Kiosk	1	EA	\$ 3,000.00	\$3,000
8j 8k	Amphitheatre Storage/Office Building (pre-engineered 20' x 30' barn structure)	1	EA LS	\$ 8,000.00 \$ 35,000.00	\$8,000 \$35,000
81	Activity Center	1	EA	\$ 10,000.00	\$10,000
8m	Day Use Area (picnic facilities/BBQ group, water)	1	LS	\$ 25,000.00	\$25,000
8n	Compost Facility (Host Site and Day Use Area) (Allow)	1	LS	\$ 500.00 Item 8 Subtotal	\$500 \$726,50 0
9	Recreational & Outdoor Educational Amenities			item o Subtotal	\$720,500
9a	Bocce Ball, Horseshoe Courts, Beach Volleyball	1	LS	\$ 15,000.00	\$15,000
9b	Canoes, kayaks, life jackets, paddles	20	EA	\$ 900.00	\$18,000
9c 9d	Archery Range Ropes Course	1	LS LS	\$ 4,500.00 \$ 7,000.00	\$4,500 \$7,000
9e	Floating Dock/Kayak Launch	1	LS	\$ 9,000.00	\$9,000
9f	Boat Ramp Improvements	1	LS	\$ 5,000.00	\$5,000
9g 9h	Buoy Line/Swim Area Swim Platforms	4,000	LF EA	\$ 3.00 \$ 3,500.00	\$12,000 \$10,500
9i	Interpretive Trail Signage (Allow)	1	LS	\$ 10,000.00	\$10,000
9 <u>j</u>	Miscellaneous Site Furniture (benches, etc.) (Allow)	1	LS	\$ 10,000.00	\$10,000
9k	Fish Cleaning Station	1	EA	\$ 2,500.00	\$2,500
10	Major Buildings and Structures			Item 9 Subtotal	\$103,500
10a	Wood Cabins	N/A	N/A	N/A	N/A
10b	Dorm Cabins (Vitabon/Launday/Cafatoria Puilding/Musaum/Office	N/A	N/A	N/A	N/A
10c 10d	Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis	N/A N/A	N/A N/A	N/A N/A	N/A N/A
10a	Large Restroom/Shower	N/A	N/A	N/A	N/A
-	h			Item 10 Subtotal	\$
11 11a	Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator	N/A	N/A	N/A	N/A
11b	Laundry Appliances - Commercial Washer/Dryer	N/A N/A	N/A N/A	N/A N/A	N/A N/A
11c	Dining Area Furniture (interior) - Table and 10-Chair Set	N/A	N/A	N/A	N/A
11d	Dining Area Furniture (exterior) - Table and 4-Chair Set	N/A	N/A	N/A	N/A
11e 11f	Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow)	N/A N/A	N/A N/A	N/A N/A	N/A N/A
				Item 11 Subtotal	\$
	Miscellaneous One-Time Startup Costs			A	
12a 12b	Website Design, Brochure, Stationary, Program Info. Office (computer, copier/printer, phone/fax, desk)	1	LS LS	\$ 11,500.00 \$ 6,000.00	\$11,50 \$6,00
12b	Cleaning and Maintenance Supplies and Equipment	1	LS	\$ 1,000.00	\$6,00 \$1,00
12d	Small Utility Vehicle (electric)	1	LS	\$ 7,000.00	\$7,00
12e	Sustainability/Environmental Education Material	1	LS	\$ 5,000.00	\$5,00 \$13,00
100	Reservation System Development	1	EA	\$ 13,000.00 Item 12 Subtotal	\$13,00 \$43,50
12f				ILUITI 14	Ψτυ,υυ
12f				SUBTOTAL	\$1,378,70
12f				SUBTOTAL 20% Contingency	\$1,378,70
12f			DESIGN	SUBTOTAL 20% Contingency N, & PERMITTING	
12f	20%	Architecture/Enginee	DESIGN ring Des	SUBTOTAL 20% Contingency N, & PERMITTING	\$1,378,70 \$275,70 \$68,90

No.	Item Description	Est. Qty.	Unit	Unit Cost	Total (rounded to \$100)
1	Mobilization & Site Protection (Approx. 5% of Total)	1	LS	\$ 88,700.00	\$88,700
2	Survey, Stakeout, & Layout (Allow)	1	LS	\$ 12,000.00	\$12,000
3 3a	Site Work Clear and Grub; Tree Removal; Demolition	1	LS	\$ 10,000.00	\$10,000
3b	Earthwork and Grading (roads, paths, building sites)	1	LS	\$ 10,000.00	\$10,000 \$25,000
3c	Miscellaneous Landscaping/Fencing	1	LS	\$ 5,000.00	\$5,000
3d	SWPPP and Erosion Control (Allow)	1	LS	\$ 12,000.00 Item 3 Subtotal	\$12,000 \$52,00 0
4	Roads, Trails, and Parking Areas			Item's Subtotal	Ψ32,000
4a	Entry Road Improvements (to Parking Area) (Allow)	1	LS	\$ 10,000.00	\$10,000
4b 4c	Access Road (West of Parking to Kiosk) Primary Trail, 3" of 3/8" Blue Shale	13,200 25,600	SF SF	\$ 1.75 \$ 1.75	\$23,100 \$44,800
4d	Secondary Path, Compacted Earth	12,200	SF	\$ 0.75	\$9,200
4e	Parking Area, 3" of 3/8" Blue Shale	15,000	SF	\$ 1.75	\$26,300
4f	Interpretive Trail, 3" of 3/8" Blue Shale	3,200	LF	\$ 1.75 Item 4 Subtotal	\$5,600 \$119,00 0
5	Water Supply				7.1.1
5a	Re-drill 250' Well; Casing; Pump; Storage Tank & Pressure System/Water Filter	1 4,000	LS	\$ 40,000.00	\$40,000
5b 5c	Water Lines Roof Runoff Capture System (Storage and Office)	4,000	LF LS	\$ 4.00 \$ 500.00	\$16,000 \$500
	The contract of the contract o			Item 5 Subtotal	\$56,500
6	Wastewater Treatment & Disposal System	4	1.0	Φ 20.000.00	\$20.00
6a 6b	Delivery Piping and Septic Tanks Storage Tanks	1	LS LS	\$ 30,000.00 \$ 25,000.00	\$30,000 \$25,000
6c	Treatment System	1	LS	\$ 40,000.00	\$40,000
6d	Pump & Dosing System/Controls	1	LS	\$ 20,000.00	\$20,000
6e 6f	Fill Import & Placement Drip System, including Tubing & Installation	1	LS LS	\$ 25,000.00 \$ 30,000.00	\$25,000 \$30,000
	, · · · · · · · · · · · · · · · · · · ·			Item 6 Subtotal	\$170,000
7	Electrical and Energy System Ungrade Main Service to Site, Including New Panel	1	10	\$ 20,000,00	¢20.000
7a 7b	Upgrade Main Service to Site, Including New Panel Solar Panels (26kW - Host Site, Day Use Area, Shade Shelters)	1	LS LS	\$ 20,000.00 \$ 103,000.00	\$20,000 \$103,000
7c	Exterior Lighting	1	LS	\$ 10,000.00	\$10,000
7d	Wind Turbine Generator, 1 kW, 25' Tower	1	LS	\$ 5,000.00 Item 7 Subtotal	\$5,000
8	Minor Buildings and Structures			Item / Subtotal	\$138,000
8a	Improved Tent Camp Sites (graded platform)	N/A	N/A	N/A	N/A
8b	Camping Cabin wood/canvas upper sides; 12'x14', includes electrical, deck/platform	28	EA	\$ 16,000.00	\$448,000
8c 8d	Shade Shelters (16'x20', concrete pad, utility sink, 2 tables & BBQ) Host Site (12'x40', shade shelter, pad, hook-up)	16	EA EA	\$ 18,000.00 \$ 25,000.00	\$288,000 \$25,000
8e	Toilet (Vault) - Summer/Movable	2	EA	\$ 2,500.00	\$5,000
8f	Toilet (Compost)	2	EA	\$ 35,000.00	\$70,000
8g 8h	Restrooms (Conventional Toilets/Showers) Rinse-off Station (Allow)	2	EA EA	\$ 157,000.00 \$ 2,000.00	\$157,000 \$4,000
8i	Entry Sign at Knoxville Rd.; Kiosk	1	EA	\$ 2,000.00	\$3,000
8j	Amphitheatre	1	EA	\$ 8,000.00	\$8,000
8k	Storage/Office Building (pre-engineered 20' x 30' barn structure)	1	LS	\$ 35,000.00	\$35,000
8l 8m	Activity Center Day Use Area (picnic facilities/BBQ group, water)	1	EA LS	\$ 10,000.00 \$ 25,000.00	\$10,000 \$25,000
8n	Compost Facility (Host Site and Day Use Area) (Allow)	1	LS	\$ 500.00	\$500
0	Degraptional & Outdoor Educational Amonities			Item 8 Subtotal	\$1,078,500
9 9a	Recreational & Outdoor Educational Amenities Bocce Ball, Horseshoe Courts, Beach Volleyball	1	LS	\$ 15,000.00	\$15,000
9b	Canoes, kayaks, life jackets, paddles	20	EA	\$ 900.00	\$18,000
9c	Archery Range	1	LS	\$ 4,500.00	\$4,500
9d 9e	Ropes Course Floating Dock/Kayak Launch	1	LS LS	\$ 7,000.00 \$ 9,000.00	\$7,000 \$9,000
9f	Boat Ramp Improvements	1	LS	\$ 5,000.00	\$5,000
9g	Buoy Line/Swim Area	4,000	LF	\$ 3.00	\$12,000
9h 9i	Swim Platforms Interpretive Trail Signage (Allow)	3	EA LS	\$ 3,500.00 \$ 10,000.00	\$10,500 \$10,000
9j	Miscellaneous Site Furniture (benches, etc.) (Allow)	1	LS	\$ 10,000.00	φ10/000
9k	Fish Cleaning Station			\$ 10,000.00	\$10,000
		1	EA	\$ 2,500.00	\$10,000 \$2,500
10	,	1		-	
10 10a	Major Buildings and Structures Wood Cabins	N/A		\$ 2,500.00	\$2,500
10a 10b	Major Buildings and Structures Wood Cabins Dorm Cabins	N/A	N/A N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A	\$2,500 \$103,500 N/A N/A
10a 10b 10c	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office		EA N/A	\$ 2,500.00 Item 9 Subtotal	\$2,500 \$103,500 <i>N/A</i>
10a 10b	Major Buildings and Structures Wood Cabins Dorm Cabins	N/A N/A	N/A N/A N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A N/A	\$2,500 \$103,500 N/A N/A N/A
10a 10b 10c 10d 10e	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower	N/A N/A N/A	N/A N/A N/A N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A N/A N/A N/A	\$2,500 \$103,500 N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment	N/A N/A N/A N/A	N/A N/A N/A N/A N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A N/A N/A N/A Item 10 Subtotal	\$2,500 \$103,500 N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower	N/A N/A N/A	N/A N/A N/A N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A N/A N/A N/A N/A	\$2,500 \$103,500 N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e 11 11a 11b 11c	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set	N/A N/A N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A N/A N/A N/A Item 10 Subtotal N/A N/A N/A N/A N/A N/A N/A	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e 11 11a 11b 11c 11d	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set	N/A	N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A N/A N/A Item 10 Subtotal N/A N/A N/A N/A N/A N/A N/A N/	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e 11 11a 11b 11c	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set	N/A N/A N/A N/A N/A N/A N/A N/A N/A	N/A N/A N/A N/A N/A N/A N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A N/A N/A N/A Item 10 Subtotal N/A N/A N/A N/A N/A N/A N/A	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 11f	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow)	N/A	N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A N/A N/A N/A Item 10 Subtotal N/A N/A N/A N/A N/A N/A N/A N/A N/A N/	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 11f	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs	N/A	N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A N/A N/A N/A Item 10 Subtotal N/A N/A N/A N/A N/A N/A N/A N/A N/A Item 11 Subtotal	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 11f	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow)	N/A	N/A	\$ 2,500.00 Item 9 Subtotal N/A N/A N/A N/A Item 10 Subtotal N/A N/A N/A N/A N/A N/A N/A N/	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 11f 12 12a 12b 12c	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, Brochure, Stationary, Program Info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment	N/A	N/A	\$ 2,500.00 Item 9 Subtotal	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 11f 12 12a 12b 12c 12d	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, Brochure, Stationary, Program Info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric)	N/A	N/A	\$ 2,500.00 Item 9 Subtotal	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 11f 12 12a 12b 12c	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, Brochure, Stationary, Program Info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material	N/A	N/A	\$ 2,500.00 Item 9 Subtotal	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N/A
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 12a 12a 12b 12c 12d 12e	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, Brochure, Stationary, Program Info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric)	N/A	N/A	\$ 2,500.00 Item 9 Subtotal N/A	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 12a 12a 12b 12c 12d 12e	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, Brochure, Stationary, Program Info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material	N/A	N/A	\$ 2,500.00 Item 9 Subtotal	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 12a 12a 12b 12c 12d 12e	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, Brochure, Stationary, Program Info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material	N/A	N/A	\$ 2,500.00 Item 9 Subtotal	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 12a 12a 12b 12c 12d 12e	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, Brochure, Stationary, Program Info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material Reservation Sytstem Development	N/A	N/A	\$ 2,500.00 Item 9 Subtotal	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N/A N/A N/
10a 10b 10c 10d 10e 11 11a 11b 11c 11d 11e 12a 12a 12b 12c 12d 12e	Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, Brochure, Stationary, Program Info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material Reservation Sytstem Development	N/A	N/A	\$ 2,500.00 Item 9 Subtotal N/A	\$2,500 \$103,500 N/A N/A N/A N/A N/A N/A N/A N/A

Item No.	Item Description	Est. Qty.	Unit	Unit Cost	Total (rounded to \$100)
1	Mobilization & Site Protection (Approx. 5% of Total)	1	LS	\$ 128,200.00	\$128,200
2	Survey, Stakeout, & Layout (Allow)	1	LS	\$ 16,000.00	\$16,000
3	Site Work Clear and Grub: Tree Removal: Demolition	1	LS	\$ 10,000.00	\$10,00
3b	Earthwork and Grading (roads, paths, building sites)	1	LS	\$ 10,000.00	\$10,00
3c	Miscellaneous Landscaping/Fencing	1	LS	\$ 10,000.00	\$5,00
3d	SWPPP and Erosion Control (Allow)	1	LS	\$ 20,000.00 Item 3 Subtotal	\$20,00 \$65,00
4	Roads, Trails, and Parking Areas			Tom o oubtotal	ΨΟΟ,
4a	Entry Road Improvements (to Parking Area) (Allow)	1	LS	\$ 20,000.00	\$20,00
4b 4c	Access Road (West of Parking to Kiosk) Primary Trail, 3" of 3/8" Blue Shale	13,200 25,600	SF SF	\$ 1.75 \$ 1.75	\$23,10 \$44,80
4d	Secondary Path, Compacted Earth	12,200	SF	\$ 0.75	\$9,20
4e	Parking Area, 3" of 3/8" Blue Shale	15,000	SF	\$ 1.75	\$26,30
4f	Interpretive Trail, 3/8" Blue Shale	3,200	LF	\$ 1.75 Item 4 Subtotal	\$5,60 \$129,00
5	Water Supply				
5a	Re-drill 250' Well; Casing; Pump; Storage Tank & Pressure System/Water Filter	1 4 000	LS	\$ 40,000.00	\$40,00
5b 5c	Water Lines Roof Runoff Capture System (Storage &Office)	4,000	LF LS	\$ 4.00 \$ 2,000.00	\$16,00 \$2,00
				Item 5 Subtotal	
6	Wastewater Treatment & Disposal System	1	1.0	ф 20.000.00	¢20.00
6a 6b	Delivery Piping and Septic Tanks Storage Tanks	1	LS LS	\$ 30,000.00 \$ 25,000.00	\$30,00 \$25,00
6c	Treatment System	1	LS	\$ 40,000.00	\$40,00
6d	Pump & Dosing System/Controls	1	LS	\$ 20,000.00	\$20,000
6e 6f	Fill Import & Placement Drip System, including Tubing & Installation	1	LS LS	\$ 25,000.00 \$ 30,000.00	\$25,00 \$30,00
Oi	Drip System, including Fubing & Installation	<u> </u>	LJ	Item 6 Subtotal	
7	Electrical and Energy System	1	1.0	ф 20.000.00	¢20.00
7a 7b	Upgrade Main Service to Site, Including New Panel Solar Panels (26kW - Host Site, Storage Building, Central Facilities, Shade Shelters)	1	LS LS	\$ 20,000.00 \$ 191,000.00	\$20,00 \$191,00
7c	Exterior Lighting	1	LS	\$ 10,000.00	\$10,00
7d	Wind Turbine Generator, 2 kW, 60' Tower	1	LS	\$ 7,000.00	\$7,00
8	Minor Buildings and Structures			Item 7 Subtotal	\$228,00
8a	Improved Tent Camp Sites (graded platform)	N/A	N/A	N/A	N/A
8b	Tent Cabin - Wood/Canvas (12'x14', includes deck/platform)	28	EA	\$ 16,000.00	\$448,00
8c 8d	Shade Shelters (16'x20', concrete pad, utility sink, 2 tables & BBQ) Host Site (12'x40', shade shelter, pad, hook-up)	16	EA EA	\$ 28,000.00 \$ 25,000.00	\$448,00 \$25,00
8e	Toilet (Vault) - Summer/Movable	2	EA	\$ 2,500.00	\$5,00
8f	Toilet (Compost)	2	EA	\$ 35,000.00	\$70,00
8g	Restrooms (Conventional Toilets/Showers-see 10e)	N/A	N/A	N/A	N/A
8h 8i	Rinse-off Station (Allow) Entry Sign at Knoxville Rd.; Kiosk	2	EA EA	\$ 2,000.00 \$ 5,000.00	\$4,00 \$5,00
8j	Amphitheatre	1	EA	\$ 8,000.00	\$8,00
8k	Storage/Office Building (pre-engineered 20' x 30' barn structure)	1	LS	\$ 35,000.00	\$35,00
8l 8m	Activity Center Day Use Area (picnic facilities/BBQ group, water)	1	EA LS	\$ 25,000.00 \$ 25,000.00	\$25,00 \$25,00
8n	Compost Facility (Host Site and Day Use Area) (Allow)	1	LS	\$ 2,000.00	\$2,00
	In		ı	Item 8 Subtotal	\$1,100,00
9 9a	Recreational & Outdoor Educational Amenities Bocce Ball, Horseshoe Courts, Beach Volleyball	1	LS	\$ 15,000.00	\$15,00
9b	Canoes, kayaks, life jackets, paddles, etc.	20	EA	\$ 900.00	\$18,00
9c	Archery Range	1	LS	\$ 4,500.00	\$4,50
9d 9e	Ropes Course Floating Dock/Kayak Launch	1	LS LS	\$ 7,000.00 \$ 9,000.00	\$7,000 \$9,000
96 9f	Boat Ramp Improvements	1	LS	\$ 5,000.00	\$5,00
9g	Buoy Line/Swim Area	4,000	LF	\$ 3.00	\$12,00
9h oi	Swim Platforms Interpretive Trail Signage (Allow)	3	EA	\$ 3,500.00	\$10,500 \$15,000
9i 9j	Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow)	1	LS LS	\$ 15,000.00 \$ 15,000.00	\$15,00 \$15,00
9k	Fish Cleaning Station	1	EA	\$ 2,500.00	\$2,50
10	Major Puildings and Structures			Item 9 Subtotal	\$113,50
10 10a	Major Buildings and Structures Wood Cabins	N/A	N/A	N/A	N/A
10b	Dorm Cabins	N/A	N/A	N/A	N/A
10c	Kitchen/Laundry/Cafeteria Building/Museum/Office	4,000	SF	\$ 120.00	\$480,00
10d 10e	Outdoor Dining Area with Trellis Large Restroom/Shower	N/A	LS <i>N/A</i>	\$ 60,000.00 N/A	\$60,00 N/A
100	Edige Resilioniii Showei	14//1	74/71	Item 10 Subtotal	\$540,00
11	Interior Furnishings and Miscellaneous Equipment				
11a 11b	Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer	1	LS LS	\$ 30,000.00 \$ 3,000.00	\$30,00 \$3,00
11c	Dining Area Furniture (interior) - Table and 10-Chair Set	6	EA	\$ 3,000.00	\$3,00 \$18,00
11d	Dining Area Furniture (exterior) - Table and 4-Chair Set	10	EA	\$ 900.00	\$9,00
11e	Beds, Bunk Beds, etc.	60	EA	\$ 500.00	\$30,00
11f	Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow)	1	LS	\$ 10,000.00 Item 11 Subtotal	\$10,00 \$100,00
12	Miscellaneous One-Time Startup Costs				
12a	Website Design, Brochure, Stationary, Program Info.	1	LS	\$ 11,500.00	\$11,50
12b 12c	Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment	1	LS LS	\$ 6,000.00 \$ 1,500.00	\$6,00 \$1,50
12d	Small Utility Vehicle (electric)	1	LS	\$ 7,000.00	\$7,00
12e	Sustainability/Environmental Education Material	1	LS	\$ 5,000.00	\$5,00
12f	Reservation System Development	1	EA	\$ 13,000.00 Item 12 Subtotal	\$13,00 \$44,00
				SUBTOTAL	\$2,691,70
				20% Contingency	
			550101	I O DEDMITTING	
				N, & PERMITTING	
	20% A	rchitecture/Enginee	ring Des	•	\$538,30

No.	Item Description	Est. Qty.	Unit	Unit Cost	Total (rounded to \$10
	Mobilization & Site Protection (Approx. 5% of Total)	1	LS	\$ 135,000.00	\$135,0
2	(Approx. 5% of Total) Survey, Stakeout, & Layout (Allow)	1	LS	\$ 19,000.00	\$19,0
3	Site Work	1	1.0	d 10,000,00	410.6
3a 3b	Clear and Grub; Tree Removal; Demolition Earthwork and Grading (roads, paths, building sites)	1	LS LS	\$ 10,000.00 \$ 35,000.00	\$10,0 \$35,0
3c	Miscellaneous Landscaping/Fencing	1	LS	\$ 10,000.00	\$10,0
3d	SWPPP and Erosion Control (Allow)	1	LS	\$ 20,000.00 Item 3 Subtotal	\$20,0 \$75, 0
4	Roads, Trails, and Parking Areas				
4a 4b	Entry Road Improvements (to Parking Area) (Allow) Access Road (West of Parking to Kiosk)	13,200	LS SF	\$ 10,000.00 \$ 1.75	\$10,0 \$23,7
4c	Primary Trail, 3" of 3/8" Blue Shale	25,600	SF	\$ 1.75	\$44,8
4d	Secondary Path, Compacted Earth Parking Area, 3" of 3/8" Blue Shale	12,200	SF SF	\$ 0.75 \$ 1.75	\$9,2
4e 4f	Interpretive Trail, 3/8" of Blue Shale	15,000 3,200	LF	\$ 1.75	\$26,3 \$5,0
_	Water County			Item 4 Subtotal	\$119,
5 5a	Water Supply Re-drill 250' Well; Casing; Pump; Storage Tank & Pressure System/Water Filter	1	LS	\$ 40,000.00	\$40,0
5b	Water Lines	4,000	LF	\$ 4.00	\$16,0
5c	Roof Runoff Capture System (Storage Office)	1	LS	\$ 8,000.00 Item 5 Subtotal	\$8,0 \$64, 0
6	Wastewater Treatment & Disposal System				Ψ3.1/
6a	Delivery Piping and Septic Tanks Storage Tanks	1	LS LS	\$ 30,000.00 \$ 25,000.00	\$30,0 \$25,0
6b 6c	Treatment System	1	LS	\$ 40,000.00	\$40,0
6d	Pump & Dosing System/Controls	1	LS	\$ 20,000.00	\$20,0
6e 6f	Fill Import & Placement Drip System, including Tubing & Installation	1	LS LS	\$ 25,000.00 \$ 30,000.00	\$25,0 \$30,0
				Item 6 Subtotal	\$170,0
7 7a	Electrical and Energy System Upgrade Main Service to Site, Including New Panel	1	LS	\$ 20,000.00	\$20,0
7b	Solar Panels (26kW - Host Site, Storage Building, Central Facilities, Shade Shelters)	1	LS	\$ 191,000.00	\$191,0
7c 7d	Install Exterior Lighting Wind Turbine Generator, 2 kW, 60' Tower	1	LS LS	\$ 12,000.00 \$ 15,000.00	\$12,I \$15,I
74	Willia Tarbine Generator, 2 kw, oo Tower	ı	LJ	Item 7 Subtotal	\$238,
8	Minor Buildings and Structures	AI/A	N/A	N/A	AI/A
8a 8b	Improved Tent Camp Sites (graded platform) Tent Cabin (12'x14', includes deck/platform)	<i>N/A</i>	N/A EA	N/A \$ 16,000.00	N/A \$256,
8c	Shade Shelters (16'x20', concrete pad, utility sink, 2 tables & BBQ)	11	EA	\$ 28,000.00	\$308,
8d 8e	Host Site (12'x40', shade shelter, pad, hook-up) Toilet (Vault) - Summer/Movable	2	EA EA	\$ 25,000.00 \$ 2,500.00	\$25, \$5,
8f	Toilet (Vauit) - Summer/Movable Toilet (Compost)	2	EA	\$ 2,500.00	\$5, \$70,
8g	Restrooms (Conventional Toilets/Showers)	N/A	N/A	N/A	N/A
8h 8i	Rinse-off Station (Allow) Entry Sign at Knoxville Rd.; Kiosk	2	EA EA	\$ 2,000.00 \$ 8,000.00	\$4,I \$8,I
8j	Amphitheatre	1	EA	\$ 8,000.00	\$8,
8k	Storage/Office Building (pre-engineered 20' x 30' barn structure)	1	LS	\$ 35,000.00	\$35,0
8l 8m	Activity Center Day Use Area (picnic facilities/BBQ group, water)	1	EA LS	\$ 25,000.00 \$ 25,000.00	\$25,0 \$25,0
8n	Compost Facility (Host Site and Day Use Area) (Allow)	1	LS	\$ 2,000.00	\$2,0
9	Recreational & Outdoor Educational Amenities			Item 8 Subtotal	\$771,(
9a	Bocce Ball, Horseshoe Courts, Beach Volleyball	1	LS	\$ 15,000.00	\$15,
9b 9c	Canoes, kayaks, life jackets, paddles	20	EA	\$ 900.00	\$18,I \$4,I
		1		1 500 00	
УÜ	Archery Range Ropes Course	1	LS LS	\$ 4,500.00 \$ 7,000.00	
9d 9e	Ropes Course Floating Dock/Kayak Launch	1 1	LS LS	\$ 7,000.00 \$ 9,000.00	\$7, \$9,
9e 9f	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements	1 1 1 1 4,000	LS	\$ 7,000.00	\$7, \$9, \$5,
9e 9f 9g	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms	1 1 1 1 4,000 3	LS LS LS LF	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00	\$7, \$9, \$5, \$12, \$10,
9e 9f 9g 9h 9i	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow)		LS LS LS LF EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00	\$7, \$9, \$5, \$12, \$10, \$15,
9e 9f 9g 9h 9i	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms		LS LS LS LF	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00	\$7, \$9, \$5, \$12,
9e 9f 9g 9h 9i 9j 9k	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station		LS LS LF EA LS	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00	\$7, \$9, \$5, \$12, \$10, \$15,
9e 9f 9g 9h 9i 9j 9k	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow)		LS LS LF EA LS	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 2,500.00	\$7, \$9, \$5, \$12, \$10, \$15, \$15,
9e 9f 9g 9h 9i 9j 9k 10	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins	3 1 1 1 1 10 2	LS LS LF EA LS EA EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3,500.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$2, \$113,
9e 9f 9g 9h 9i 9j 9k 10a 10b	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office	3 1 1 1	LS LS LF EA LS EA SF	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00	\$7, \$9, \$5, \$12, \$10, \$15, \$15, \$2, \$113,
9e 9f 9g 9h 9i 9j 9k	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins	3 1 1 1 1 10 2	LS LS LF EA LS EA EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3,500.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$2, \$113,
9e 9f 9g 9h 9i 9j 10 10a 10b 10c 10d 10e	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower	3 1 1 1 1 10 2	LS LS LS LF EA LS EA EA EA SF LS	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 60,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$2, \$113, \$220, \$80, \$480, \$60,
9e 9f 9g 9h 9i 9j 10 10a 10b 10c 10d 10e	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis	3 1 1 1 1 10 2	LS LS LS LF EA LS EA EA EA SF LS	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 60,000.00 \$ 190,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$2, \$113, \$220, \$80, \$480, \$190, \$1,030,
9e 9f 9g 9h 9i 9j 9k 10 10a 10b 10c 10d 11a 11a	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer	3 1 1 1 10 2 4,000 1 1 1	LS LS LS LF EA LS EA EA EA SF LS LS LS LS	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 60,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$2, \$113 , \$220, \$80, \$480, \$190, \$1,030,
999 996 996 996 996 996 996 996 996 996	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set	3 1 1 1 10 2 4,000 1 1 1	LS LS LS LF EA LS EA EA SF LS LS LS LS EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 60,000.00 \$ 190,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 3,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$113, \$220, \$80, \$480, \$190, \$1,030, \$30, \$31,030,
9e 9f 9g 9h 9i 9j 9k 10a 10b 10c 10d 10e	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer	3 1 1 1 10 2 4,000 1 1 1	LS LS LS LF EA LS EA EA EA SF LS LS LS LS	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 60,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$2, \$113, \$220, \$80, \$480, \$60, \$190, \$1,030, \$3, \$3,
9e 9f 9g 9h 9i 9j 9k 10 10a 10b 10c 10d 11a 11b 11a 11b	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set	3 1 1 1 10 2 4,000 1 1 1 1 6 10	LS LS LS LF EA LS EA EA SF LS LS LS EA EA EA EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 40,000.00 \$ 120.00 \$ 60,000.00 \$ 190,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 3,000.00 \$ 900.00 \$ 10,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$2, \$113, \$220, \$80, \$480, \$60, \$190, \$1,030, \$3, \$3, \$18, \$9,
996 997 998 999 999 998 100 100 100 100 100 111 111 111 111 11	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow)	3 1 1 1 10 2 4,000 1 1 1 1 6 10	LS LS LS LF EA LS EA EA SF LS LS LS EA EA EA EA EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 60,000.00 \$ 190,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 900.00 \$ 500.00	\$7, \$9, \$12, \$10, \$15, \$15, \$2, \$113, \$220, \$80, \$480, \$60, \$190, \$1,030, \$3, \$3, \$18, \$9,
9e 9f 9g 9h 9i 9i 9k 10 10a 10b 10c 10d 11a 11b 11c 11d 11e 11f	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, brochure, stationary, program info.	3 1 1 1 10 2 4,000 1 1 1 1 6 10	LS LS LS LS LS LS LS EA EA SF LS	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 60,000.00 \$ 190,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 900.00 \$ 10,000.00 Item 11 Subtotal	\$7, \$9, \$12, \$10, \$15, \$15, \$22, \$113, \$220, \$80, \$480, \$60, \$190, \$1,030, \$3, \$18, \$30, \$10, \$10,
996 997 998 999 999 999 100 100 100 100 100	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, brochure, stationary, program info. Office (computer, copier/printer, phone/fax, desk)	3 1 1 1 10 2 4,000 1 1 1 1 6 10	LS LS LS LS LS LS LS LS EA EA EA LS	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 60,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 3,000.00 \$ 500.00 \$ 10,000.00 Item 11 Subtotal	\$7, \$9, \$12, \$10, \$15, \$15, \$113, \$220, \$80, \$480, \$60, \$190, \$1,030, \$30, \$30, \$30, \$10, \$100,
9e 9f 9g 9h 9i 9j 9k 10 100 100 100 111 11a 11b 111c 111d 11e 11f	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, brochure, stationary, program info.	3 1 1 1 10 2 4,000 1 1 1 1 6 10	LS LS LS LS LS LS LS EA EA SF LS	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 60,000.00 \$ 190,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 900.00 \$ 10,000.00 Item 11 Subtotal	\$7, \$9, \$12, \$10, \$15, \$15, \$22, \$113, \$220, \$80, \$480, \$60, \$190, \$1,030, \$33, \$18, \$9, \$30, \$10, \$10,
9e 9f 9g 9h 9i 9i 9k 10 10a 10b 10c 10d 10e 11a 11b 11c 11d 11c 11d 12a 12b 12c 12d 12e	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, brochure, stationary, program info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material	3 1 1 1 10 2 4,000 1 1 1 1 6 10	LS LS LS LF EA LS EA EA EA SF LS	\$ 7,000.00 \$ 9,000.00 \$ 9,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 60,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 3,000.00 \$ 10,000.00 Item 11 Subtotal \$ 11,500.00 \$ 6,000.00 \$ 7,000.00 \$ 5,000.00 \$ 5,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$220, \$80, \$480, \$480, \$60, \$190, \$1,030, \$1,030, \$1,030, \$10, \$10, \$10, \$10,
996 997 998 999 999 998 100 100 100 100 100 100 100 10	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, brochure, stationary, program info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material Half-ton Pickup	3 1 1 1 10 2 4,000 1 1 1 1 6 10	LS LS LS LS LS EA EA SF LS LS EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 60,000.00 \$ 190,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 3,000.00 \$ 10,000.00 Item 11 Subtotal \$ 11,500.00 \$ 6,000.00 \$ 5,000.00 \$ 5,000.00 \$ 2,000.00 \$ 2,000.00 \$ 5,000.00 \$ 5,000.00 \$ 5,000.00 \$ 5,000.00 \$ 5,000.00 \$ 5,000.00 \$ 5,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$220, \$80, \$480, \$60, \$190, \$1,030, \$30, \$30, \$30, \$10, \$10, \$10, \$10, \$22, \$111,
996 997 998 999 999 998 100 100 100 100 100 100 111 111 111 111 112 122 12	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, brochure, stationary, program info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material	3 1 1 1 10 2 4,000 1 1 1 1 6 10	LS LS LS LS LS LS EA EA EA SF LS LS LS LS LS EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 3,500.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 60,000.00 \$ 190,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 3,000.00 \$ 10,000.00 Item 11 Subtotal \$ 11,500.00 \$ 6,000.00 \$ 5,000.00 \$ 5,000.00 \$ 2,000.00 \$ 5,000.00 \$ 21,000.00	\$7, \$9, \$12, \$10, \$15, \$15, \$220, \$80, \$480, \$60, \$190, \$1,030, \$3, \$11,030, \$10, \$10, \$10, \$10,
996 997 998 999 999 998 100 100 100 100 100 100 100 10	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, brochure, stationary, program info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material Half-ton Pickup	3 1 1 1 10 2 4,000 1 1 1 1 6 10	LS LS LS LS LS LS LS EA EA SF LS LS LS LS LS EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3,000.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 40,000.00 \$ 190,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 3,000.00 \$ 10,000.00 Item 11 Subtotal \$ 11,500.00 \$ 6,000.00 \$ 7,000.00 \$ 5,000.00 \$ 13,000.00 Item 12 Subtotal SUBTOTAL	\$7, \$9, \$12, \$10, \$15, \$15, \$113, \$220, \$80, \$480, \$60, \$190, \$1,030, \$30, \$31,030, \$31,030, \$31,030, \$31,030, \$31,030, \$32,030, \$33,030, \$34,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030, \$35,030,
996 997 998 999 998 100 100 100 100 100 110 111 111 112 122 12	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, brochure, stationary, program info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material Half-ton Pickup	3 1 1 1 10 2 4,000 1 1 1 1 6 10 60 1 1	LS LS LS LS LS LS EA EA EA SF LS LS LS LS LS EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3.00 \$ 15,000.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 40,000.00 \$ 190,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 3,000.00 \$ 3,000.00 \$ 10,000.00 Item 11 Subtotal \$ 11,500.00 \$ 6,000.00 \$ 7,000.00 Item 12 Subtotal SUBTOTAL 20% Contingency	\$7, \$9, \$12, \$10, \$15, \$15, \$220, \$80, \$480, \$60, \$190, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$1,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,030, \$10,
996 997 998 999 998 100 100 100 100 100 110 111 111 112 122 12	Ropes Course Floating Dock/Kayak Launch Boat Ramp Improvements Buoy Line/Swim Area Swim Platforms Interpretive Trail Signage (Allow) Miscellaneous Site Furniture (benches, etc.) (Allow) Fish Cleaning Station Major Buildings and Structures Wood Cabins Dorm Cabins Kitchen/Laundry/Cafeteria Building/Museum/Office Outdoor Dining Area with Trellis Large Restroom/Shower Interior Furnishings and Miscellaneous Equipment Kitchen Appliances - Commercial Range/Oven, Dishwasher, Refrigerator Laundry Appliances - Commercial Washer/Dryer Dining Area Furniture (interior) - Table and 10-Chair Set Dining Area Furniture (exterior) - Table and 4-Chair Set Beds, Bunk Beds, etc. Kitchen, Tableware, Linens, etc. (seating 40-60 each) (Allow) Miscellaneous One-Time Startup Costs Website Design, brochure, stationary, program info. Office (computer, copier/printer, phone/fax, desk) Cleaning and Maintenance Supplies and Equipment Small Utility Vehicle (electric) Sustainability/Environmental Education Material Half-ton Pickup Reservation System Development	3 1 1 1 1 10 2 4,000 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	LS LS LS LS LS EA EA SF LS LS LS LS LS EA	\$ 7,000.00 \$ 9,000.00 \$ 5,000.00 \$ 3,000.00 \$ 15,000.00 \$ 15,000.00 \$ 2,500.00 Item 9 Subtotal \$ 22,000.00 \$ 40,000.00 \$ 120.00 \$ 40,000.00 \$ 190,000.00 Item 10 Subtotal \$ 30,000.00 \$ 3,000.00 \$ 3,000.00 \$ 10,000.00 Item 11 Subtotal \$ 11,500.00 \$ 6,000.00 \$ 7,000.00 \$ 5,000.00 \$ 13,000.00 Item 12 Subtotal SUBTOTAL	\$7, \$9, \$12, \$10, \$15, \$15, \$22, \$113, \$220, \$80, \$480, \$60, \$190, \$1,030, \$31,030, \$31,030, \$31,030, \$31,030, \$31,030, \$31,030, \$32, \$32,765, \$553,

ANNUAL OPERATIONS and MAINTENANCE COST ASSUMPTIONS

1. Well and Water Supply. Small allowance for supplies for annual maintenance of water lines, well, and water filter. Labor costs assumed in either Camp Host or Contractor for Alternatives A and B, and On-site Maintenance Staff for C and D.

Pump and pressure tank sinking fund based on an assumed 10-year life, per search of literature and discussions with pump and well companies. Water pipeline and plumbing system has an assumed 40-year life before replacement. Minor leaks in plumbing are assumed to be handled by on-site maintenance personnel in Alternatives C and D. Annual Water Quality Testing is to meet Title 22 requirements.

2. Wastewater System. Annual O&M costs based on experience of Questa Engineering for a mound and drip system. The design life is 15 years for replacement of all components, other than the fill system. The system sizes for Alternatives A and B could potentially be half those of Alternatives C and D, with lower maintenance and replacement costs. However, as noted earlier, it could be more cost-effective to build a larger capacity system that meets the needs of all Alternatives, including Alternatives C and D, allowing growth of the facility; the O&M costs reflect this. Costs also include annual pump-out of central septic tank and wastewater storage tank, as well as septic tank service contractor pump-out and maintenance of vault toilets and compost toilets, as the assumption is Camp Hosts would not do this as part of their duties.

County and Regional Board permit will also require periodic inspection of system, including monitoring and testing of shallow monitor wells, inspection of piping, pump, filters, and controllers, and preparation of an Annual Self-monitoring Report.

- 3. Electrical System. There is a small annual cost to inspect and repair electrical system, including replacement of fixtures and bulbs. Solar panel system and wind turbine system are assumed to have a 20-year design life for replacement costs in sinking fund.
- 4. Roads, Trails, and Parking Areas. These are surfaced with 3 inches of 3/8-inch-minus blue shale gravel. Maintenance of roads and parking areas has an estimated five-year cycle before refreshing and repair, and seven years for secondary roads and paths. Some annual routine maintenance is included in Item 7, Grounds Maintenance. Refreshing of gravel surfaces is estimated at \$.25/sq. ft., every five to seven years respectively. There is approximately 40,000 sq. ft., of primary roads and parking areas, and 15,000 sq. ft.of secondary roads and pathways.
- 5. Minor Building Maintenance. This includes maintenance of the tent cabins and small wood cabins in Alternatives B and C, the shade shelters, including utility sinks, site furnishings, and BBQ, and the small vault and compost toilet buildings and interior plumbing and fixtures common to all Alternatives. (Maintenance of the compost tank and periodic pumping of the vaults are included in Item 2d) Costs are for supplies and materials, as the on-site maintenance staff person in Alternatives B, C, and D would perform the work, and an outside contractor would provide as-needed maintenance in Alternatives A and B.

The sinking fund replacement cost is based on a 12-year life for the tent cabins, a 15-year life for Central Area Open Pavilion, and a 50-year life for the small wood structures and shade shelters.

6. Building Maintenance- a survey of literature for schools and office buildings indicates annual maintenance costs range from \$0.37 to \$0.75/sq. ft. A cost of \$.50/sq. ft. was used in our estimates. Minor maintenance work can be completed by the maintenance staff or periodic contractor; major repairs (painting, floors, windows, roofing) are included in this cost.

All Alternatives assume a small office in the Storage Building or Dining area, with copier, phone, fax, printer, and computer. A five-year replacement life is assumed for the \$8,000.00 in office equipment purchase for the sinking fund.

- **7. Grounds Maintenance**. Allowance is for occasional large tree removal and safety limbing, as well as routine maintenance of vegetation along parking areas, roadways, and pathways. A tree professional would be contracted for major work; minor work could be done by facility staff. These costs may not be incurred every year, so the costs represent a long-term average allowance.
- **8. Recreational Supplies and Equipment.** An annual allowance is provided for purchase of recreational supplies, (i.e. beach volleyball, badminton, archery, horse shoes, etc.) The major replacement cost in sinking fund is for swim buoy line, kayaks and kayak launch, swim platform and floating pier. A 12- to 20-year life is used for these items.
- **9. Utilities.** Solar panel system and wind turbine generator are assumed to pay for up to 25% of annual electricity costs. Utility costs vary with Alternative. Propane tank is assumed for showers and Host Site in Alternatives B, and for kitchen, laundry, and showers as appropriate in Alternatives C and D.

Solar panel and wind turbine system are assumed to have a 20-year design life for sinking fund replacement costs.

- **10.Vehicles and Equipment** All Alternatives assume the purchase, maintenance, and eventual replacement of an electric utility vehicle cart, with an initial purchase price of \$7,700, and an operating life of 7 years. Annual expenses include items such as battery purchase and maintenance of the engine and running gear. An on-site pickup truck was not assumed for Alternates A and B, but was included for Alternatives C and D. On-site staff pickup truck and electrical utility cart are assumed for Alternatives C and D, The purchase price of the vehicle is estimated at \$21,000.00, with seven-year replacement life. Annual vehicle operating expenses assume 5,000 miles at a cost of \$.50/mile.
- 11. Interpretive and Educational Displays. This line item is for purchase or rental of educational supplies and interpretive materials, such as local ecology and natural history, solar energy and wind power, water conservation, etc. It is also expected that the educational materials will start out modestly, with visitor instructor-furnished materials and rentals, and will expand each year with purchase of new library, classroom, and museum materials from this annual allocation.
- 12. Advertising, Marketing, and Communications. Annual costs are for updating printed brochures and camp information, mail outs to schools and non-profit groups, as well as website management. A reservation clerk to monitor the automatic reservation system and mail out information and confirmations is also included in this cost.
- **13. Food and Beverage.** No kitchen or laundry services provided for Alternates A and B. Full kitchen and guest services are provided for Alternatives C and D. A daily cost of \$10.00 per person was assumed for costs of food and beverage.
- 14. Employee and Staffing Costs. The staffing requirements and associated costs, including payroll, benefits, and overhead vary by Alternative, with some costs varying with occupancy. The burden is assumed to be about 25 to 30% of direct salary. Staffing could either be provided by a vendor or contractor, or by County Parks and Open Space District staff during occasional site visits. Minimal on-site services are provided in Alternatives A and B. Alternative C includes a dining facility, but minimal housekeeping and laundry. Near-full guest services are provided in Alternative D, including meals, housekeeping and laundry. A site Maintenance person, ranging from part-time/seasonal in Alternative B to full-time in Alternative D, is assumed. A Seasonal Aid for five months is assumed for Alternatives B, C, and D.

The following summarize anticipated staffing needs by Alternative, showing fully burdened payroll costs:

Staffing Level Burdened Annual Payroll

A. Rustic

•	Volunteer Camp Host Some minor maintenance provided by Host Larger maintenance and repair by project Contractors (allow)	unpaid <u>\$8,000</u> \$8,000
B. Enhan	ced Rustic	, , , , , ,
•	Volunteer Camp Host	
•	Some minor maintenance provided by Host,	unpaid
•	Maintenance employee (part time) var. w/ occupancy	\$40,000
•	Larger maintenance and repair by project Contractors (allow)	\$10,000
•	Seasonal Aid, five months (March-July) @ \$3,500/mo.	<u>\$17,500</u>
		\$67,500
C. Enhan	ced Rustic with Central Facilities	
•	Site Manager/Director (No Camp Host, facility provided)	\$75,000
•	Maintenance employee (Part time)	\$45,000
•	Cook, light housekeeping (Seasonal Only)	\$30,000

Enhanced Rustic with Central Facilities and Services Site Manager/Director (Full time)

• Seasonal Aid, five months (March-July) @ \$3,500/mo.

-	one manager birector (Fair time)	ΨΟΟ,ΟΟΟ
•	Maintenance employee (Full time)	\$62,000
•	Full time cook (Seasonal)	\$35,000
•	Full time housekeeper/laundry/dining asst.(Seasonal)	\$28,000
•	Seasonal Aid five months (March-July) @ \$3,500/mo.)	<u>\$17,500</u>
		\$227,500

\$17,500 \$167,500

\$85,000

15. Management and Administration. This line item covers costs for items such as a) legal fees, b) bookkeeping and accounting, c) insurance, and d) District administrative management. Costs for this item ranged from 8% to as much as 20% of total revenues, according to budgets examined for public facility campgrounds. These items varied by intensity of development. For District Administrative Oversight and Management, time varied from 20% of a full-time equivalent position for Alternative A to 35% for Alternative D. This was based on a fully burdened salary of \$100,000 per year, which averages some clerical and secretarial salary expenses with management level salary.

			Annual Replacement	Low Occupancy**		High Occupancy**	
Item No.	Item Description	Assumptions	Cost Allocation Sinking Fund**	Annual O&M Costs	Total (rounded to \$100)	Annual O&M Costs	Total (rounded to \$100)
1 1a	Well and Water Supply Pump, Pressure Tank, Filter & Treatment System	10-year life (\$12,500)	\$1,250	\$250	\$1,500	\$250	\$1,500
1b	Pipeline/Plumbing (supplies & materials)	40-year life (\$16,000)	\$400	\$100	\$500	\$100	
1c	Water Quality Testing & Reporting	Full Title 22 Analysis	\$0	\$2,500	\$2,500	\$2,500	
2	Wastowater System	Well and V	Vater Supply Subtotal		\$4,500		\$4,500
2 2a	Wastewater System Drip, Pump & Electrical System Inspection/Repair*	15 -year life (\$95,000)	\$6,400	\$2,400	\$8,800	\$2,400	\$8,800
2b	Septic Tank Pump-out - Main System	\$2,500	\$0	\$2,000		\$3,000	
2c	Vault & Compost Toilet Maintenance	\$1,500/year/unit	\$0	\$2,500	\$2,500	\$4,500	\$4,500
2d	Monitoring & Reporting	SWRCB Requirement	\$0	\$3,600		\$3,600	
3	Electrical & Lighting	wastew	vater System Subtotal		\$16,900		\$19,900
3a	Exterior Lighting Maint. (materials only/labor in 14a)*	30-year life (\$10,000)	\$350	\$200	\$600	\$200	\$600
3b	Misc. Electrical Maintenance (materials only)*		\$0	\$200	\$200	\$200	\$200
3c	Solar Panels	20-year life (\$30,000)	\$1,500	\$100		\$100	\$1,600
4	Roads, Trails, & Parking Areas	Electrica	al & Lighting Subtotal		\$2,400		\$2,400
4a	Resurfacing - Parking & Primary Roads, (40, 000 SF)	5 yr. Cycle, @ \$0.20 SF.	\$0	\$1,600	\$1,600	\$1,600	\$1,600
4b	Resurfacing- Secondary Roads & Trails (18,000 SF)	7-yr. cycle; @ \$0.20 SF	\$0	\$500	\$500	\$500	\$500
		Roads, Trails, & Pa	rking Areas Subtotal		\$2,100		\$2,100
5 5a	Minor Buildings/Structures Tent Cabins (materials only - allowance)*	decking maintance	\$200	\$100	\$300	\$400	\$600
5a 5b	Shade Structures & Outdoor Dining/Amphitheatre*	40-year life (\$240,000)	\$6,000	\$100	\$300 \$6,100	\$200	\$6,200
5c	Central Area Open Pavilion/Activity Center	10-year life (\$10,000)	\$1,000	\$300			
5d	Vault/ CompostToilets (internal fixtures/plumbing)*	15-year life	\$200	\$100	\$300	\$100	\$300
5e	Utility Sinks/Rinse-off Stations*	15-year life	\$250	\$50	\$300	\$150	
5f	Storage Building/Office	35-year life (\$35,000) Minor Building	\$1,000 s/Structures Subtotal	\$100	\$1,100 \$9,400	\$100	\$1,100 \$10,100
6	Major Buildings/Structures	Willion Building	S/3ti detales Subtotal		\$7,400		φ10,100
6a	Building Maintenance & Repair (materials)*	NA	\$0	\$0	\$0	\$0	\$0
6b	Appliances (replacement)	NA	\$0	\$0	\$0	\$0	·
6c	Furnishings (replacement)	NA Major Building	\$0	\$0	\$0 \$0	\$0	\$0 \$0
7	Landscape Maintenance		s/Structures Subtotal		\$0		\$0
7a	Tree Trimming/Removal & Grounds Maint.*	Annual allowance	\$0	\$400	\$400	\$400	\$400
		Landscape/ I	Maintenance Subtotal		\$400		\$400
	Recreational Supplies & Equipment	12 year life (#10 000)	¢1 F00	¢200	¢1 700	¢200	¢1 000
8a 8b	Sports Equipment, Including Kayaks and Cannoes Floating Platforms & Buoy, Docks (replacement)*	12-year life (\$18,000) 20-year life (\$36,000)	\$1,500 \$1,800	\$200 \$200		\$300 \$200	
0.0	Froduing Flationis a Budy, Booke (replacement)	Recreational Supplies &		\$200	\$3,700	Ψ200	\$3,800
9	Utilities						
9a	Electricity	\$30-\$50/mo.	\$0	\$360		\$600	
9b 9c	Propane Garbage Service	\$100-\$150/mo. \$75-\$125/mo.	\$0 \$0	\$1,200 \$900	\$1,200 \$900	\$1,800 \$1,500	
9d	Telephone, Cable, Internet (Office)/Storage Building	\$100-\$110/mo.	\$0	\$1,200		\$1,300	
			Utilities Subtotal		\$3,700		\$5,200
	Vehicles & Equipment	NIA	фО	¢Ω	ф О	¢Ω	ф.О
10a 10b	Pickup Truck Maintenance Vehicle (incl. gas & oil) Electric Utility Cart	NA 10-year life (\$7,700)	\$0 \$770	\$0 \$200	\$0 \$1,000	\$0 \$300	\$0 \$1,100
	Misc. Tools & Equipment	Allowance	\$0	\$200		\$300	
		Vehicles 8	& Equipment Subtotal		\$1,200		\$1,400
	Interpretive & Educational Displays	Allerman	Φ0	ф1 000	¢1,000	¢1.000	ф1 000
11a 11b	Fixed Display Rental	Allowance Allowance	\$0 \$0	\$1,000 \$1,000		\$1,000 \$1,000	
110	Nontai	Interpretive & Educatio		Ψ1,000	\$2,000	Ψ1,000	\$2,000
12	Advertising, Marketing, & Reservations						
12a	Advertising & Marketing (allowance)	Allowance	\$0 ¢1.200	\$2,500	\$2,500 \$1,200	\$2,500	\$2,500 \$1,200
12b 12c	Telephone, Computer, Fax, Copier, etc. (replacement) Reservation System, Including Clerk	5-year life (\$6,000) Allowance	\$1,200	\$0 \$8,000	\$1,200 \$8,000	\$0 \$10,000	. ,
120	, ,	Advertising, Marketing, & F	Reservations Subtotal	ΨΟ,ΟΟΟ	\$11,700	ψισισου	\$10,000
13	Food & Beverage, Laundry, Misc.	3.					
13a	Food & Beverage	NA	\$0	\$0		\$0	·
13b 13c	Linens, Towels, etc. (10% annual turnover) Kitchen, Laundry & Misc. Cleaning Supplies	NA Allowance	\$0 \$0	\$0 \$100	\$0 \$100	\$0 \$200	·
ıJL	initution, Lautiuty & WibC. Cleaning Supplies		undry, Misc. Subtotal	\$100	\$100 \$100	\$200	\$200 \$ 200
14	Employee/Staff Costs	J.,					. = 3
14a	Periodic Maintenance Contractor and (Camp Host)	Allowance	\$0	\$5,000	\$5,000	\$8,000	\$8,000
14b	Seasonal Aid	NA Employee	\$0	\$0	\$0 \$E 000	\$0	·
15	Management & Administration	Employee	e/Staff Costs Subtotal		\$5,000		\$8,000
15a	Legal Fees	County Counsel	\$0	\$5,000	\$5,000	\$5,000	\$5,000
	Accounting & Bookkeeping	Allowance	\$0	\$4,000		\$6,000	
15c	Insurance	Allowance	\$0	\$20,000	\$20,000	\$20,000	
15d	District Administrative Management	20% Time (\$100,000) Management & Ad	\$0 Iministration Subtotal	\$20,000	\$20,000 \$49,000	\$20,000	\$20,000 \$51,00 0
	TOTAL ANNULAL ODERATION			¢00.470		¢100 000	
	TOTAL ANNUAL OPERATION	ν α IVIAIIN LEIVAINGE CUSTS	\$23,820	\$88,160	-	\$100,800	
					LOW		HIGH

^{*} Minor maintenance repair by camp host or contractor- annual O&M cost is mainly for materials. Labor is included in Item 14a.

^{**} Some O&M costs vary with occupancy; Low = 2,628 visitors per year; High = 6,424 visitors per year.

Item No.			Annual Replacement	Low Occ	upancy**	High Occupancy**		
	Item Description	Assumptions	Cost Allocation Sinking Fund**	Annual O&M Costs	Total (rounded to \$100)	Annual O&M Costs	Total (rounded to \$100)	
1 1a	Well and Water Supply Pump, Pressure Tank, Filter & Treatment System	10-year life (\$12,500)	\$1,250	\$250	\$1,500	\$250	\$1,500	
1b	Pipeline/Plumbing (supplies & materials)*	40-year life (\$16,000)	\$400	\$100	\$500	\$100	\$500	
1c	Water Quality Testing & Reporting	Full Title 22 Analysis	\$0	\$2,500	\$2,500	\$2,500		
2	Wastewater System	Well and V	Vater Supply Subtotal		\$4,500		\$4,500	
2 2a	Drip, Pump & Electrical System Inspection/Repair*	15 -year life (\$95,000)	\$6,400	\$2,400	\$8,800	\$2,400	\$8,800	
2b	Septic Tank Pump-out - Main System	\$2,500	\$0	\$2,400	\$2,400	\$2,400		
2c	Vault & Compost Toilet Maintenance	\$1,500/year/unit	\$0	\$2,000	\$2,000	\$3,000	\$3,000	
2d	Monitoring & Reporting	SWRCB Requirement	\$0	\$3,600	\$3,600	\$3,600		
	Floatrical 9 Lighting	Wastew	ater System Subtotal		\$16,800		\$17,800	
3 3a	Electrical & Lighting Exterior Lighting Maint. (materials only/labor 14a)*	30-year life (\$10,000)	\$350	\$200	\$600	\$200	\$600	
	Misc. Electrical Maintenance (materials only)*	Allowance	\$0	\$200	\$200	\$200		
3c	Solar Panels	20-year life (\$80,000)	\$4,000	\$100	\$4,100	\$100	\$4,100	
		Electrica	al & Lighting Subtotal		\$4,900		\$4,900	
	Roads, Trails, & Parking Areas	Fun Cuala @ #0.20 CF	ФО.	¢1 / 00	¢1./00	¢1 (00	ф1 / OC	
4a 4b	Resurfacing - Parking & Primary Roads, (40, 000 SF) Resurfacing- Secondary Roads & Trails (18,000 SF)	5 yr. Cycle, @ \$0.20 SF. 7-yr. cycle; @ \$0.20 SF	\$0 \$0	\$1,600 \$500	\$1,600 \$500	\$1,600 \$500	\$1,600 \$500	
40	Resultacing- Secondary Roads & Italis (10,000 St.)	, ,	rking Areas Subtotal	φ300	\$2,100	\$300	\$2,100	
5	Minor Buildings/Structures	22.25,	5		72,100		¥2,100	
5a	Tent Cabins (materials only - allowance)*	40-year life (\$448,000)	\$11,200	\$600	\$11,800	\$900	\$12,100	
5b	Shade Structures & Outdoor Dining/Amphitheatre*	40-year life (\$280,000)	\$7,000	\$100	\$7,100	\$200	\$7,200	
5c	Central Area Open Pavilion/Activity Center	10-year life (\$10,000)	\$1,000	\$300 \$100				
5d	Vault/Compost Toilets (internal fixtures/plumbing)*	15-year life	\$200	\$100 \$50	\$300 \$300	\$100 \$150	\$300 \$400	
5e 5f	Utility Sinks/Rinse-off Stations* Storage Buildings/Office	15-year life 35-year life (\$35,000)	\$250 \$1,000	\$50 \$100	\$300 \$1,100	\$150 \$100		
01	otorage Bananigs, emoc		s/Structures Subtotal	Ψ100	\$21,900	Ψ100	\$22,600	
6	Major Buildings/Structures							
	Building Maintenance & Repair (materials)*	NA	\$0	\$0	\$0	\$0	·	
6b	Appliances (replacement)	NA "IS (\$17,000)	\$0	\$0	\$0	\$0		
6c	Furnishings (replacement)	10-year life (\$17,000)	\$1,700 s/Structures Subtotal	\$100	\$1,800 \$1,800	\$100	\$1,800 \$1,800	
7	Grounds Maintenance	Major Bullullig	S/Siructures Subtotal		\$1,000		\$1,000	
7a	Tree Trimming/Removal & Grounds Maint.*	Annual allowance	\$0	\$400	\$400	\$400	\$400	
		Landscape/ I	Maintenance Subtotal		\$400		\$400	
	Recreational Supplies & Equipment							
8a 8b	Sports Equipment, Including Kayaks and Cannoes Floating Platforms & Buoy, Docks (replacement)*	12-year life (\$18,000) 20-year life (\$36,000)	\$1,500 \$1,800	\$200 \$200	\$1,700 \$2,000	\$300 \$200		
on	rioding Fiationns & Buoy, Docks (replacement)	Recreational Supplies 8		\$200	\$3,700	\$200	\$3,800	
9	Utilities				72/100		13/333	
9a	Electricity	\$30-\$50/mo.	\$0	\$360	\$400	\$600	\$600	
9b	Propane	\$100-\$150/mo.	\$0	\$1,200	\$1,200	\$1,800		
9c 9d	Garbage Service	\$75-\$125/mo. \$100-\$110/mo.	\$0 \$0	\$900 \$1,200	\$900 \$1,200	\$1,500 \$1,300		
9u	Telephone, Cable & Internet (office)	\$100-\$110/1110.	Utilities Subtotal	\$1,200	\$1,200 \$3,700	\$1,500	\$1,300 \$5,200	
10	Vehicles & Equipment				φογ.σο		40/200	
	Pickup Truck Maintenance Vehicle (incl. gas & oil)	NA	\$0	\$0	\$0	\$0	\$0	
10b	Electric Utility Cart	10-year life (\$7,700)	\$770	\$200	\$1,000	\$300	\$1,100	
10c	Misc. Tools & Equipment	Allowance	\$0	\$200	\$200	\$300		
11	Interpretive & Educational Displays	venicies 8	& Equipment Subtotal		\$1,200		\$1,400	
11a	Fixed Display	Allowance	\$0	\$1,000	\$1,000	\$1,000	\$1,000	
	Rental	Allowance	\$0	\$1,000	\$1,000	\$1,000		
		Interpretive & Educatio	nal Displays Subtotal		\$2,000		\$2,000	
	Advertising, Marketing, & Reservations	A.I.			1	4		
12a 12b	Advertising & Marketing (allowance) Telephone, Computer, Fax, Copier, etc. (replacement)	Allowance 5-year life (\$6,000)	\$0 \$1,200	\$2,500 \$0	\$2,500 \$1,200	\$2,500 \$0		
1711	Reservation System, Including Clerk	Allowance	\$1,200	\$8,000	\$1,200	\$10,000		
	III OOO I YANDII O DAGOO OOOOOOOO OOOOO	3 17 41 100		Ψ0,000	\$11,700	ψ 10,000	\$13,700	
	resolvation of storm, moraumy otom	Advertising, Marketing & F	reservations Subtotal		ψ11,700i		,	
12c	Food & Beverage, Laundry, Misc.	Advertising, Marketing & F	eservations Subtotal		φ11,700			
12c 13 13a	Food & Beverage, Laundry, Misc. Food & Beverage	NA	\$0	\$0	\$0	\$0	·	
12c 13 13a 13b	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc.	NA NA	\$0 \$0	\$0	\$0 \$0	\$0	\$0	
12c 13 13a 13b	Food & Beverage, Laundry, Misc. Food & Beverage	NA NA Allowance	\$0 \$0 \$0		\$0 \$0 \$100		\$0 \$200	
12c 13 13a 13b 13c	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc. Misc. Cleaning Supplies	NA NA	\$0 \$0 \$0	\$0	\$0 \$0	\$0	\$0 \$200	
12c 13 13a 13b 13c	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc.	NA NA Allowance	\$0 \$0 \$0	\$0	\$0 \$0 \$100	\$0	\$0 \$200 \$200	
13 13a 13b 13c 14 14a	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc. Misc. Cleaning Supplies Employee/Staff Costs	NA NA Allowance Food & Beverage, Lau 5 months @ \$3500/mo.	\$0 \$0 \$0 undry, Misc. Subtotal \$0 \$0	\$0 \$100	\$0 \$0 \$100 \$100	\$0	\$0 \$200 \$200 \$50,000	
13 13a 13b 13c 14 14a 14b	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc. Misc. Cleaning Supplies Employee/Staff Costs P/T Maintenance Staff & Periodic Contractor Seasonal Aid	NA NA Allowance Food & Beverage, Lau 5 months @ \$3500/mo.	\$0 \$0 \$0 undry, Misc. Subtotal	\$0 \$100 \$40,000	\$0 \$0 \$100 \$100	\$0 \$200 \$50,000	\$0 \$200 \$200 \$50,000 \$17,500	
13 13a 13b 13c 14 14a 14b	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc. Misc. Cleaning Supplies Employee/Staff Costs P/T Maintenance Staff & Periodic Contractor Seasonal Aid Management & Administration	NA NA Allowance Food & Beverage, Lau 5 months @ \$3500/mo. Employee	\$0 \$0 \$0 undry, Misc. Subtotal \$0 \$0	\$0 \$100 \$40,000 \$17,500	\$0 \$100 \$100 \$40,000 \$17,500	\$0 \$200 \$50,000 \$17,500	\$0 \$200 \$200 \$50,000 \$17,500 \$67,500	
13 13a 13b 13c 14 14a 14b 15	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc. Misc. Cleaning Supplies Employee/Staff Costs P/T Maintenance Staff & Periodic Contractor Seasonal Aid Management & Administration Legal Fees (County Counsel)	NA NA Allowance Food & Beverage, Lau 5 months @ \$3500/mo. Employee	\$0 \$0 \$0 undry, Misc. Subtotal \$0 \$0 \$2/Staff Costs Subtotal	\$0 \$100 \$40,000 \$17,500	\$0 \$100 \$100 \$100 \$40,000 \$17,500 \$57,500	\$0 \$200 \$50,000 \$17,500 \$7,000	\$200 \$200 \$200 \$50,000 \$17,500 \$67,500	
13 13a 13b 13c 14 14a 14b 15	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc. Misc. Cleaning Supplies Employee/Staff Costs P/T Maintenance Staff & Periodic Contractor Seasonal Aid Management & Administration	NA NA Allowance Food & Beverage, Lau 5 months @ \$3500/mo. Employee	\$0 \$0 \$0 undry, Misc. Subtotal \$0 \$0	\$0 \$100 \$40,000 \$17,500 \$7,000 \$4,000	\$0 \$100 \$100 \$40,000 \$17,500 \$57,500 \$7,000 \$4,000	\$0 \$200 \$50,000 \$17,500 \$7,000 \$6,000	\$00 \$200 \$200 \$50,000 \$17,500 \$67,500 \$7,000 \$6,000	
13a 13a 13b 13c 14 14a 14b 15 15a 15b	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc. Misc. Cleaning Supplies Employee/Staff Costs P/T Maintenance Staff & Periodic Contractor Seasonal Aid Management & Administration Legal Fees (County Counsel) Accounting & Bookkeeping	NA NA Allowance Food & Beverage, Lau 5 months @ \$3500/mo. Employee County Council Allowance	\$0 \$0 \$0 undry, Misc. Subtotal \$0 \$0 \$2/Staff Costs Subtotal	\$0 \$100 \$40,000 \$17,500	\$0 \$100 \$100 \$100 \$40,000 \$17,500 \$57,500	\$0 \$200 \$50,000 \$17,500 \$7,000	\$0 \$200 \$200 \$50,000 \$17,500 \$67,500 \$7,000 \$6,000 \$22,000	
13a 13a 13b 13c 14 14a 14b 15 15a 15b	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc. Misc. Cleaning Supplies Employee/Staff Costs P/T Maintenance Staff & Periodic Contractor Seasonal Aid Management & Administration Legal Fees (County Counsel) Accounting & Bookkeeping Insurance	NA NA Allowance Food & Beverage, Lau 5 months @ \$3500/mo. Employee County Council Allowance Allowance 25% Time (\$100,000)	\$0 \$0 \$0 undry, Misc. Subtotal \$0 \$0 \$2/Staff Costs Subtotal	\$0 \$100 \$40,000 \$17,500 \$7,000 \$4,000 \$22,000	\$0 \$100 \$100 \$100 \$40,000 \$17,500 \$57,500 \$7,000 \$4,000 \$22,000	\$0 \$200 \$50,000 \$17,500 \$7,000 \$6,000 \$22,000	\$0 \$200 \$200 \$50,000 \$17,500 \$67,500 \$7,000 \$6,000 \$22,000 \$25,000	
13a 13a 13b 13c 14 14a 14b 15 15a 15b	Food & Beverage, Laundry, Misc. Food & Beverage Linens, Towels, etc. Misc. Cleaning Supplies Employee/Staff Costs P/T Maintenance Staff & Periodic Contractor Seasonal Aid Management & Administration Legal Fees (County Counsel) Accounting & Bookkeeping Insurance	NA NA Allowance Food & Beverage, Lau 5 months @ \$3500/mo. Employee County Council Allowance Allowance Allowance 25% Time (\$100,000) Management & Ad	\$0 \$0 \$0 undry, Misc. Subtotal \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 and the subtotal \$0 \$0 and the subtotal \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$100 \$40,000 \$17,500 \$7,000 \$4,000 \$22,000	\$0 \$100 \$100 \$40,000 \$17,500 \$57,500 \$7,000 \$4,000 \$22,000 \$25,000 \$58,000	\$0 \$200 \$50,000 \$17,500 \$7,000 \$6,000 \$22,000	\$0 \$200 \$200 \$50,000 \$17,500 \$67,500 \$7,000 \$6,000 \$22,000 \$25,000 \$60,000	

^{*} Minor maintenance repair by camp host, staff or contractor- annual O&M cost is mainly for materials. Labor is included in Item 14a.

^{**} Some O&M costs vary with occupancy; Low = 2,628 visitors per year; High = 6,424 visitors per year.

OPERATION & MAINTENANCE COST ESTIMATE - ALTERNATIVE C - ENHANCED RUSTIC/CENTRAL FACILITIES

	Item Description	Assumptions	Annual Replacement Cost Allocation Sinking Fund**	Low Occupancy**		High Occupancy**	
Item No.				Annual O&M Costs	Total (rounded to \$100)	Annual O&M Costs	Total (rounded to \$100)
1 1a	Well and Water Supply Pump, Pressure Tank, Filter & Treatment System	10-year life (\$12,500)	\$1,250	\$250	\$1,500	\$250	\$1,500
	Pipeline/Plumbing (supplies & materials)*	40-year life (\$16,000)	\$400	\$100	\$500	\$100	\$500
1c	Water Quality Testing & Reporting	Full Title 22 Analysis	\$0	\$2,500	\$2,500	\$2,500	\$2,500
2	Wastewater System	Well and W	ater Supply Subtotal		\$4,500		\$4,500
	Drip, Pump & Electrical System Inspection/Repair*	15 -year life (\$95,000)	\$6,400	\$2,400	\$8,800	\$2,400	\$8,800
2b	Septic Tank Pump-out - Main System	\$2,500	\$0	\$5,000	\$5,000	\$7,000	\$7,000
2c	Vault & Compost Toilet Maintenance	\$1,500/year/unit	\$0	\$6,000	\$6,000	\$8,000	\$8,000
2d	Monitoring & Reporting	SWRCB Requirement Wastew	\$0 ater System Subtotal	\$3,600	\$3,600 \$23,400	\$3,600	\$3,600 \$27,40 0
3	Electrical & Lighting	Truction.	ator eyetem eustetu.		\$20,100		Ψ27,100
3a	Exterior Lighting Maint. (materials only/labor in 14a)*	30-year life (\$10,000)	\$350	\$200	\$600	\$200	\$600
	Misc. Electrical Maintenance (materials only)*	20 year life (\$00,000)	\$0	\$200	\$200	\$200	\$200
3c	Solar Panels	20-year life (\$80,000) Electrica	\$4,000 Il & Lighting Subtotal	\$100	\$4,100 \$4,900	\$100	\$4,100 \$4,90 0
4	Roads, Trails, & Parking Areas				\$17700		\$ 1 /700
	Resurfacing - Parking & Primary Roads, (40, 000 SF)	5 yr. Cycle, @ \$0.20 SF.	\$0	\$1,600	\$1,600	\$1,600	\$1,600
4b	Resurfacing- Secondary Roads & Trails (18,000 SF)	7-yr. cycle; @ \$0.20 SF	sking Areas Subtatal	\$500	\$500	\$500	\$500 \$3.100
5	Minor Buildings/Structures	Roads, Italis, & Pa	rking Areas Subtotal		\$2,100		\$2,100
5a	Tent Cabins (materials only - allowance)*	40-year life (\$448,000)	\$11,200	\$600	\$11,800	\$900	\$12,100
5b	Shade Structures & Outdoor Dining/Amphitheatre*	40-year life (\$280,000)	\$7,000	\$100	\$7,100	\$300	\$7,300
	Central Area Open Pavilion/Activity Center	15-year life (\$45,000)	\$3,000	\$300	\$3,300		
5d	Vault/Compost Toilets (internal fixtures/plumbing)* Utility Sinks/Rinse-off Stations*	15-year life 15-year life	\$150 \$250	\$150 \$50	\$300 \$300	\$250 \$150	\$400 \$400
5e 5f	Storage Building/Office	50-year life (\$35,000)	\$700	\$100	\$800	\$100	\$800
-			s/Structures Subtotal	7100	\$23,600		\$24,500
	Major Buildings/Structures						
	Building Maintenance & Repair (materials)* Appliances (replacement)	4000 sf @\$0.40-\$0.45/annual 10-year life (33,000)	\$10,000 \$3,300	\$1,600 \$200	\$11,600 \$3,500	\$1,800 \$400	\$11,800 \$2,700
6c	Furnishings (replacement)	10-year life(27,000)	\$3,300	\$200 \$100	\$3,500	\$400 \$400	\$3,700 \$3,100
6d	Telephone, Computer, Fax, Copier, etc. (replacement)	5-year life	\$1,600	\$0	\$1,600	\$0	\$1,600
		Major Building	s/Structures Subtotal		\$19,500		\$20,200
7	Landscape Maintenance	Amerikallanda	Φ0	ΦΕ00	ΦΕ00	ΦΕ00	\$500
7a	Tree Trimming/Removal & Grounds Maint.*	Annual allowance	\$0 Maintenance Subtotal	\$500	\$500 \$500	\$500	\$500 \$500
8	Recreational Supplies & Equipment	Landscaper	Maintenance Subtotal		\$300		\$300
8a	Sports Equipment Including Kayaks and Cannoes	12-year life (\$18,000)	\$1,500	\$200	\$1,700	\$300	\$1,800
8b	Floating Platforms & Buoy, Docks (replacement)*	20-year life (\$36,000)	\$1,800	\$200	\$2,000	\$300	\$2,100
9	Utilities	Recreational Supplies 8	Equipment Subtotal		\$3,700		\$3,900
	Electricity	\$40-\$60/mo.	\$0	\$500	\$500	\$720	\$700
	Propane	\$200-\$250/mo	\$0	\$2,400	\$2,400	\$3,000	\$3,000
9с	Garbage Service	\$85-\$200/mo.	\$0	\$1,020	\$1,000	\$1,020	\$1,000
9d	Telephone & Cable (Host Site)	\$100-\$1,100/mo.	\$0	\$1,200	\$1,200	\$1,300	\$1,300
10	Vehicles & Equipment		Utilities Subtotal		\$5,100		\$6,000
	Pickup Truck Maintenance Vehicle (incl. gas & oil)	7-year life, 5000-6000 mi@.50	\$3,000	\$2,500	\$5,500	\$3,000	\$6,000
	Electric Utility Cart	7-year life (\$7,700)	\$770	\$200	\$1,000	\$300	\$1,100
10c	Misc. Tools & Equipment	Annual - \$200-\$300	\$0	\$200	\$200	\$300	\$300
11	Interpretive & Educational Displays	venicies &	Equipment Subtotal		\$6,700		\$7,400
	Fixed Display	Allowance	\$0	\$1,000	\$1,000	\$1,000	\$1,000
11b	Rental	Allowance	\$0	\$1,000	\$1,000	\$1,000	\$1,000
10	Advertising Marketing 9 Decementions	Interpretive & Education	nal Displays Subtotal I		\$2,000		\$2,000
12 12a	Advertising, Marketing, & Reservations Advertising & Marketing	Allowance	\$0	\$3,500	\$3,500	\$3,500	\$3,500
12b	Telephone, Computer, Fax, Copier, etc. (replacement)	5-year life (\$6,000)	\$1,200	\$0	\$1,200	\$0	\$1,200
12c	Reservation System	Allowance		\$1,200	\$1,200	\$1,200	\$1,200
4.5		Advertising, Marketing & R	eservations Subtotal		\$5,900		\$5,900
13 13a	Food & Beverage, Laundry, Misc. Food & Beverage**	\$10.00/person/day	\$0	\$26,280	\$26,300	\$131,400	\$131,400
ısa		NA NA	\$0	\$26,280 \$0	\$26,300	\$131,400 \$0	\$131,400
13b	Linens, Towels, etc.			-	\$200	\$300	\$300
	Kitchen, Laundry & Misc. Cleaning Supplies	Allowance	\$0	\$200	Ψ200		¢121 700
13c	Kitchen, Laundry & Misc. Cleaning Supplies	Allowance Food & Beverage, Lau	•	\$200	\$26,500		\$131,700
13c	Kitchen, Laundry & Misc. Cleaning Supplies Employee/Staff Costs		ndry, Misc. Subtotal		\$26,500		
13c 14 14a	Kitchen, Laundry & Misc. Cleaning Supplies Employee/Staff Costs Site Manager, Maintenance, Cook		•	\$150,000	\$26,500 \$150,000	\$150,000	\$150,000
13c 14 14a	Kitchen, Laundry & Misc. Cleaning Supplies Employee/Staff Costs	Food & Beverage, Lau 5 months @ \$3500/mo.	ndry, Misc. Subtotal		\$26,500	\$150,000 \$17,500	\$150,000 \$17,500
13c 14 14a 14b	Kitchen, Laundry & Misc. Cleaning Supplies Employee/Staff Costs Site Manager, Maintenance, Cook Seasonal Aid Management & Administration	Food & Beverage, Lau 5 months @ \$3500/mo. Employee	solution subtotal solution sol	\$150,000 \$17,500	\$26,500 \$150,000 \$17,500 \$167,500	\$150,000 \$17,500	\$150,000 \$17,500 \$167,50 0
14 14a 14b 15 15a	Kitchen, Laundry & Misc. Cleaning Supplies Employee/Staff Costs Site Manager, Maintenance, Cook Seasonal Aid Management & Administration Legal Fees	5 months @ \$3500/mo. Employee	\$0 \$0 \$/Staff Costs Subtotal	\$150,000 \$17,500 \$10,000	\$26,500 \$150,000 \$17,500 \$167,500 \$10,000	\$150,000 \$17,500 \$10,000	\$150,000 \$17,500 \$167,50 0 \$10,000
14 14a 14b 15 15a 15b	Kitchen, Laundry & Misc. Cleaning Supplies Employee/Staff Costs Site Manager, Maintenance, Cook Seasonal Aid Management & Administration Legal Fees Accounting & Bookkeeping	5 months @ \$3500/mo. Employee County Counsel Allowance	\$0 \$0 \$0 \$0 \$0 \$0 \$0	\$150,000 \$17,500 \$10,000 \$9,000	\$26,500 \$150,000 \$17,500 \$167,500 \$10,000 \$9,000	\$150,000 \$17,500 \$10,000 \$9,000	\$150,000 \$17,500 \$167,500 \$10,000 \$9,000
13c 14 14a 14b 15 15a 15b 15c	Kitchen, Laundry & Misc. Cleaning Supplies Employee/Staff Costs Site Manager, Maintenance, Cook Seasonal Aid Management & Administration Legal Fees Accounting & Bookkeeping Insurance	5 months @ \$3500/mo. Employee	\$0 \$0 \$/Staff Costs Subtotal	\$150,000 \$17,500 \$10,000 \$9,000 \$25,000	\$26,500 \$150,000 \$17,500 \$167,500 \$10,000 \$9,000 \$25,000	\$150,000 \$17,500 \$10,000 \$9,000 \$25,000	\$150,000 \$17,500 \$167,500 \$10,000 \$9,000 \$25,000
13c 14 14a 14b 15 15a 15b 15c	Kitchen, Laundry & Misc. Cleaning Supplies Employee/Staff Costs Site Manager, Maintenance, Cook Seasonal Aid Management & Administration Legal Fees Accounting & Bookkeeping	Food & Beverage, Lau 5 months @ \$3500/mo. Employee County Counsel Allowance Allowance 30% Time (\$100,000)	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$150,000 \$17,500 \$10,000 \$9,000	\$26,500 \$150,000 \$17,500 \$167,500 \$10,000 \$9,000	\$150,000 \$17,500 \$10,000 \$9,000 \$25,000 \$30,000	\$150,000 \$17,500 \$167,500 \$10,000 \$9,000 \$25,000 \$30,000
13c 14 14a 14b 15 15a 15b 15c	Employee/Staff Costs Site Manager, Maintenance, Cook Seasonal Aid Management & Administration Legal Fees Accounting & Bookkeeping Insurance District Administrative Management	Food & Beverage, Lau 5 months @ \$3500/mo. Employee County Counsel Allowance Allowance 30% Time (\$100,000)	solution subtotal solution sub	\$150,000 \$17,500 \$10,000 \$9,000 \$25,000	\$26,500 \$150,000 \$17,500 \$167,500 \$10,000 \$9,000 \$25,000 \$30,000	\$150,000 \$17,500 \$10,000 \$9,000 \$25,000 \$30,000	\$74,000

^{*} Minor maintenance repair by staff or contractor - annual O&M cost is mainly for materials. Labor is included in Item 14a.

Questa Engineering Corporation 280047_O&M_Cost_Estimate_v6.xls

^{**} Some O&M costs vary with occupancy; Low = 2,628 visitors per year; High = 13,140 visitors per year.

	Item Description	Assumptions	Annual Replacement Cost Allocation Sinking Fund**	Low Occupancy**		High Occupancy**	
Item No.				Annual O&M Costs	Total (rounded to \$100)	Annual O&M Costs	Total (rounded to \$100)
1 1a	Well and Water Supply Pump, Pressure Tank, Filter & Treatment System	10-year life (\$12,500)	\$12,500	\$250	\$12,800	\$250	\$12,800
1b	Pipeline/Plumbing (supplies & materials)*	40-year life (\$16,000)	\$400	\$100	\$500	\$100	\$500
1c	Water Quality Testing & Reporting	Full Title 22 Analysis Well and W	\$0 /ater Supply Subtotal	\$2,500	\$2,500 \$15,800		\$2,500 \$15,800
2	Wastewater System	well allu vi	rater Supply Subtotal		\$10,000		\$10,000
2a	Drip, Pump & Electrical System Inspection/Repair*	15 -year life (\$95,000)	\$6,400	\$2,400	\$8,800	\$2,400	\$8,800
2b	Septic Tank Pump-out - Main System	\$2,500	\$0	\$6,000	\$6,000		\$8,000
2c 2d	Vault & Compost Toilet Maintenance Monitoring & Reporting	\$1,500/year/unit SWRCB Requirement	\$0 \$0	\$7,000 \$3,600	\$7,000 \$3,600	\$8,000 \$3,600	\$8,000 \$3,600
Zu	into mig a reporting	· ·	ater System Subtotal		\$25,400		\$28,400
	Electrical & Lighting						
3a 3b	Exterior Lighting Maint. (materials only/labor in 14a)* Misc. Electrical Maintenance (materials only)*	30-year life (\$10,000)	\$350 \$0	\$200 \$200	\$600 \$200	\$200 \$200	\$600 \$200
	Solar Panels	20-year life(80,000)	\$4,000	\$100	\$4,100		
		Electrica	l & Lighting Subtotal		\$4,900		\$4,900
	Roads, Trails, & Parking Areas	Fur Cuals @ \$0.20 CF	фО	¢1.700	¢1./00	¢1 (00	¢1 (00
	Resurfacing - Parking & Primary Roads, (40, 000 SF) Resurfacing- Secondary Roads & Trails (18,000 SF)	5 yr. Cycle, @ \$0.20 SF. 7-yr. cycle; @ \$0.20 SF	\$0 \$0	\$1,600 \$500	\$1,600 \$500	\$1,600 \$500	-
1.0	resultating essentially results a realist (rejects of)	, ,	rking Areas Subtotal		\$2,100		\$2,100
	Minor Buildings/Structures						
5a 5b	Tent Cabins (materials only - allowance)* Shade Structures & Outdoor Dining/Amphitheatre*	40-year life (\$256,000) 40-year life (\$280,000)	\$6,400 \$7,000	\$600 \$100	\$7,000 \$7,100		\$7,300 \$7,300
5c	Central Area Open Pavilion/Activity Center	15-year life (\$45,000)	\$3,000	\$300	\$7,100	\$300 \$500	\$7,300 \$3,500
5d	Vault/Toilets (internal fixtures/plumbing)*	15-year life	\$150	\$150	\$300	\$250	\$400
5e	Utility Sinks/Rinse-off Stations*	15-year life	\$250	\$50	\$300	\$150	
5f	Storage Buildings/Office	50-year life (35,000) Minor Building	\$700 s/Structures Subtotal	\$100	\$800 \$18,800	\$100	\$800 \$19,700
6	Major Buildings/Structures	Willion Building.	S/Structures Subtotal		Ψ10,000		Ψ17,700
6a	Building Maintenance & Repair (materials)*	7000 sf @\$0.40 annual	\$20,000	\$1,600	\$21,600		\$21,800
6b	Appliances (replacement)	10-year life (33,000)	\$3,300	\$200	\$3,500		\$3,700
6c 6d	Furnishings (replacement) Telephone, Computer, Fax, Copier, etc. (replacement)	10-year life (27,000) 5-year life	\$2,700 \$1,600	\$100 \$0	\$2,800 \$1,600	\$400 \$0	\$3,100 \$1,600
	respectively compared and copies, and copies	,	s/Structures Subtotal	10	\$29,500		\$30,200
	Grounds Maintenance			****			
7a	Tree Trimming/Removal & Grounds Maint.*	Annual allowance	\$0 Maintenance Subtotal	\$600	\$600 \$600	\$600	\$600 \$600
8	Recreational Supplies & Equipment	Lanasapari			Ψ000		Ψ000
8a	Sports Equipment, Including Kayaks and Cannoes	12-year life (\$18,000)	\$1,500	\$200	\$1,700		\$1,800
8b	Floating Platforms & Buoy, Docks (replacement)*	20-year life (\$36,000) Recreational Supplies 8	\$1,800	\$200	\$2,000 \$3,700	\$300	\$2,100 \$3,900
9	Utilities	Recreational Supplies 6	Equipment Subtotal		\$3,700		\$3,700
9a	Electricity	\$50-\$70/mo.	\$0	\$600	\$600	\$840	\$800
	Propane	\$250-\$350/mo	\$0	\$3,000	\$3,000		\$3,600
9c 9d	Garbage Service Telephone & Cable Host & Office	\$100-\$250/mo. \$150-\$200/mo.	\$0 \$0	\$1,200 \$1,800	\$1,200 \$1,800	\$1,200 \$2,400	\$1,200 \$2,400
			Utilities Subtotal	7 1/000	\$6,600		\$8,000
	Vehicles & Equipment			10.700	1= ===	40.000	4
	Pickup Truck Maintenance Vehicle (incl. gas & oil) Electric Utility Cart	7-year life, 5000-6000 mi@.50 7-year life (\$7,700)	\$3,000 \$770	\$2,500 \$200	\$5,500 \$1,000	\$3,000 \$300	\$6,000 \$1,100
	Misc. Tools & Equipment	Annual - \$200-\$300	\$0	\$200	\$200	\$300	\$300
		Vehicles 8	Equipment Subtotal		\$6,700		\$7,400
11 11a	Interpretive & Educational Displays Fixed Display	Allowance	\$0	\$2,500	\$2,500	\$2,500	\$2,500
	Rental Rental	Allowance	\$0	\$2,500 \$1,000	\$2,500	\$2,500	
		Interpretive & Education	·		\$3,500		\$3,500
	Advertising, Marketing, & Reservations	A II -		h 1 6 5 5	A	* * * * * *	* * * * * *
12a 12b	Advertising & Marketing Telephone, Computer, Fax, Copier, etc. (replacement)	Allowance 5-year life (\$6,000)	\$0 \$1,200	\$4,000 \$0	\$4,000 \$1,200	\$4,000 \$0	\$4,000 \$1,200
	Reservation System	Allowance	Ψ1,200	\$1,200	\$1,200	\$1,200	\$1,200
	A	dvertising, Marketing, & Com	munications Subtotal		\$6,400		\$6,400
13 13a	Food & Beverage, Laundry, Misc. Food & Beverage**	\$10.00/person/day	\$0	\$64,240	\$64,200	¢17E 200	¢17E 200
13a 13b	Linens, Towels, etc.	10% annual turnover	\$0	\$64,240 \$1,000	\$64,200 \$1,000	\$175,200 \$1,000	\$175,200 \$1,000
	Kitchen, Laundry & Misc. Cleaning Supplies	Allowance	\$0	\$400	\$400	\$600	\$600
4.4	Employee/Chaff Cash-	Food & Beverage, Lau	ındry, Misc. Subtotal		\$65,600		\$176,800
	Employee/Staff Costs Site Manager, Maintenance, Cook, Housekeeping		\$0	\$210,000	\$210,000	\$210,000	\$210,000
	Seasonal Aid	5 months @ \$3500/mo.	\$0	\$17,500	\$17,500	\$17,500	\$17,500
	L.	Employee	/Staff Costs Subtotal		\$227,500		\$227,500
15 15a	Management & Administration Legal Fees	County Counsel		\$10,000	\$10,000	\$10,000	\$10,000
	Accounting & Bookkeeping	Allowance		\$10,000	\$10,000 \$12,500		
	Insurance			\$30,000	\$30,000		
15d	District Administrative Management	35% Time (\$100,000)	ministration Collins	\$35,000	\$35,000	\$35,000	\$35,000
	****		ministration Subtotal	4	\$87,500		\$87,500
	TOTAL ANNUAL OPERAT	ION & MAINTENANCE COSTS	\$77,020	\$427,490	\$504,600	\$545,590	\$622,700
					LOW		HIGH

^{*} Minor maintenance repair by staff or contractor - annual O&M cost is mainly for materials. Labor is included in Item 14a.

Questa Engineering Corporation 280047_O&M_Cost_Estimate_v6.xls

^{**} Some O&M costs vary with occupancy; Low = 6,424 visitors per year; High = 17,520 visitors per year.

Appendix C

Market and Economic Feasibility Analysis

Camp Berryessa Feasibility Study and Master Plan Market and Economic Analysis

DRAFT REPORT

December 2009



CAMP BERRYESSA FEASIBILITY STUDY AND MASTER PLAN MARKET AND ECONOMIC ANALYSIS

DRAFT REPORT

December 2009

Prepared for

Questa Engineering Richmond, California

Napa County Regional Parks and Open Space District Napa, California

Prepared by

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CAMP BERRYESSA FEASIBILITY STUDY MARKET AND ECONOMIC ANALYSIS

This report investigates the market demand and provides an economic analysis for proposed development at the Camp Berryessa site on the Putah Creek arm of Lake Berryessa. Located on approximately 10 acres at Lake Berryessa, the site features a peninsula configuration offering significant shoreline and shallow water access, excellent views, a flat easily developed topography, abundant oak shade tress, and an existing access road and ingress directly off of the Knoxville-Berryessa Road, which is the primary road accessing this regional recreation destination.

These base characteristics, in combination with market demand factors, indicate that Camp Berryessa is an ideal location for a science education camp as well as a group use destination facility for Napa and adjacent county student and group markets, with additional potential visitation from nearby Sacramento Valley and San Francisco Bay Area county markets. Each of four proposed Camp Berryessa design alternatives, to varying degrees, offers an opportunity for sustainable science and environmental education and targeted group use activities.

SUMMARY OF FINDINGS

Recreation and Population Findings

- Activities that may be made available at Camp Berryessa constitute an excellent representation of high-demand adult and youth recreation opportunities – including but not limited to beach activities, day hiking, boating, wildlife viewing and bird watching, camping in developed areas, swimming, fishing, and paddle sports.
- Activities with significant latent demand (unfulfilled demand) for both adult and youth populations are also well represented at Camp Berryessa, indicating a strong position within regional markets. These activities include swimming, canoeing, kayaking, hiking, bicycling, nature photography, and wildlife viewing.
- Projections thru 2018 show a steadily increasing elementary and high school student population for Napa and adjacent counties.
- General population projections within the wider region show similar increases in total growth.

Factors Impacting Demand:

Primary competition in the local market area comes from Walker Creek Ranch, Clem Miller Education Center at Pt. Reyes, and Slide Ranch, all in Marin County. Regional competitors include Sly Park and Camp Arroyo in the Sacramento area. The 4-H Camp at Las Posadas in Napa County, which serves the six-county Bay Area, also partially competes for some potential camp users.

- There are currently no similar facilities in Napa County or immediately adjacent Solano or Sonoma Counties.
- Each of these competing facilities has long established use patterns with regional schools and community groups.
- In addition to user fees, these facilities also enjoy significant revenue (up to 40%) from external sources such as donations from local businesses, and supporting non-profit foundations, as well as generating a portion of their operating funds from grant sources.
- Additionally, the majority of these facilities are fully developed group destinations in line with alternative C and particularly alternative D scenarios.
- These and other comparable facilities draw 75% of their attendees from targeted markets which are either the home county in some combination with an adjacent county, or a specifically targeted effort to attract San Francisco Bay Area populations.
- In addition to Napa County, the nearby counties with the most robust school age
 population trends include Solano and Yolo and to a lesser extent, Sonoma County. Other
 regional growth is most apparent in central valley counties.

Projection Assumptions

- There are significant un-served or underserved markets within school age populations in this area.
- Education camp agreements with Napa County Office of Education and directly with local schools could be obtained. However, like most school districts and county educational offices, resources are currently very limited for making any commitments that require expenditure of funds.
- The fully developed facility (Alternatives C and D) will be operated by a professional manager (typically a not for profit organization) with knowledge in the educational camp market including building relationships with school and community groups and associated marketing activities.
- Fees for use will be within the range of existing competitive facilities.
- In addition to dedicated education activities, Camp Berryessa will host special use group activities including but not limited to recreational (triathlon, Bass fishing, kayaking tours, etc.) and other events (weddings, family reunions, training sessions, Native American groups, astronomy groups, etc.). Revenues from these special use group activities are critical to filling in the gaps between primary target user groups in generating sufficient revenues for the facility to be financially self-sufficient.
- As the level of site development increases, so will market penetration and potential days of use per year.

- Increased use increases potential revenues proportionally, while many operation and maintenance costs are fixed.
- Grants and donations may contribute somewhat to capital and replacement costs, but more likely to development of educational materials and scholarships.

Observations

- The Rustic (Alternative A) scenario represents the least amount of monetary risk, though likely also represents the lowest rate of site utilization, especially for the target environmental education market. Other special interest groups (kayak outings, triathlon and bicycle races, etc.) will still be attracted to the more rustic facilities of Alternatives A and B.
- Given existing information, convenience camping (tent cabin and rustic cabin Alternatives B, C and D) represent a unique development type for the Lake Berryessa region. Until other facility concession agreements are finalized by the Bureau of Reclamation, we assume that Camp Berryessa will not significantly compete with current or anticipated private or public sector facilities; this assumption could change depending on what new private concession facilities are approved by the Bureau of Reclamation.
- Hosting general events such as bass tournaments, weddings, and other public group uses may compete in the future with other Lake Berryessa facilities, although there are currently no similar facilities at the Lake area.
- Camp Berryessa is ideally positioned to work with Napa area schools, which had during this research no formal connection with a science or outdoor education facility.
- There may exist opportunities to work with several University of California, Davis science departments (for example Lake Berryessa is home to a robust raptor population and UCD has a raptor research center).
- Sponsorship and or donation opportunities may be developed with Napa county businesses including the wine industry and its association with the enology institute and the UC Davis.
- The highest percentage of students that might use the facility is assumed to come from within the home county of Napa. Though a small overall population, we would expect a fairly dramatic increase in the number of Napa County 5th graders attending a Camp Berryessa science camp as the site features more amenities and as the site manager develops closer relationships over time with Napa County schools.
- The next most important market is in the sub-regional market or adjacent county schools. We assume a somewhat lower percentage of attendance from them due to distance and the availability of other competitive camp locations.

- The large regional Sacramento Valley and San Francisco Bay markets need limited market penetration activity in order to provide good numbers of attendees. However, even as the site is developed with greater amenities, distance and competing alternatives will mean that market growth in these regions will be steady and moderate.
- Finally, a percentage of use may be targeted toward other special use groups. A successful science and environmental education camp project will need to have flexibility in its programming, especially in initial facility development years, when it may need to offer facilities to the general camping public. However, in the long term we do not anticipate that the site will need to offer facilities to the general camping public; rather targeted group use many within the overall science and environmental mission should be adequate.
- Some of these groups may include but are not limited to:
 - o Other education groups including high school, community college, and university.
 - o Kayak and canoe camps and eco tours up the adjacent the creek watershed.
 - Other associated boating groups
 - o Trails and hiking groups.
 - Birding and associated wildlife viewing groups.
 - Scouting and other youth groups.
 - Stargazing and astronomy groups.
 - Other science or heritage oriented groups
 - o Retreats for corporate, eco, or teacher education purposes.
 - o Training, especially water rescue and emergency response.

Primary Conclusions

- The market and economic analysis indicates that the Camp Berryessa project is feasible. However, this feasibility is dependent on a range of assumptions including market penetration and visitation growth, adequate fee structure, professional management, an active marketing program, and the capacity to build relationships with educators and other stakeholders in the immediate region.
- Given the necessary use levels, fees, and associated operations and maintenance costs, we recommend a phased approach beginning with Alternative A, but targeting Alternative D type development as the final objective. Accordingly each development alternative could serve, in some form, as a phase in long term facility planning. This approach allows Camp Berryessa management the opportunity to generate grants and other capital development funding, build stakeholder partnerships, establish programming, identify potential education audiences, attract early user groups, and begin to assess the extent to which special users other than education specific use may be attracted to the facility. In short, developing Camp Berryessa into a successful Napa County education institution and special use destination facility will take time and a sustained long-term effort.

INTRODUCTION

This section provides a market and economic analysis for the *Camp Berryessa Feasibility Study and Master Plan* document. The following analysis, findings and recommendations are designed to first, determine the project's economic feasibility – either a go or no-go finding – and secondly, identify the conditions necessary for success. The market and economic analysis has been conducted for Questa Engineering (QE) – the prime consultant on the project. The Camp Berryessa planning work has been commissioned by the Napa County Regional Park and Open Space District (Napa County Parks).

Facility Site

While a detailed analysis of the subject site is discussed elsewhere in the overall planning document, this introduction describes those characteristics that may impact Camp Berryessa's comparative advantages or disadvantages in the destination science education camp or group use market. Accordingly, Camp Berryessa features several distinguishing elements that differ from other facilities. These include:

Lake Berryessa shoreline access. The most advantageous feature is the site's peninsula shape as it extends into the Putah Creek arm of Lake Berryessa. Direct access to a recreational water body is relatively unique and in fact is in static supply in Northern California with no new reservoir construction anticipated in the foreseeable future. While new development on existing lakes in Northern California may occur – including general public facilities on Lake Berryessa – the region's growing population and the limited number of recreational lakes and reservoirs puts any planned recreation site development on Lake Berryessa in a very positive competitive position.



PHOTO 1: CAMP BERRYESSA SHORELINE ACCESS (Low Water)

Source: Chuck Nozicka Consulting

Putah Creek recreation use patterns. According to observed physical properties and input from Napa County Parks, the waters around Camp Berryessa are open to limited motorized boat use. Jet ski and water-ski recreation, which is quite loud, takes place several hundred yards off shore, especially on peak summer weekends when windy conditions make such recreation on the open waters of Lake Berryessa less attractive. However, the Bureau of Recreation has indicated that if Camp Berryessa is developed, it will be allowed to install floating booms to prevent such motorized boating in the area closest to the camp, and beginning a relatively short distance to the north heading up Putah Creek the waterway narrows, thereby eliminating noisy high speed motorized craft, thus allowing for safe and enjoyable paddle craft use. As a result, Camp Berryessa is blessed with maximum flexibility for aquatic programming.

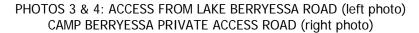
Camp Berryessa site topography. Lake access is further enhanced by site topography which allows easy walk-to shallow water access. As a result the site may provide numerous aquatic programming opportunities that can serve large groups concurrently. Limitations such as steep slopes, single access entry points, or deep water limits do not exist at the subject site. In addition, the site's relatively gently sloping topography allows for good recreation user sight lines to the water further enhancing the sites attractiveness to potential education and associated recreational users groups.



PHOTO 2: CAMP BERRYESSA VIEW TO LAKE

Source: Chuck Nozicka Consulting

Ingress and site privacy. The Camp Berryessa site is immediately adjacent to the Knoxville-Berryessa Road, – the primary access to Lake Berryessa recreational facilities on the north side of the lake – thus providing easy access for those arriving at the site. Note also that the site features an existing private access road and a shape and topography that provide significant privacy features, thus limiting unauthorized intrusion by means other than waterborne craft. For education camps and targeted associated group use these two access features lend further comparative advantage to the proposed Camp Berryessa.







Source: Chuck Nozicka Consulting

Site size. The subject site consists of approximately 10 acres with the site shape and lake boundaries limiting any further expansion. Other comparable facilities are significantly larger or have land areas available for growth. Accordingly Camp Berryessa has a limited development capacity, with long term use growth confined to additional days of use rather than single day user volume. Potential growth is also constrained by available water supply and wastewater disposal limitations.

Objectives

This section provides an assessment of the project's market and economic feasibility with the work conducted via completion of the following tasks:

- 1) Market analysis. The primary mission proposed for Camp Berryessa is as a science education facility. Within Napa County the grade for standardized elementary level science testing is the 5th grade, though many school districts offer science camp opportunities during the 6th grade as well. For purposes of this report we will use 5th grade student populations in our analysis.
 - To further identify market potential beyond this education level we infer possible other targeted recreational use growth via a profile of the region's overall population trends. Finally we present a brief discussion of recreation use trends for those activities that may be provided at Camp Berryessa or are available in the immediate vicinity and that may serve future demand.
- 2) Comparable facilities. We have identified other facilities within the market area (existing and planned) which serve targeted users, describe their operations (location, amenities and services, fees, types of users and occupancy rates), and then utilize this information to provide a range of market penetration and revenue scenarios for each of the four design Alternatives (A, B, C and D). Comparable facilities investigated for this analysis include:

- Walker Creek Ranch
- Clem Miller Environmental Education Center at Point Reyes
- Emandal Family Camp
- Mendocino Woodlands
- The Farm at Putah Creek
- Coloma Outdoor Discovery School, etc.
- Sly Park Environmental Education Center
- Slide Ranch
- Camp Arroyo, YMCA Environmental Education Camp
- Caritas Creek Environmental Education Program
- Camp Latieze
- Camp Adahi
- 4-H camp at Las Posadas
- 3) Financial pro forma for development concepts. We utilized the market profile data and the information collected from comparable facilities to develop a range of revenue scenarios for each development alternative. We applied operations and maintenance estimates to these scenarios to identify the range of use and fees for each development concept that may be necessary for economic sustainability. These four development concepts or alternatives include:
 - A, Rustic. Tent camping and amenities.
 - B, Enhanced rustic. Tent cabins and amenities.
 - C, Enhanced rustic with central facilities. Tent cabins, central kitchen and dining and amenities.
 - D, Enhanced rustic with central facilities and services. Cabins, central kitchen and dining, amenities, and services.

Phased Development. Alternative D appears to be the preferred alternative from an economic feasibility perspective, but because of high annual operation and maintenance costs, also presents the highest economic risk. Alternative D also requires a substantially higher initial investment which, in the current economic climate, will be challenging to fund. Alternative A has the least initial costs and presents the lowest risk. The preferred alternative is therefore a phased development process, starting with Alternative A or Alternative B, and working toward ultimate build-out along the lines of Alternative D. In addition to phasing development, it will also be necessary to maintain flexibility in terms of programs and user groups. In this regard, it is important to note that all alternatives contain discrete activity nodes to allow for the camp to be used by one or more groups of different sizes at the same time. The layouts for each alternative are also compatible with each other, so that infrastructure put in place under Alternative A would be usable when the camp is upgraded to Alternative B; similarly Alternative B improvements could be upgraded over time to Alternative C, and Alternative C improvements could be upgraded further to full build-out along the lines of Alternative D. 4. Research Methodology. The research approach for this analysis relies on secondary data including general population and school enrollment data derived from the California Department of Finance Demographics Unit, and recreation demand information from the California State Parks 2009 Survey on Public Opinions and Attitudes on Outdoor Recreation in California.

In addition, we have gathered available information from a range of identified comparable facilities through on-site interviews, telephone interviews, and via internet based research. We have then used the demographic and comparable information to develop a range of facility annual occupancy, student, and fee assumptions. Via these assumptions we calculate a low, mid, and high revenue and market penetration scenario for each Camp Berryessa Development alternative.

Research Limitations

Because we rely on secondary data sources, the analysis contained in this report approximates potential development at the Camp Berryessa site including scenarios ranging from low to high use and low to high revenue estimates. However, actual use levels will depend on a range of future demand conditions, including but not limited to: general and school population fluctuations, school curriculum and funding, macro economic conditions and regional employment, the types of facilities which are developed at Lake Berryessa by the private sector pursuant to new concessionaire agreements which the Bureau of Reclamation is currently negotiating, and finally, the selected Camp Berryessa site management model and marketing approach.

In addition, comparable information varied greatly in terms of quantity and specificity. In most cases estimates of visitation were necessary, with several comparables directing us to the facility internet site for the most recent information. Finally, while we did collect budget and cost data at several comparables – primarily from private and not-for-profit operations – facility managers were reluctant to provide what was viewed as propriety financial or competitive positioning information. Accordingly, the projections included in this section of the report represent the best professional opinion of the consultant and as such are intended to function as a planning tool for Camp Berryessa stakeholders, decision-makers, land and facility managers, and elected officials.

MARKET TRENDS

At this stage in the planning process the primary stated mission for a future Camp Berryessa facility is to function as a science and environmental education facility, as a result we have focused on school enrollment trends and projections as source data for projected development scenarios. In addition, we provide a wide market perspective by looking at pertinent regional general population trends and a recent survey of statewide attitudes toward outdoor recreation to further investigate demand, especially for those activities that may be made available at Camp Berryessa. In order to guide the analysis we have identified four primary geographic market areas including the following:

- Napa County
- Adjacent counties (Lake, Marin, Solano, Sonoma, Yolo and Colusa)
- Sacramento Valley (Valley counties most proximate to Lake Berryessa: Sacramento, Sutter, San Joaquin)
- San Francisco Bay Area (Bay Area counties most proximate to Lake Berryessa: Contra Costa, Alameda, San Francisco, San Mateo, Santa Clara)

School Enrollment Trends

Projected 5th grade enrollments show steadily increasing growth among Napa County student populations, with 2010 fifth grade enrollment at 1,514, rising to 1,666 by 2018. (See Figure 1.) Overall K-12 enrollments also show steady projected increases from a 2010 enrollment of 20,337, rising to 22,462 by 2018. These data indicate rising demand for facilities such as the proposed Camp Berryessa. (See figure 2.)

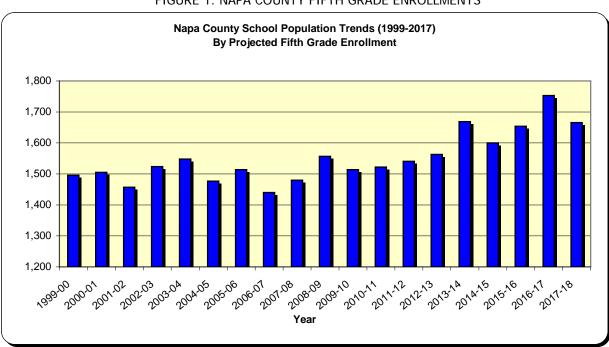


FIGURE 1: NAPA COUNTY FIFTH GRADE ENROLLMENTS

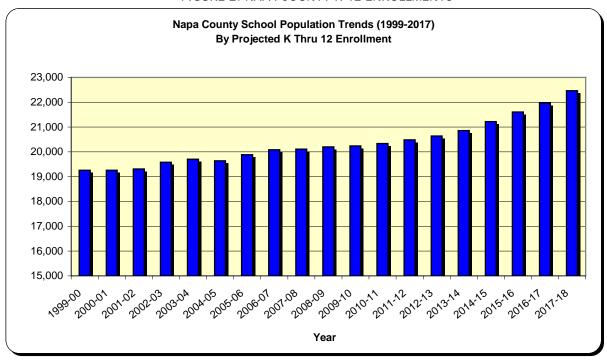


FIGURE 2: NAPA COUNTY K-12 ENROLLMENTS

Source: California Department of Finance, Demographics Unit

Among adjacent counties, 2010 fifth grade enrollment totals 15,615 students, with enrollments projected to slowly rise to 16,556 in 2018. See Figure 3.

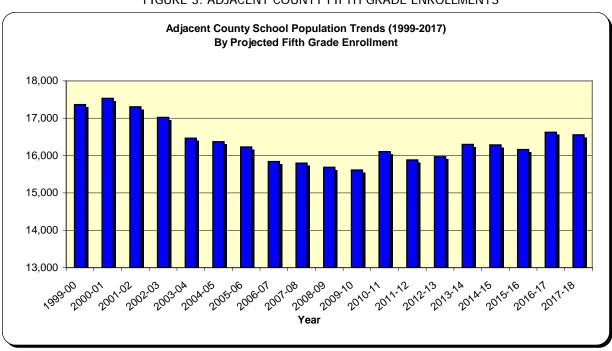


FIGURE 3: ADJACENT COUNTY FIFTH GRADE ENROLLMENTS

Overall K-12 enrollments in adjacent counties rise from 208,954 in 2010 to 216,812 in 2018 indicating slow but steady growth among youth populations and continued demand for facilities such as proposed Camp Berryessa. See Figure 4.

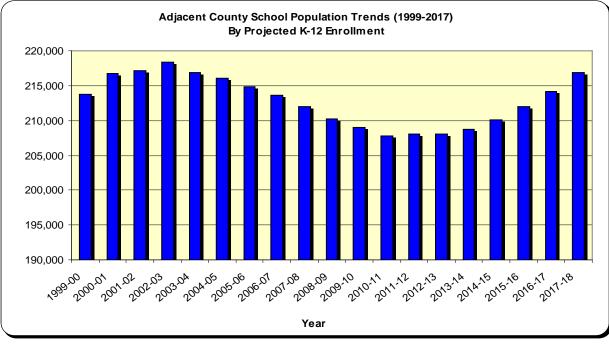


FIGURE 4: ADJACENT COUNTY K-12 ENROLLMENTS

Source: California Department of Finance, Demographics Unit

Enrollment projections for the larger Sacramento Valley and San Francisco Bay Area regions are significant, simply because of the total numbers of students. Fifth grade enrollments in the selected Sacramento Valley counties alone exceed Napa County total K-12 numbers, with total science grade 2010 enrollment of 30,069. This number is projected to rise to 35,134 by 2018. (See Figure 5.)

Overall K-12 Sacramento Valley 2010 enrollments total 395,058 students, with strong growth rates projected. As indicated, this market remains robust even with the current economic contraction. Of course market in-roads into existing science programs that may have well established working relationships with facilities comparable to those proposed at Camp Berryessa will take time and effort. (See Figure 6.)

The San Francisco Bay Area by virtue of its aggregate population provides significant numbers for science education and associated youth destination facilities. In fact, many of the researched comparables currently market to and rely on student markets from the greater Bay Area. Interestingly, projected growth rate among student populations in the Bay Area show static or slightly declining numbers – with this trend reflected in fifth grade projections. While the sheer size of the Bay Area offers opportunities for Lake Berryessa, capturing market share from competing facilities will be somewhat more difficult in this region. (See Figures 7 and 8.)

Sacamento Valley Counties School Population Trends (1999-2017) By Projected Fifth Grade Enrollment 40,000 35,000 30,000 25,000 20,000 15,000 2008.09 2009-10 2003-04 2004-05 2005-06 2006-07 2007.08 Year

FIGURE 5: SACRAMENTO VALLEY FIFTH GRADE ENROLLMENTS

Source: California Department of Finance, Demographics Unit

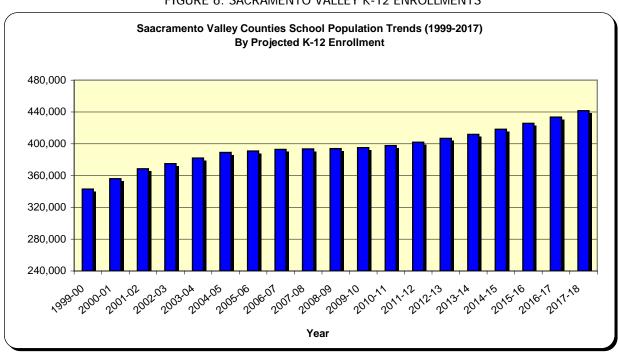


FIGURE 6: SACRAMENTO VALLEY K-12 ENROLLMENTS

San Fransisco Bay Area Counties School Population Trends (1999-2017) By Projected Fifth Grade Enrollment 65,000 60,000 55,000 50,000 45,000 2003-04 2006.07 2005-06 2007.08 2008.09 2009-10 2001.02 2004.05 Year

FIGURE 7: SAN FRANCISCO BAY AREA FIFTH GRADE ENROLLMENTS

Source: California Department of Finance, Demographics Unit

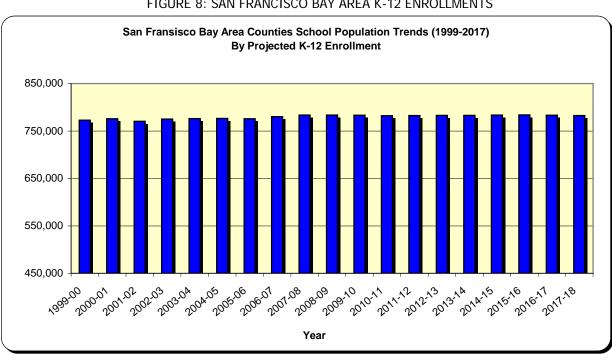


FIGURE 8: SAN FRANCISCO BAY AREA K-12 ENROLLMENTS

Population Trends

Long term population trends indicate continued market demand for lakeshore recreational facilities and imply anticipated long term demand by special use groups for facilities like those that can be provided at Camp Berryessa. To the extent that Camp Berryessa may augment science education activities with visitation by other targeted group use, the trends and volume among potential visitors is strong. These trends show steady and active growth among the most accessible regional markets of Napa County and adjacent counties. See Figures 9 and 10.

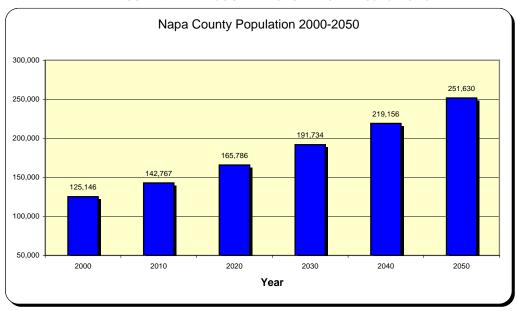


FIGURE 9: NAPA COUNTY POPULATION PROJECTIONS

Source: California Department of Finance, Demographics Unit

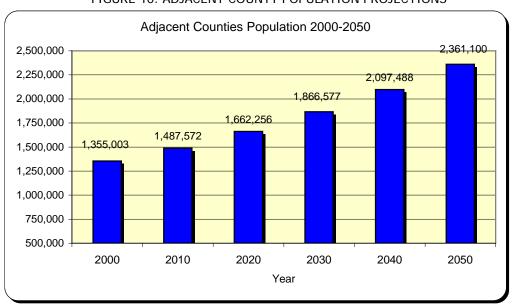


FIGURE 10: ADJACENT COUNTY POPULATION PROJECTIONS

By virtue of their size, both populations in the Sacramento Valley and in the Bay Area can provide a source for targeted special interest user groups. The supply of lake shore facilities such as those proposed for Camp Berryessa, are not expected to dramatically increase, especially considering current economic conditions. Population trends however, continue to show growth, thus indicating strong long-term demand for Camp Berryessa among special interest and recreation user groups that may be targeted to augment the facility's primary science education mission. See Figure 11 and 12.

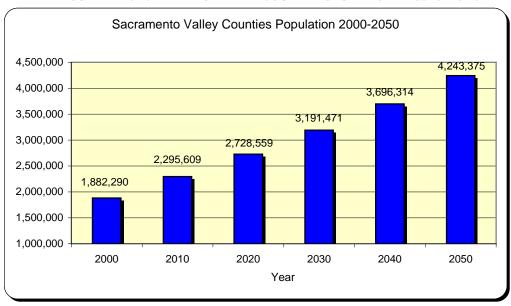


FIGURE 11: SACRAMENTO VALLEY COUNTY POPULATION PROJECTIONS

Source: California Department of Finance, Demographics Unit

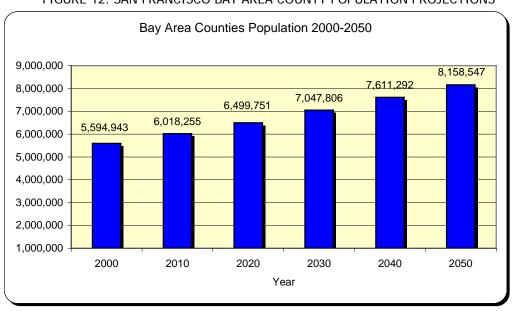


FIGURE 12: SAN FRANCISCO BAY AREA COUNTY POPULATION PROJECTIONS

Recreation Demand

Recreation research has consistently shown that Californians rate outdoor recreation areas, services, and facilities as essential to their quality of life. The most recent survey of attitudes toward recreation conducted by California State Parks (*Public Opinions & Attitudes on Outdoor Recreation in California 2009*) provides insight into the demand for those activities that may be made available at Camp Berryessa. The study demonstrated both adult and youth participation in, and unmet demand for, a variety of outdoor recreation activities within natural, undeveloped areas as well as those provided by developed nature-oriented parks and recreation areas.

Activity Participation Rates

Among the studied outdoor recreation preferences, several high participation outdoor activities were identified that may be made available at Camp Berryessa or, are accessible in the Lake Berryessa recreation area. See Figure 13. Foremost among the outdoor recreation rated by surveyed adults are beach activities (59.2%), day hiking (46.9%) wildlife viewing and bird watching (45.9%) and camping in developed sites with facilities (39.0%). A second tier of preferred activities includes outdoor photography (33.3%), swimming in freshwater lakes (31.2%), freshwater fishing (21.4%), and paddle sports (15%). These preferences indicate that Camp Berryessa may be well-positioned as a group use destination, as all of these can be accommodated at Camp Berryessa.

Among surveyed youth, participation rates for many of these same activities that may be made available at Camp Berryessa are higher than those for adults, and include beach activities (69.8%), day hiking (51.1%), picnicking (50.6%), and camping in tent or RV (45.1%). A second tier of youth outdoor recreation shows robust interest including wildlife viewing and bird watching (37.3%), fishing (29.2%), paddle sports (24.4), and rock climbing (24.4%).

Latent Demand for Recreation Activities

In addition, the California State Parks study listed activities that would have had higher rates of participation if opportunities to participate had been available to respondents – these responses were used to identify latent demand for a range of outdoor recreation activities. In other words, an identified undersupply for these activities is greater than known levels of participation, with an associated need for facilities that support the specific listed activities. Figure 14 shows activities by adult respondents that may be made available at Camp Berryessa but that are in under supply including, camping in developed area with facilities (45.0%), day hiking (44.1%), picnicking (41.9%), and beach activities (41.7%). An additional second tier of activities may also be featured at Camp Berryessa including wildlife viewing and bird watching (32.4%), outdoor photography (28.4%), swimming in lakes (28.2%) and fishing (28.1).

As shown in Figure 15, one if this study's most interesting findings were the array of outdoor recreation activities that youth say are in undersupply and that they would do more if made available to them. Camp Berryessa offers many of these activities and thus is well positioned to host education camps that offer outdoor recreation as an additional activity or for targeted youth groups seeking outdoor recreation activities as a primary focus. Camp Berryessa can offer a critical opportunity for the region's young people to learn about and enjoy California's outdoor environment.

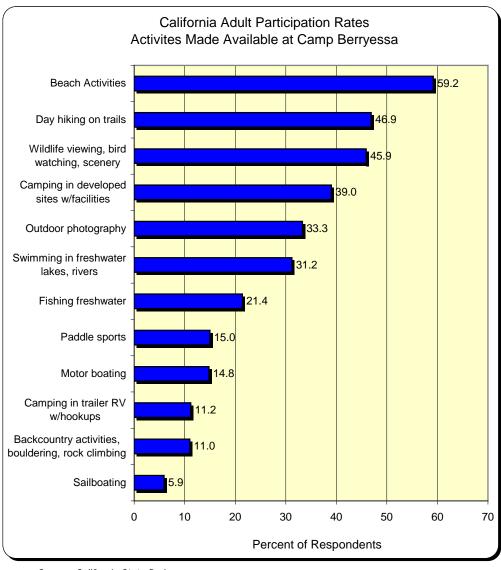


FIGURE 13: RECREATION PARTICPATION BY ADULTS

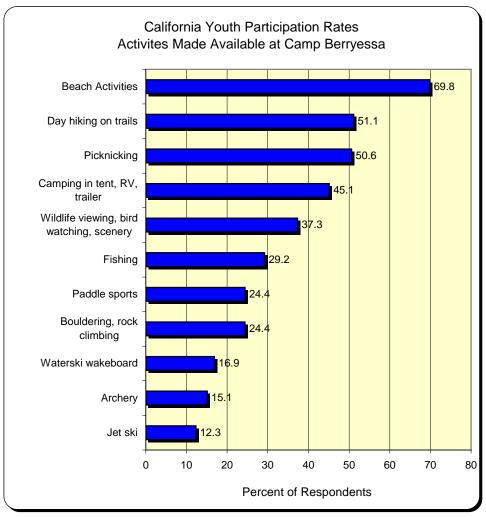


FIGURE 13: RECREATION PARTICPATION BY YOUTH

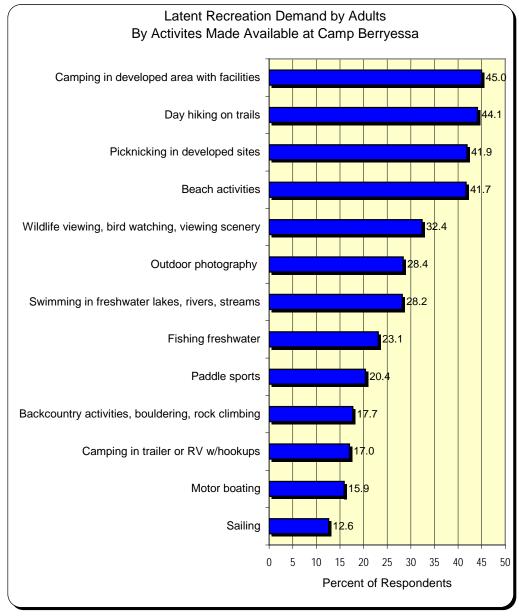


FIGURE 14: UNMET RECREATION DEMAND BY ADULTS

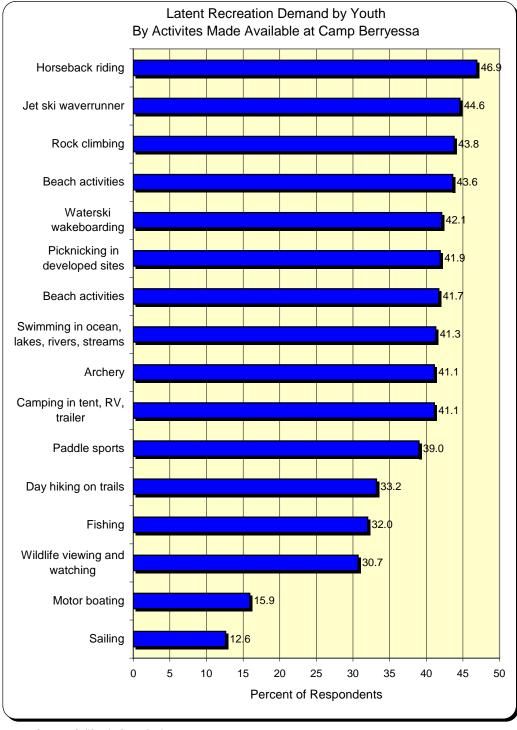


FIGURE 15: UNMET RECREATION DEMAND BY YOUTH

COMPARABLE FACILITIES

This part of the report reviews the selected comparable facilities used for the revenue and market penetration estimates. We have included information gathered during sites visits, telephone interviews, mailed materials such as annual reports, and available via internet research. To inform the analysis we gathered several categories of information including the following:

- Facility type (by Camp Berryessa development alternatives)
- Property size (acres)
- Programming (education and other)
- Facilities (accommodations, and central facilities)
- Budget (annual operating budget)
- Annual visitation (visitor days one visitor per one day of visitation)
- Visitor origin (geographic origin of student attendees)
- User group (student and others served)
- Length of Stay and PAOT (average length of stay, average number of persons-at-onetime, and facility capacity)
- Program fees (fees per average stay or per night)

The following provides a narrative description of the selected comparable facilities followed by a summary table listing all pertinent data available for each.

Point Reyes/Clem Miller Educational Center

Point Reyes National Seashore Point Reyes, CA Enhanced Rustic with Central Facilities – No Services

The Clem Miller Education Center is a part of the Point Reyes National Seashore and contains a 4,500 square foot central lodge with a dining hall, science room, teacher's room and a fully equipped kitchen. The central bathroom facility includes solar-heated showers. Accommodations are made up of four 16-person and one 20-person dormitory style cabins to house up to 80 people. A separate building has an infirmary, laundry room, two bunk rooms and a manager's office. None of the structures are heated.

The Clem Miller Center does not provide programs to visiting students and teachers. With the exception of the manager, the center is not staffed and visiting groups must therefore provide their own education programs and services, including food preparation, cleaning and student supervision. Teacher training workshops provided throughout the year are mandatory prior to classes coming to the center. The workshops are curriculum-based and comply with the California State Science Framework. Approximately 85% of attendees originate in Bay Area counties, with the remainder coming from other Northern California counties.

PHOTOS 5, 6, 7, & 8: STUDENT DORMS (upper left photo)
SHOWER AND BATHROOMS (upper right photo)
CENTRAL BUILDING KITCHEN AND MEETING ROOMS (lower right photo)
GROUP BUILDING INTERIOR (lower left photo)









Source: Chuck Nozicka Consulting

Walker Creek Ranch

1700 Marshall-Petaluma Road

*Petaluma, CA

Enhanced Rustic with Central Facilities and Services

Walker Creek Ranch is operated by the Marin County Office of Education. It is a 1,741 acre property serving as an outdoor school, conference center and summer camp facility. Structures include 14 dormitory-style cabins that sleep 8-12 people, six semi-private lodges accommodating two to five beds per room, a central dining hall, a central bathhouse with showers, a ranch store, community garden, an outdoor amphitheatre, 20 miles of hiking trails, a challenge course and waterfront facilities with swimming and canoeing. The property receives approximately 10,000 visitors per year. Meals are provided by staff.

*Petaluma Post Office, but located in western Marin County.

In addition to the Marin County Outdoor School and the summer camp, (Camp Soulajule), it is available to the general public as a retreat and conference center. The Outdoor School offers four and five-day residential camp experiences primarily for fifth and sixth grade students, and is fully staffed. It is a member of the California Outdoor School Administrators (COSA), a statewide body of County and District operated residential outdoor science schools, and complies with California curriculum standards. Approximately 80% of attendees originate in Marin County, with the remainder from adjacent counties.

Sly Park Environmental Education Center

5600 Sly Park Road Pollock Pines, CA Enhanced Rustic with Central Facilities and Services

The Sly Park Environmental Education Center is a non-profit facility operated in cooperation with the Sacramento County Office of Education. Situated on a 27-acre property, the center's accommodations have a capacity of approximately 200, and include eight 26-bed cabins, one 16-bed staff cabin, and a central dining/cafeteria building with fully staffed kitchen. All cabins are heated and include bathrooms. Also on the property are classroom buildings, a gymnasium with adjacent outdoor sport court, and an additional structure containing staff offices. The center receives approximately 8,000 visitors per year.

Education programs last 3, 4 or 5 days and conform to California curriculum standards. Over 90% of the students attending are in the sixth grade, less than 10% are fifth graders. Approximately 75-80% of students are from within Sacramento County. The additional 20-25% of attendees originates in 10 surrounding counties but primarily come from those adjacent to Sacramento County. Facility rental by non-student groups is reserved for the summer months and weekends from March through October each year.

PHOTOS 9 & 10: OOUTDOOR AMPHITHEATER (left photo)
DORM BUILDING (right photo)





Source: Chuck Nozicka Consulting

Camp Arroyo, YMCA Environmental Education Camp

5535 Arroyo Road Livermore, CA Enhanced Rustic with Central Facilities and Services

The YMCA's Camp Arroyo is a 138-acre green-built facility completed in 2001 and is made up of six 24-person cabins, a dining hall with multi-purpose room, two bathhouses and a pool. These facilities accommodate 144 campers and staff. The proposed Phase II will add additional permanent facilities for the residential environmental education part of the project, providing service to 225 campers and staff, and is expected to be completed over a five to ten-year period.

Educational programs include the East Bay Outdoor School, a 3-5 day residential environmental education for third through sixth grade students. During the summer months, the property is used as a camp for children with life threatening illnesses. East Bay Regional Park District coordinates the residential environmental education program; The Taylor Family Foundation is responsible for the summer camp program. Camp Arroyo is also rented for business retreats, conferences, youth groups and special events. Approximately 70% of the attendees to the East Bay Outdoor School originate in Alameda and Contra Costa Counties. The remaining visitors arrive from other Bay Area counties. In addition to camp income and rental fees, funding is provided by the East Bay Regional Parks Foundation, Alameda County Integrated Waste Management Authority and Recycling Board, and the Taylor Family Foundation.

Mendocino Woodlands

Mendocino Woodlands Camp Association P.O. Box 267 Mendocino, CA Enhanced Rustic with Central Facilities – No Services

Mendocino Woodlands is a group camp facility operated by the Mendocino Woodlands Camp Association, a 501 (c) (3) nonprofit corporation. The overall property is 700-acres with approximately 50-acres developed. The accommodations are split into three camps. Camp One contains 46 4-bed cabins and has a capacity of 200 people. The cabins are clustered into three groups, each with a central bathroom facility. There are two dining halls that share a kitchen, as well as an 1,800 square foot recreation hall with stone fireplace. Camp Two contains 8 2-bed cabins, 24 4-bed cabin, 2 houses and 2 tent cabins; its capacity is 130 people. The cabins are clustered into two groups, each with a cold water toilet facility. There is one central bathhouse and a dining hall/kitchen building. Camp Three contains 16 4-bed tent cabins and has a capacity of 64 people. The tent cabins are clustered into two groups, each with a cold water toilet facility. There is a central bathhouse and a kitchen/dining building.

The primary use of Mendocino Woodlands is as an adult group camp facility, and it is recognized for its music and ethnic dance cultural events. These events subsidize the environmental and outdoor education programs offered. The primary program is the Residential Outdoor Science School (ROSS) which is offered for 12 weeks each spring and for 6 weeks in the fall. ROSS is utilized by fourth through 8th grade students with approximately

1,000 attendees annually. Approximately 75% of the students come from Bay Area counties, with the remaining 25% from all areas of Northern California.

Emandal Family Camp

16500 Hearst Post Office Road Willits, California Enhanced Rustic with Central Facilities and Services

Emandal is a privately owned and operated family camp and guest ranch facility consisting of 19 redwood cabins with a capacity of approximately 70 people. There are central bath and shower facilities. In addition, there is a farmhouse on the site with three all-season rooms each with private baths. The environmental education program operates from late April through the end of May each year with students spending five days on the working farm.

The facility operates year around and features heated lodging facilities. In addition to environmental education programs the Emandal Family Camp hosts a range of special uses including but not limited to: weddings, meetings, family reunions, and retreats. Use groups have included but are not limited to: writers, Bar Association, cowboy poetry, painters, slow food advocates, quilters, musicians, painters, hikers, cooking enthusiasts, log splitters, reunions, and birders.

PHOTOS 11 & 12: CENTRAL BUILDING (left photo)

BARN (right photo)





Slide Ranch

2025 Shoreline Highway Muir Beach, California Golden Gate National Recreation Area Enhanced Rustic

Slide ranch is located 35 miles north of San Francisco on 134 acres of coastal lands in western Marin County. Facility programs include a national training internship for teachers in residence, a summer camp for 5 to 12 year olds and junior counselors 14 to 18 years old. The site also hosts school and community day and overnight trips for Bay Area schools, with special emphasis on inner city populations. Family days for inter-generational learning about food, ecology, and organic farming are also provided. In addition to education programming, Slide Ranch is also available for group rentals including weddings, a fire circle and other site uses. The rustic buildings at Slide Ranch are part of an historic dairy farm and are used today as housing and office space to run the teaching farm. However, many of the buildings are in great need of repair and are beyond historic renovation. Only the yurt and Geodesic Dome are open to the public.

A group campsite includes the refurbished geodesic dome and propane stove for cooking but the dome is not constructed to accommodate sleeping. The Yurt is a circular canvas structure with a domed skylight, wooden floor, and wood burning stove. The Yurt can comfortably accommodate 30 to 40 people for meetings, workshops, dancing, performance art and other celebrations. The facility provides tables and chairs for 25 people. The Yurt also has electricity, an outside source of cold drinking water and port-o-potty located nearby. Coffee percolators, plates, silverware and mugs can also be rented.

As part of the Golden Gate National Recreation Area lands, Slide Ranch's outdoor grounds are open to the public for hiking, picnicking and fishing. A public parking lot is available down the hill from our main entrance, and there are trails and three public outhouse facilities with hand washing stations nearby.

Las Posadas 4-H Camp

755 Las Posadas Road Angwin, CA Rustic with Central Facilities

Camp Las Posadas is a 4-H (members only) camp located in Las Posadas State Forest, near Angwin and northeast of Saint Helena, Napa County. It is on property owned by the State of California, Division of Forestry with an 800-acre portion of land that has been developed for use and lease by the Regents of the University of California as a summer camp for the 4-H clubs of six Bay Area counties. It has operated at this location since 1929.

The summer-only camp is located in the rugged, coast range mountains and contains second growth forests of redwood, Douglas fir, ponderosa pine, oak and madrone. Campers and staff sleep outside under a canopy of madrone on raised wooden platforms. A perennial creek flows past a group campfire and open air amphitheatre. Restrooms and hot shower rooms are located

in girls and boys separate sleeping areas of the camp. A commercial kitchen is utilized by cooks who prepare 3 meals per day, served under a covered, open sided dining patio.

Camp activities include, nature studies, orienting, hiking, archery, swimming, camp fires, arts & crafts, star gazing, basketball, ping pong and other activities. The focus of the camp is outdoor activities consistent with the 4-H theme, and although adult chaperons and councilors are present at camp, there are no specific educational instructors or teachers present per se. Cost of the camp, which appears to be partially offset by 4-H local fund raising activities and on facilities developed by UC Extension, are \$8.50 per camper per day.

PHOTOS 13 & 14: OOUTDOOR AMPHITHEATER (left photo) COVERED DINING AREA (right photo)





TABLE 1: COMPARABLE FACILITY CHARACTERISTICS

Site	Property Type	Property	Programs	Facilities	Budget
Walker Creek Ranch	Enhanced Rustic w/	1741 Acres	Outdoor Science School	Semi-pvt. Lodges (2-5)	\$2.8mil
Petaluma, CA	Facilities and		based on California	Econ cabins (dorms)	
Marin County Office of Ed	Services		science standards	camping	
				dining/conf center	
Point Reyes/Clem Miller Ctr	Enhanced Rustic w/	8-10 Acres Developed	Teacher Training	4 cabins @ cap. 16	\$300,000
Point Reyes Nat'l Seashore	Facilities and	Associated with Pt Reyes	Provided; No Program	1 teacher cabin	
	Optional Services	Nat'l Seashore	Administered by Facility	bathhouse & mtg. hall	
Las Posadas, 4-H Camp	Rustic w/		4-H Programs	Open Air Camping	N/A
Angwin, CA	Facilities		No Formal	Amphitheatre	
			Environmental Education	Kitchen & Outdoor	
			Program	Covered Dining	
Mendocino Woodlands	Enhanced Rustic w/	700 Acres	Outdoor Ed Program	Three Camp Areas w/	\$550,000
Mendocino, CA	Facilities and	50 Acres Developed	Supported by Ethnic	Cabins: 70 4-Bd, 8 2-Bd	
Mendocino Wdlnds Camp Assoc.	Services		Music and Dance Prog	16 4-Bd Tent Cabins	
Camp Arroyo	Enhanced Rustic w/	138 Acres	Environmental Educ	6 24-Person Cabins	
Livermore, CA	Facilities and		Through School Year	2 Bathhouses, Dining	
YMCA & Taylor Family Foundation	Services		& III Kids Summer Camp	Hall/Meeting Rm, Pool	
Slide Ranch	Enhanced Rustic	134 Acres on the Coast	Teaching Farm Offering	yurt (30-40)	\$705,000
Muir Beach, CA	w/ Facilities and	Within the Golden		group camp	
Slide Ranch Non-Profit Corp.	Services	Gate Nat'l Rec Area			
Sly Park Environmental Ed Center	Enhanced Rustic w/	27 Acres	Environmental Educ	8 26-Bed Cabins w/ Ba	\$2.06m
Pollock Pines, CA	Facilities and	Agreement with Forest	Provided by Certified	1 16-Bed Staff Cabin	
	Services				
Sacramento County Office of Ed		Service for Access	Teachers	Dining/Cafeteria	
Emandal Family Farm	Enhanced Rustic w/		6-Week Environmental	19 Cabins	N/A
Willits, CA	Facilities and		Ed Program, Family	Separate Bath/Shower	
	Services		Camp June-Sept	Facilities	
Camp Herms	Rustic		Boy Scout Programs		
El Cerrito, CA			No Formal		
Boy Scouts of America			Environmental Education Program		
Camp Adahi	Rustic	5AC	No formal environmental	Tent Camping Only	N/A
Oakhurst, CA	Nustic	Long Term Land Lease	Education	Kitchen and Shower Bldg	IN/A
Campfire USA		Agreement w/ Forest Svc	Labor to Mem Days	Portable Toilets	
Campine USA		Agreement W/ Forest SVC	Labor to Meni Days	FULLADIE TUIIELS	

TABLE 2: COMPARABLE VISITATION CHARACTERISTICS

Site	Visitation	Visitor Origin	Users	Length of Stay/PAOT	Fees
Walker Creek Ranch Petaluma, CA Marin County Office of Ed	10,000 Per Year	85% Marin County Remainder from adjacent counties	School groups special events Community	563 Cap.	lodge \$75 cabin 42 camp \$18.50 educ. \$209-\$279
Point Reyes/Clem Miller Ctr Point Reyes Nat'l Seashore	1,600 Per Year	85% Bay Area Counties 15% Surrounding Counties	School groups Community groups	Minimum group size or fees for 40	\$15/person x 40 600 per group
Las Posadas, 4-H Camp Angwin, CA	N/A	Napa, Sonoma, Marin, Solano, Contra Costa, Alameda Counties	4-H Club of Bay Area	175 Cap (5-day stay typ.) Kids 9-15+ Counselors & Chaperones	Open Air Camping \$8.50/day 3 meals/day provided
Mendocino Woodlands Mendocino, CA Mendocino Wdlnds Camp Assoc.	40,000 "Camper Days Per Year"	70% Bay Area Counties Remainder distributed between surrounding counties, all US	Primarily Adult 18 Weeks/Yr Outdoor Ed Served 4th-8th Grades	Primarily Full Week Also 2-3 Weekend Days 394 Total Capacity	
Camp Arroyo Livermore, CA YMCA & Taylor Family Foundation	6,000 Per Year	70% Alameda & Contra Costa Counties 25% SF County	65% 6-11 Years 10% 12-17 Years 19% 30-54%	3-5 Days 144 Capacity	Environmental Ed: \$197-\$225 Per Student \$180-\$253 Per Adult
Slide Ranch Muir Beach, CA Slide Ranch Non-Profit Corp.	8,000 Per Year	Primarily Bay area	School groups retreat/conf/workshops special events	40 cap.	\$350 per student week \$850-\$1,100 group camp yurt \$650-\$850
Sly Park Environmental Ed Center Pollock Pines, CA Sacramento County Office of Ed	8,000 Per Year	75% Sacramento County 25% 11 Surrounding Counties	90% 6th Graders 10% 5th Graders	3-5 Days (6th Graders stay for the full 5 days) 196 kids/215 Total Capacity	\$235/5 days Per student
Emandal Family Farm Willits, CA	N/A	Northern California	Environmental Education Special Use Group	Ideal Persons at One Time is 60-65; Capacity 70	Week Adult \$725 Teen \$505 Youth \$394
Camp Herms El Cerrito, CA Boy Scouts of America			Boy scout troops		
Camp Adahi Oakhurst, CA Campfire USA	500-600 Per Year	75% Madera County 25% Fresno, Merced, Curran	Primarily 3rd - 8th Grade Students Also Serve Ages 8-18	One Week/165 Person Capacity	\$80 per week Per camper

OTHER FACILITIES REVIEWED

Coloma Outdoor Discovery School

6921 Mt. Murphy Road Coloma, CA Enhanced Rustic with Central Facilities and Services

Coloma Outdoor Discovery School (CODS) is a non-profit, outdoor learning center which has provided educational programs since 1990. The campus is located on the banks of the South Fork American River, across from the Marshall Gold Discovery State Historic Park. Residential programs offer one to five day programs in the following areas: gold rush history, science, and ropes challenge. The facility serves public and private organizations throughout the state.

Bunkhouses sleep between 12-24 individuals each and are supervised by two or more Parent Counselors. The rooms are climate-controlled and are equipped with a restroom. Additional shower houses are available for student use. Visiting teachers stay in separate, centrally located accommodations. Aside from the bunkhouses and a small clubhouse, all teaching and meeting areas occur outdoors or under covered, outdoor areas. Students arriving in the winter months should be prepared for inclement weather.

In addition, the facility offers tent cabins, sturdy framed canvas tents built on plywood floors with bunk beds and mattresses. The tent cabins accommodate 8-10 individuals and are supervised by one or more Parent Counselors from the attending school. Water, electricity hook-ups, tables and awnings are immediately outside the tent cabins, and restrooms and showers are close by. Visiting teachers stay in separate, centrally located accommodations.

PHOTOS 15 & 16: TENT CABIN BUNKS (left photo)
TENT CABINS (right photo)





Caritas Creek Environmental Education Program

At Camp Cazadero Cazadero, CA

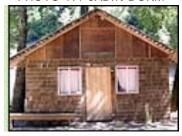
Program headquartered in Occidental, CA; utilizes Camp Cazadero for its overnight facilities.

Caritas Creek's mission is to help young people discover the connection between all living things; to build bridges between diverse socio-economic and ethnic groups; and to foster in youth a deeper connection to the natural environment, to self, and to community. To accomplish this mission, Caritas Creek established an environmental education program for schools and a summer camp for children and youth, founded in 1975. Former locations were in Mendocino and Occidental, California. The Environmental Education program has been operating at Camp Cazadero (Sonoma County near the Russian River) since fall 2007.

Meal service includes homemade family-style meals or buffet available for all groups, served in the dining hall or on the outside patio by staff. There is an own-cooking option in a fully equipped kitchen in Redwood Lodge for groups of 10-26 people. Program space includes a dining hall that serves as a dining and meeting space for large groups. This building has hardwood floors and a large floor to ceiling fireplace. In addition, the Redwood Lodge provides a meeting room with stone fireplace and outdoor deck for groups of up to 40. The Campfire Bowl offers a large stage, electricity and wood-bench seating for up to 195 people. The Mesa is a large flat concrete area suitable for games and dancing (lit by floodlights). The Vesper Point facility provides log seating for groups of up to 195, in a beautiful forested setting. Recreation includes a swimming pool (seasonal) and a large meadow in the center of camp with areas for baseball, basketball, volleyball and horseshoes. There are miles of hiking trails, with one trail leading to a spectacular waterfall.

Students attending the Caritas Creek Web of Life School (WOLF) program stay in modern dormitory or cabin style lodgings equipped with comfortable bunk beds. Each room accommodates 4-14 students. Bathroom and shower facilities are modern and centrally located. Accommodations vary from rustic to retreat style, depending on the campus. For example some offer bathrooms inside the cabin and others offer a central bath house. Comfortable living quarters are provided for visiting teachers in modern cabin or dormitory style rooms. Bathroom and shower facilities are modern and centrally located. Accommodations vary depending on the campus.

PHOTO 17: CABIN DORM



Camp Latieze

Redding, CA Enhanced Rustic with Facilities – no services

The camp is owned and operated by the Shasta County Board of Education. It is located on 163 acres of natural forest at the base of Mount Lassen, only a few miles from either entrance to Lassen Volcanic National Park. In addition to education camps, various churches, scout troops, community organizations and business groups also visit the camp as a retreat center or for group gatherings and family reunions.

The camp has two primary buildings on the grounds. The first is the Main Lodge and Galley. The fully equipped kitchen is located within this building. Meals are prepared in the kitchen and served in the Main Lodge. The lodge features a knotty pine interior, wood-burning fireplace and propane fireplace. The size of this facility also makes it the best for meetings or events involving an entire group. A new building houses a classroom and a separate meeting room. Each of these rooms can accommodate up to 40 people. The meeting room is also used by groups needing a chapel or reflective area, while the classroom is for education needs.

There is a Counselor Cabin that is available to renters of the Camp. There is also a three-bedroom, two bath house on the grounds. It has its own full kitchen and living area. This house is wheelchair accessible. It is a comfortable accommodation for the camp leaders, elderly or handicap visitors. The Camp House can comfortably accommodate 6-8 people. There are eleven sleeping cabins in addition to the Camp House. One of these cabins has a wheelchair ramp and a bathroom. There is also a cabin with a small sitting area and a bathroom. All of the other cabins house eight people in four bunk-beds. These cabins can accommodate a total of approximately 80 people. The facility also offers an in-ground swimming pool.

The Farm on Putah Creek

5265 Putah Creek Road Winters, CA Educational Meeting Facilities – no overnight accommodations

The Farm on Putah Creek is located on private lands, on privately held land protected by an agricultural conservation easement. It is open to the public nearly every day of the week. It features 40 acres of prime farmland on Putah Creek near Winters, California. The Farm on Putah Creek features the FARMS Leadership Program and the SLEWS Program. Visitors come for wildlife-friendly demonstration projects, native plant nursery and propagation facilities. The facility is a collaboration between the Center for Land-Based Learning and Audubon California's Landowner Stewardship Program. The Farm is also home to two other organizations; Putah Creek Council, a local educational, community-based group focused on the long-term stewardship of Putah Creek and its tributaries, and The Xerces Society (specifically, the education, outreach, and research components of the California Agricultural Pollinator Project).

The Farm on Putah Creek hosts visitors of all ages and backgrounds interested in seeing real-world applications of the principles underlying its wildlife-friendly agricultural and conservation practices. This includes tailwater ponds and sediment traps, riparian buffer strips and upland

restoration, insectary hedgerows including native pollinator habitat, and native windbreaks. Portions of the Farm are available for rental, and there are a variety of additional activities and events that occur year-round.

The Farmhouse facility has a capacity of up to 30 people (\$350 per half day and \$500 per day). The largest room, complete with a 100-year old pine and oak-inlaid table, seats 20 comfortably. There are chairs for an additional 10-15 people to sit around the room edge. Additionally, there are two fully-furnished smaller rooms which are for breakout sessions, food service, or information lay-out. The facility includes a full kitchen for food preparation or serving up to 40. Spacious lawns surround the Farmhouse on all sides; up to 160 stackable lawn chairs are included with the rental for outdoor use. There is also a wrap-around covered porch overlooking farm fields, walnut orchards and the Coastal Range. The Barn classroom and workshop facility (\$400 per day, \$200 per half-day) is an improved barn with extras including lights, tables, a large pull-down screen for presentations, propane space heaters, outdoor chairs, and an outdoor kitchen facility with large sinks and outdoor facilities including a 150-seat amphitheater. The entire farmhouse barn and outdoor facilities including 150 seat amphitheater is available for \$425 half day or \$750 full day.

NET REVENUE SCENARIOS

This section presents a range of revenue scenarios for each Camp Berryessa development alternative. We present two net revenue tables; a), Table 3 shows net revenue projections developed using only estimated annual operations and maintenance (O&M) costs; b), Table 4 shows net revenue projections for operations and maintenance that also includes facility replacement (or sinking fund) costs. We have included these two comparative sets of calculations because in some cases – as described by comparable facility managers – replacement costs may be covered by grants and donations. Accordingly, note that net revenue projections for operations and maintenance alone will be higher than net revenues which consider for costs of facility replacement.

For each Camp Berryessa development alternative we calculate three scenarios according to annual occupancy – or site utilization. These occupancy scenarios are based on data derived from the selected comparables as well as occupancy rates for a range of recreation accommodations from primitive camp sites to commercial rustic lodging properties. We have included the recreation component to illustrate the range of potential use, and to provide decision makers and stakeholders with information to address a wide ranging outlook for future use at Camp Berryessa. The analysis applies the following assumptions and data points:

Assumptions

- Length of stay. We have used a 5-day average length of stay which was most commonly found during comparable research. However, note that during the current economic contraction some facilities have begun offering shorter stay packages usually three days. As a result, shorter packages would require increased market penetration more visitors per targeted market to maintain revenue streams.
- Camp Berryessa capacity. While the site may be designed for greater capacity we assume that average daily use (80 persons) will be lower than strict user capacity. In addition, the

- average number of persons per day or persons-at-one-time (PAOTS) is within the anticipated limits of the sites future water and wastewater processing facilities.
- Fee structure. Since recreation users typically demonstrate a higher willingness to pay as facilities provide greater accommodations and supporting facilities and services, we increase the range of possible per day user fees for each increasingly developed alternative.
- Costs. Similarly as use increases so do facility operation, maintenance, and replacement costs. Therefore we provide three use levels with each having an associated cost for each Camp Berryessa development alternative.

Data points

- Fees. User fee per day.
- Occupancy rate/Days of Use. Annual occupancy or facility utilization, similar to typically used campground or lodging facility measures. This is also described as days of use per year (365 days), and is used for revenue calculations.
- Visitor Days. Number of attendees x the average length of stay (5 days). A visitor day is one day at the facility per single visitor.
- Revenue. Fees per visitor per day x total number of visitor days for each occupancy rate.
 High occupancy rates increase the number of visitors per year and accordingly generate higher revenues.
- Net revenue. Revenues less estimated operations and maintenance cost for each occupancy, or utilization, level. As revenues rise with occupancy, costs follow, though not on a one to one basis. This is because many fixed costs remain stable regardless of use levels.

Alternative A: Rustic - Tents and Amenities

This represents the least developed Camp Berryessa alternative: a tent camping facility with toilet and shower facilities somewhat similar to a State Park or Forest Service campground. There is no central kitchen but shower facilities are provided. This alternative is also similar to the previous Boy Scout camp use at the site. Fees range from a low of \$10 per night to \$15 and a high of \$20 per user per night. Low range of use represents 33 days per year (9%) primarily with a focus on education or associated youth group outings. The mid range of use is 55 days per year (15%) and high use level is 80 days per year (22%) which approximates a state park tent camping season.

In all scenarios except one, the facility will need augmented fee sources or funds to operate at this alternative. At the highest fee and occupancy level revenue in excess of cost is shown. Increased fees and/or increased rates of use (such as making the facility open to the public during the summer) would be necessary to generate net revenues beyond the assessed high use high fee scenario. (See Table 3 Alternative A.)

Alternative B: Enhanced Rustic – Tent Cabins and Amenities

Alternative B provides on-site tent cabins for camping; otherwise it is similar to Alternative A. The addition of enhanced accommodations in the form of tent cabins increase the range of fees from a low of \$12 to a mid of \$21 and a high of \$27 per user per night. Better shelter but no additional amenities increases days of use somewhat. The low range remains at 33 days per

year (9%) with the mid range rising slightly to 62 days per year (17%). The high range of use is at 91 days per year (25%), representing a very active shoulder and summer season that should be attainable by the added attraction of tent cabin facilities. For Alterative B, revenues exceed costs only in the high use/high fee scenario, with increased use fees or augmented funds such as by opening the facilities to the public during the summer being necessary to sustain operations. (See Table 3 Alternative B.)

Alternative C: Enhanced Rustic with Central Facilities – Tent Cabin, Kitchen and Amenities

This alternative expands on Alternative B by providing a central kitchen dining/classroom area, and a larger restroom shower facility which should attract increased numbers of group users and allow for higher user fees (low \$17; mid \$27; high \$35). Overall low use remains at 33 days per year (9%) in this scenario to show revenue for a more developed alternative but still operating at a very modest level of utilization. Similarly, the mid use scenario is fairly modest at 80 days per year (22%) and the same use as the high scenario for tent camping. The high use is 110 days per year (30%) which extends use over the previous two alternatives due to tent cabins and the provision of central facilities including a kitchen and dining room. A small professional and maintenance staff is assumed, but housekeeping is not provided. The higher costs associated with operations and maintenance of a central facility indicates that higher use or fees, or additional revenue sources, would be necessary to generate revenue in excess of annual operations and maintenance cost in all but the indicated high use/high fee scenario. (See Table 3 Alternative C.)

Alternative D: Enhanced Rustic with Central Facilities and Services – Cabins, Kitchen, Amenities, and Services.

This development alternative adds additional permanent rustic cabins, some dormitory cabins, a central facility with kitchens and showers, a group gathering place (amphitheater seating 40-50), and a larger professional and maintenance staff. Unlike Alternative C, housekeeping is provided. The presence of rustic cabins further extends the operating season and the enhanced amenities increases the likelihood of increased rates of use. In addition to the enhanced facilities, a staff that can engage in market development may substantially increase market awareness by building relationships with user groups for repeat visitation as well as developing new user markets. As a result, fees can be increased with the low rate at \$35; the mid at \$47 and the high at \$65.

For development Alternative D, use levels also increase substantially, with the low at 80 days per year (22%) and the mid level rate of use increasing to 146 days per year (40%). The high rate of use at 219 days per year (60%) combined with the highest user fee of \$65 are slightly less than but approaching those that might be generated by a commercial rustic cabin lodging facility open to the general public for any purpose. Overall the increased rate of use and fees indicates that revenue can exceed costs in the middle and high use scenarios. Low cost and/or low use scenarios indicate that enhanced moneys though additional revenue sources or programming would be necessary to sustain Alternative D at these lower levels. (See Table 3 Alternative D.) As with Alternatives A, B and C, opening the facility to a wider use group, including family oriented camping would likely be necessary in order to meet operations and maintenance costs.

Operations and Maintenance including Replacement Costs

Table 4 adds replacement cost in addition to annual operations and maintenance costs into the net revenue calculations. As indicated, these additional costs add a challenging factor to the calculations. When replacement costs are met by solely applying facility user fees, in Alternative A only the high use and high fee rate operates positively. When looking at Alternative B and Alternative C neither show revenues in excess of costs when replacement costs are added.

Alternative D provides greater flexibility, with the mid and high fee rate in the mid use level (40%) providing excess revenues, while the high use category (60%) generates excess revenues at all fee levels.

However, note that grants and donations are typically used to cover replacement costs and to the extent that these funds can be generated at Camp Berryessa, adding the replacement costs into the annual net revenue calculations should be used to focus on planning for annual grant and donations activities rather than for determining whether a particular alternative is feasible.

TABLE 3: REVENUE SCENARIOS BY DEVELOPMENT ALTERNATIVE ESTIMATED UTILIZATION AND REVENUES BY ANNUAL OPERATIONS AND MAINTENANCE COST

				А	Iternative A:	Tent and Amen	ities (average	use @80per	sons per day	ı)			
		Days of Use*	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev
	Percent Use	9%				15%				22%			
	O&M Cost				\$88,160				\$94,480				\$100,800
Fee**	\$10.00	32.85	2,628	\$26,280	(\$61,880)	54.75	4,380	\$43,800	(\$51,680)	80.3	6,424	\$64,240	(\$36,560)
	\$15.00	32.85	2,628	\$39,420	(\$48,740)	54.75	4,380	\$65,700	(\$29,780)	80.3	6,424	\$96,360	(\$4,440)
	\$21.00	32.85	2,628	\$55,188	(\$32,972)	54.75	4,380	\$91,980	(\$3,500)	80.3	6,424	\$134,904	\$34,104

				Alteri	native B: Ten	t Cabin and An	nenities (avera	age use @80	persons per	day)			
		Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev
	Percent Use	9%				17%				25%			
	O&M Cost				\$150,160				\$158,980				\$167,800
Fee	\$12.00	32.85	2,628	\$31,536	(\$118,624)	62.05	4,964	\$59,568	(\$99,412)	91.25	7,300	\$87,600	(\$80,200)
	\$21.00	32.85	2,628	\$55,188	(\$94,972)	62.05	4,964	\$104,244	(\$54,736)	91.25	7,300	\$153,300	(\$14,500)
	\$27.00	32.85	2,628	\$70,956	(\$79,204)	62.05	4,964	\$134,028	(\$24,952)	91.25	7,300	\$197,100	\$29,300

				Alternativ	e C: Tent Cab	in, Kitchen, an	d Amenities (average use	@80 persons	per day)			
		Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev
	Percent Use	9%				22%				30%			
	O&M Cost				\$309,250				\$365,570				\$421,890
Fee	\$17.00	32.85	2,628	\$44,676	(\$264,574)	80.3	9,636	\$163,812	(\$201,758)	109.5	13,140	\$223,380	(\$198,510)
	\$27.00	32.85	2,628	\$70,956	(\$238,294)	80.3	9,636	\$260,172	(\$105,398)	109.5	13,140	\$354,780	(\$67,110)
	\$35.00	32.85	2,628	\$91,980	(\$217,270)	80.3	9,636	\$337,260	(\$28,310)	109.5	13,140	\$459,900	\$38,010

			А	Iternative D	: Cabins, Kitc	hen, Amenities	s, and Service	s (average i	use @80 per	sons per day)			
		Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev	Days of Use*	Visitor Days	Revenue	Net Rev
	Percent Use	22%				40%				60%			
	O&M Cost				\$427,490				\$486,540				\$545,590
Fee	\$35.00	80.3	6,424	\$224,840	(\$202,650)	146	11,680	\$408,800	(\$77,740)	219	17,520	\$613,200	\$67,610
	\$47.00	80.3	6,424	\$301,928	(\$125,562)	146	11,680	\$548,960	\$62,420	219	17,520	\$823,440	\$277,850
	\$65.00	80.3	6,424	\$417,560	(\$9,930)	146	11,680	\$759,200	\$272,660	219	17,520	\$1,138,800	\$593,210

^{*}By Listed Annual Occupancy/Utilization Rate; ** Fee per day per user

TABLE 4: REVENUE SCENARIOS BY DEVELOPMENT ALTERNATIVE ESTIMATED UTILIZATION AND REVENUES BY ANNUAL OPERATIONS AND MAINTENANCE AND REPLACEMENT COST

	Alternative A: Tent and Amenities (average use @80persons per day)													
		Days of Use*	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev	
	Percent Use	9%				15%				22%				
	O&M Replace				\$112,100				\$118,400				\$124,700	
Fee**	\$10.00	32.85	2,628	\$26,280	(\$85,820)	54.75	4,380	\$43,800	(\$75,100)	80.3	6,424	\$64,240	(\$60,460)	
	\$15.00	32.85	2,628	\$39,420	(\$72,680)	54.75	4,380	\$65,700	(\$53,200)	80.3	6,424	\$96,360	(\$28,340)	
	\$21.00	32.85	2,628	\$55,188	(\$56,912)	54.75	4,380	\$91,980	(\$26,920)	80.3	6,424	\$134,904	\$10,204	

	Alternative B: Tent Cabin and Amenities (average use @80 persons per day)												
		Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev
	Percent Use O&M	9%				17%				25%			
	Replace				\$190,300				\$199,100				\$207,900
Fee	\$12.00	32.85	2,628	\$31,536	(\$158,764)	62.05	4,964	\$59,568	(\$139,532)	91.25	7,300	\$87,600	(\$120,300)
	\$21.00	32.85	2,628	\$55,188	(\$135,112)	62.05	4,964	\$104,244	(\$94,856)	91.25	7,300	\$153,300	(\$54,600)
	\$27.00	32.85	2,628	\$70,956	(\$119,344)	62.05	4,964	\$134,028	(\$65,072)	91.25	7,300	\$197,100	(\$10,800)

				Alternativ	e C: Tent Cal	oin, Kitchen, a	nd Amenities (a	average use	@80 persons	s per day)			
		Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev
	Percent Use	9%				22%				30%			
	O&M												
	Replace				\$369,900				\$426,200				\$482,500
Fee	\$17.00	32.85	2,628	\$44,676	(\$325,224)	80.3	9,636	\$163,812	(\$262,388)	109.5	13,140	\$223,380	(\$259,120)
	\$27.00	32.85	2,628	\$70,956	(\$298,944)	80.3	9,636	\$260,172	(\$166,028)	109.5	13,140	\$354,780	(\$127,720)
	\$35.00	32.85	2,628	\$91,980	(\$277,920)	80.3	9,636	\$337,260	(\$88,940)	109.5	13,140	\$459,900	(\$22,600)

			А	Iternative D	: Cabins, Kit	chen, Ameniti	es, and Service	s (average i	use @80 pers	ons per day)			
		Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev	Days of Use	Visitor Days	Revenue	Net Rev
	Percent Use O&M	22%				40%				60%			
	Replace				\$504,600				\$563,650				\$622,700
Fee	\$35.00	80.3	6,424	\$224,840	(\$279,760)	146	11,680	\$408,800	(\$154,850)	219	17,520	\$613,200	(\$9,500)
	\$47.00	80.3	6,424	\$301,928	(\$202,672)	146	11,680	\$548,960	(\$14,690)	219	17,520	\$823,440	\$200,740
	\$65.00	80.3	6,424	\$417,560	(\$87,040)	146	11,680	\$759,200	\$195,550	219	17,520	\$1,138,800	\$516,100

^{*}By Listed Annual Occupancy/Utilization Rate; ** Fee per day per user

Science and Environmental Education Market Penetration

The net revenue scenarios outlined use levels and fees for each Camp Berryessa development alternative but do not specify user type. Considering the facility's anticipated primary education mission, we now focus on the percent of the science education market (market penetration) necessary to attain the described use levels. For this analysis we use the elementary grade tested for science in California – the 5th grade – as the basis for determining total potential education market population. To demonstrate potential market penetration we apply the middle use scenario for each development alternative as that is the use scenario most likely to be achieved. Finally, note that as the facility develops over time, marketing and repeat visitation is anticipated to play a more prominent role in the facility's operations and success.

Primary Markets

As indicated in Table 5, we look at four markets including Napa County, the adjacent counties, Sacramento Valley counties near Napa and San Francisco Bay Area counties near Napa. For this analysis we assume that the bulk of Camp Berryessa science education attendees will arrive from within Napa County or those counties adjacent to Napa. While the larger population centers in the Sacramento Valley and the San Francisco Bay area offer large student enrollments they are subject to intense competition for attendance and require more distant travel to Camp Berryessa. Marketing to these regions would take significant resources. Napa and adjacent counties may have greater access to and familiarity with Camp Berryessa. In addition, these local and subregional markets may be more accessible to marketing and public relations efforts. Accordingly we anticipate that attendance by students from these nearby markets will be a focus for increased visitation and increased market penetration as the Camp Berryessa facility evolves. As a result, we assume that approximately 70-75% of student visitors will arrive from Napa County and the adjacent counties.

Number of Students Visiting

Starting with a modest percentage of the 5th grade population (measured by 2010 enrollments), the market penetration scenarios indicate it is likely that under Alternative A 8% of Napa 5th grade students and 1% of 5th grade students from surrounding counties may be successfully attracted to Camp Berryessa. A small percentage of the Valley and Bay Area student population are needed to augment the primary market. Each stage of facility development increases the percentage of likely Napa and adjacent county students who might attend science education programs at Camp Berryessa, with Alternative D hosting up to 40% of Napa County 5th graders and 5% of 5th graders from adjacent counties. While possibly feasible in the long term, a 40% penetration rate is extremely ambitious and probably not realistic in the short term given the current fiscal constraints facing public schools in California.

Education Ratio

The ratio of targeted education visitors is shown in the sixth column of Table 5. As indicated in the table, the percent of total visitation derived from targeted science education population increases as the facility provides greater amenities and thus can compete for a larger share of the education camp market in this region. With a successful marketing program, the development of good working relationships with Napa County Department of Education and individual schools, and the active support of charitable organizations, Camp Berryessa could eventually attract up to 80% of its visitation from education markets at Alternative D development levels.

Since education programs are focused on school year activity – primarily in the spring and fall months – Camp Berryessa could augment its primary mission with attendance by other user groups. This approach is used by many of the researched comparable facilities. . Curriculum and funding for science programming at regional schools vary by school district. The ability of students to participate also depends on family budgets. Further, school-based programs typically end with the school year in early June. For all these reasons, it will be essential in order for Camp Berryessa to be financial successful and viable that it attract other user groups, and extend its operational period through the summer months by opening the facility to select user groups, and perhaps even general family oriented camping. This could potentially be handled by a seasonal concessionaire, or by a separate non-profit foundation such as is done at several comparable educational campground facilities we reviewed. This "summer use" model may be particularly important early in the development of the facilities, before they are fully built-out, and before a successful history and reputation is established.

TABLE 5: SCIENCE EDUCATION CAMP ATTENDANCE
MARKET PENETRATION BY DEVELOPMENT ALTERNATIVE (MIDDLE-SCENARIO)

	Alternative A: Tent and Amenities (4,380 Visitor Days)											
		5 th Grade			Education							
School Market	MP	Enrollment*	Students	Visitor Days	Ratio	Student Origin						
Napa	8.0%	1,514	121	606	0.14	30.6%						
Adjacent	1.0%	15,615	156	781	0.18	39.4%						
Valley	0.2%	30,069	60	301	0.07	15.2%						
SF Bay	0.1%	58,729	59	294	0.07	14.8%						
TOTAL		105,927	396	1,981	0.45	100.0%						

	Alternative B: Tent Cabin and Amenities (4,964 Visitor Days)											
		5 th Grade			Education							
School Market	MP	Enrollment	Students	Visitor Days	Ratio	Student Origin						
Napa	15.0%	1,514	227	1,136	0.23	33.5%						
Adjacent	1.8%	15,615	273	1,366	0.28	40.3%						
Valley	0.3%	30,069	90	451	0.09	13.3%						
SF Bay	0.2%	58,729	88	440	0.09	13.0%						
TOTAL		105,927	679	3,393	0.68	100.0%						

Alternative C: Tent Cabin, Kitchen, and Amenities (9,636 Visitor Days)										
		5 th Grade			Education					
School Market	MP	Enrollment	Students	Visitor Days	Ratio	Student Origin				
Napa	25.0%	1,514	379	1,893	0.20	27.8%				
Adjacent	4.0%	15,615	625	3,123	0.32	45.9%				
Valley	0.6%	30,069	180	902	0.09	13.3%				
SF Bay	0.3%	58,729	176	881	0.09	13.0%				
TOTAL		105,927	1,360	6,799	0.71	100.0%				

Al	ternative D:	Cabins, Kitchen	, Amenities, a	and Services (1	1,680 Visitor D	ays)
		5 th Grade			Education	
School Market	MP	Enrollment	Students	Visitor Days	Ratio	Student Origin
Napa	40.0%	1,514	606	3,028	0.26	32.5%
Adjacent	5.0%	15,615	781	3,904	0.33	41.9%
Valley	0.8%	30,069	241	1,203	0.10	12.9%
SF Bay	0.4%	58,729	235	1,175	0.10	12.6%
TOTAL		105,927	1,862	9,309	0.80	100.0%

OBSERVATIONS AND CONCLUSIONS

The following presents a series of consultant observations and conclusions pertaining to Camp Berryessa market and economic feasibility and facility planning and development.

1. Project is Feasible

The primary finding is positive for Camp Berryessa market and economic feasibility, especially for either the most primitive or rustic alternative (Alternative A) and for the alternative that produces the greatest facilities and services (Alternative D). Given site characteristics pertaining to market demand, market population trends, and the competitive situation, Camp Berryessa can be a financially self sustaining facility. Of course this feasibility depends on a range of assumptions including professional management, an active marketing program, and the capacity to build relationships with educators in the immediate region. Moreover, a competitive but adequate fee structure and meeting a minimum annual use target will be necessary.

2. Phased Approach

Given the necessary use levels, fees and associated development alternative operations and maintenance costs, the most likely scenario for long-term success is found in Alternative D. However, this is the highest development alternative and as such would require significant investment and some associated risk in the short term as this has the greatest investment needs as well as annual operations and maintenance costs. Perhaps this initial start up (3-5yr) period is also the time period when replacement costs or sinking fund costs can safely be ignored. As a result a phased approach beginning with Alternative A would allow the Camp Berryessa management team the opportunity to build programming, identify potential education partners or users, and begin to assess the extent to which special group users other than education specific use may be attracted to the facility. In short, developing Camp Berryessa into a dedicated education camp facility will take time. Other comparable facilities have been in operation for many years and indicate the long term commitment necessary to establish an education and environmental destination facility.

3. Donations and Grants

Revenue derived only from user fees are not likely to cover all expenses, especially capital and replacement costs. Most of the comparable facilities we researched do use grants and donations to offset costs, especially unusual needs such as roof repair, wastewater system maintenance, etc. Our analysis does show some scenarios for certain options where annual operations and maintenance can be covered by user fee revenues. However, hard costs – capital and replacement – may need alternative funding sources (grants) to make Camp Berryessa sustainable over the long term.

4. Education Markets Need to be Augmented

Every comparable facility we studied uses off season user rentals to supplement revenues. In particular those that serve school science education need summer use to complement the spring and fall focus of school programs. The market penetration analysis indicates that, especially during the facility's early development – and until a strong repeat education program business is established – Camp Berryessa will need to generate revenue from other user markets. Fortunately the site offers ideal characteristics and a location to do this. Thus,

the Napa County Regional Park and Open Space District should look into attracting special use groups such as but not limited to: other education groups including high school, community college, and university; kayak and canoe camps and eco tours up the adjacent Putah Creek watershed; other associated boating groups; trail-based recreation groups; birding and associated wildlife viewing groups; scouting and other youth groups; stargazing and astronomy groups; photography and associated arts groups; other science or heritage oriented groups; and retreats for corporate, eco, emergency response training, or teacher education purposes.